



Board of Directors Meeting

Tuesday, May 25, 2021 • 8:30 PM

Zoom Meeting – See Link Below

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve March 2021 Meeting Minutes
4. Consent Agenda
 - Membership/Registration Coordinator Report
 - Executive Secretary Report
 - Officials Committee Report
4. Current Business
 - Finance Report and Brief Update
 - LC Championship Meet Update
 - Athletes Reps for BOD & HOD
 - LEAP – March 2022
5. Announcements/Information
6. Adjournment

Betsy Purcell is inviting you to a scheduled Zoom meeting.

Topic: MWS BOD Meeting

Time: May 25, 2021 08:30 PM Central Time (US and Canada)

Join Zoom Meeting

<https://zoom.us/j/98450152023?pwd=c2dDeXkvTWFMN25CSGJCTFRaQjUwUT09>

Meeting ID: 984 5015 2023

Passcode: 806829

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	Jimmy Parmenter
Age Group Chair	Emma McEntarffer
Technical Chair	Jay Thiltgen
Treasurer	Stefanie Martinez
Registration	Scot Sorensen
Finance Chair	Tony Storer
Operational Risk	Lori Howard
Official Chair	Steve Marchitelli
Safe Sport Chair	Aidan Cho
Coaches' Rep	Katherine Anglin
Athlete Representative	Marti Walstad
Athlete Representative	Diana Brailita
Athlete Representative	Maris Grabill
Delegate At Large	Jeff Nelson
Delegate At Large	Debra Pearson
Delegate At Large	Sam Bach
Executive Secretary	Betty Kooy
Past General Chair	Carol Olson



MINUTES **DRAFT**

DATE: 03/16/2021

TIME: 8:30 p.m.

LOCATION Zoom Conference Call

Call to Order

- Midwestern Board of Directors
- Board Meeting
 - Called to order – Betsy Purcell 8:37 p.m.; Quorum present
 - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
 - Attendees: Betsy Purcell, Toby Rees, Jimmy Parmenter, Emma McEntarffer, Jay Thiltgen, Scot Sorensen, Tony Storer, Lori Howard, Steve Marchitelli, Aidan Cho, Jeff Nelson, Debra Pearson (late), Betty Kooy, Carol Olson, Thor Larson
 - Absent: Stefanie Martinez, Sam Bach, Marti Walstad, Diana Brailita, Maris Grabill, Carol Olson
- Declaration of Conflict of Interest Statement: Summarized by Betsy Purcell; no declarations

Approval of Previous Minutes

- No corrections to January Minutes.
- Motion to Accept-Tony Storer; Seconded-Scot Sorensen; Approved

Consent Agenda

- Documents – two added
 - Executive Secretary
 - Membership/Registration Coordinator Report
 - Finance Committee Notes
 - Senior Meet Numbers (Jimmy Parmenter)
- Motion to Accept-Scot Sorensen; Seconded-Aidan Cho; Approved

Current Business

- Finance – Tony Storer
 - Shared Documents: Balance sheet, P & L, run on 03/15/2021
 - Deposits a positive; actual balance good
 - No good information to make predictions for summer and fall
 - Shared via Screen a quick budget (will be included with minutes)
 - Down at least 40% in revenue; same for expenses
 - Making only an educated guess for 2021
 - No convention, no coach clinic, officials same, some items have gone virtual (camp, etc)
 - Budgeting for a surplus, but could go up or down
 - USA Swimming Grant possible for a camp – Jimmy would like to run one at BT – will propose
 - Motion to allow purchase for Midwestern of Hy-Tek Meet manager by -Scot Sorensen, Seconded- Steve Marchitelli; Approved

- Election Update – Betty
 - Carol was absent; Betty noted 7 nominations have been received; at least one for all positions except Technical Chair; 3 for At-Large position
- Time Trial Sanction Fees Recommendation
 - Recommended:
 Separate Sanction Cost: \$50.00
 Sanctioned with Meet: \$25.00 in addition to the \$50.00 sanction fee – total \$75.00
 Event Fee: Maximum \$25.00 – if in a separately sanctioned meet (includes MW \$6.50 splash fee)
 Event Fee in Meet sanctioned with TT - \$10-\$20; recommend double individual event fee
 Host keeps all TT fees
 - Discussion – Jimmy recommended some changes with MW taking additional fees
 - Motion to accept as recommended by Tony Storer; Seconded by Toby Rees; Approved
 - Betty will add to the Policies and Procedures
- 14 & Under updates – Betty
 - Numbers for both meets noted: 148 for Ralston; 145 for Lincoln
 - Psych Sheets, heat sheets, bills, etc sent and posted by Wednesday morning; MeetMobile posting too
- Next Meeting:
 - April 17, 2021 – MW House of Delegates Meeting; Time and Place TBD
 - May 18, 2021 – MW Board of Directors Meeting – Virtual Zoom Meeting – 8:30 p.m.

Adjournment

- Motion to adjourn-Scot Sorensen; Seconded – Tony Storer; Passed
- Time: 9:23 p.m.
- Submitted by: Betty Kooy, Secretary



BOD Report
Executive Secretary
May 25, 2021

- **Sanctions/Meet Schedules**—Summer meets are being sanctioned as we can sanction them. Several requested meets are having difficulties getting a referee. Hopefully that problem will get resolved. Covid language requirements will be in all meet flyers. Masks are not mandatory. Hosts are requested to abide by facility, local and state mandates. We are still taking requests for meets and encouraging clubs to host whatever they feel they are able to host safely.
Long Course Championship – Jimmy has worked on qualifying times for the LC Championship keeping the Automatic times at the 2019 Qual time and adding secondary times for all three courses. LSS has requested the meet for Woods Pool in Lincoln and our understanding is that 800 athletes are possible. The sanction committee will be working on the meet flyer. All automatic MW times will be entered in the meet and secondary times will fill heats to a specific limit (32/40 – yet to be determined by age group and stroke).
- **Sectionals:** MW has been reimbursing for the Open, December 18 & U, Spring Sectionals and will reimburse for the Spring 18 & U. Location for the summer Region VIII/South Sectional will be Lenexa KS. Dates are July 14-17. The meet will be closed to the Central Zone South Section only (Region VIII). Fees will be the same as spring. Time standards may be adjusted to account for 500 athletes. Athletes will be ‘invited’.
Dates for 2022 – March 10-13, 2022 and July 13-16, 2022 – with BOTH meets being LONG COURSE
Long Course Senior Circuit – Four meets being added in 2022 – Oct/Nov – Jenks; Dec – MV; Jan – OZ, Feb - AR
- **Zones:** Tentatively MW will attend the Central Zone meet in Westmont, IL. Emma is making arrangements for coaches. This meet is a ‘family travel’ meet for MW. The qualifying times will be the 2021-2024 AAA standard with the qualifying period dating back to the 2019 Zone meet (August 8, 2019). CZ is looking at modifying the format of the meets to 3 days and actually looking backwards to some previous formats that may work better during the pandemic. Meeting on Wednesday, May 26, will look at proposed event schedule, currently 3 days, with session for 10 & U, session for 11-12, and session for 13-14 – all timed finals.
- **Trials:** Many of our MW family are getting ready for Trials which will be swum in two Waves – June 4-7 (with days before for workouts) and June 13-20 (again with days before for workouts). Many are working in supervisory capacity. There are still areas that are short volunteers and MW has been broadcasting the availability for those openings on Social media, the MW website, and through Constant Contact. Volunteer signup is available - <https://2021swimtrials.my-trs.com/> and there are plenty of tickets available, especially for Wave I.



To: MWS Board of Directors

From: Scot Sorensen, Membership/Registration Coordinator

Date: April 14, 2021

	2021 Membership June 1, 2020 – April 10, 2021	2020 Membership September 1, 2019 – April 10, 2020	Increase / Decrease
Year Round Clubs	30	31	- 1
Year-Round Athletes - Renew	1,576	1,810	- 234
Year-Round Athletes - New	340	468	- 128
Seasonal Athletes – Renew	5	0	+ 5
Seasonal Athletes - New	4	0	+ 4
Flex Athletes – Renew	87	68	+ 19
Flex Athletes - New	34	43	- 9
Flex Athletes - Upgrade	15	12	+ 3
Outreach Athletes - Renew	34	41	- 7
Outreach Athletes - New	5	15	- 10
Athletes - Total	2,085	2,445	- 360
NATH Members	339	316	+ 23

- PSC has not renewed 2021 club membership.
- The Rules and Regulations for Swim Coaches test will be unavailable from April 15-30. The officials' online tests will also be unavailable on these dates. All of these tests are being updated to allow for the May 1st rule changes.
- USA Swimming has published an updated list of CPR/AED and Safety Training for Swim Coaches In-Water Skills Checklist approved providers. These updates are the result of a six-month review conducted by USA Swimming's Operational Risk Committee, in consultation with the American Red Cross, the purpose of which is to ensure the safety of USA Swimming member athletes and provide for consistency amongst curriculums. In order to be an approved provider, the certifying organization must issue either American Red Cross or American Heart Association certificates or be deemed equivalent by either the American Red Cross or the American Heart Association. Organizations which do not provide such certificates or are not deemed to be equivalent will no

longer be approved providers for the purpose of USA Swimming safety training requirements. Online-only curriculums will no longer be approved.

The updated list of approved CPR/AED providers can be located:

<https://www.usaswimming.org/docs/default-source/coaching-resourcesdocuments/coach-membership-requirements/coach-requirements-3-9-20.pdf>.

The updated skills checklist for In-water Safety Training for Swim Coaches providers can be located:

<https://www.usaswimming.org/docs/default-source/coaching-resourcesdocuments/coach-membership-requirements/safety-training-for-swim-coaches-skill-sheet534c59fa6cbc6a0a9b57ff00009030c2.pdf>.

These two lists are also posted on the MW registration website. These changes are effective immediately.



MWS Officials Committee Report
Tuesday, May 25 @ 8:30 pm

To the BOD:

We currently have 12 people as apprentices. We could always use more officials and need the coaches help in talking to their team about becoming an official.

The current count of Officials is:

AO: 19

ST: 52 (7 are also AO qualified)

SR: 11

DR: 26

The meet ref for the 2020 long Course Championship will Decide on 25 May.

Schedule for clinics will also be decide at our officials meeting on 25 May.

Steve Marchitelli has been selected to officiate during wave 1 and Betsy Purcell has been selected to officiate during wave 2. This is a great thing for our LSC and shows that we have individuals working hard for the sport of swimming.

Betsy Purcell has been selected as the meet referee for the Central Zone Speedo Sectional NORTH, RexPlex, WI.

The application for LC Sectionals was sent out to all officials in the LSC.

Our radios will need some work this year. We will need some more headsets. We will need the funds to make this happen.

Thank you for your Support.

Stephen Marchitelli
MW Officials Chair

Midwestern Swimming, Inc.

Balance Sheet
As of May 24, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	84,405.42
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
Bill.com Money Out Clearing	1,107.06
Total Bank Accounts	\$253,449.36
Total Current Assets	\$253,449.36
TOTAL ASSETS	\$253,449.36
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
201 Prepaid USS Registrations	15,984.00
2100 Payroll Liabilities	-1,556.61
211 Accrued PR Taxes	2,891.21
Total Other Current Liabilities	\$17,318.60
Total Current Liabilities	\$17,318.60
Total Liabilities	\$17,318.60
Equity	
3900 Retained Earnings	232,472.74
Net Income	3,658.02
Total Equity	\$236,130.76
TOTAL LIABILITIES AND EQUITY	\$253,449.36

Midwestern Swimming, Inc.

Profit and Loss

January 1 - May 24, 2021

	TOTAL
Income	
420 Interest Income	2.95
425 Officials Income	764.71
432 MWS LSC Short Course	18,838.50
441 MWS Sanction Fee	3,371.50
442 MWS Splash Fee	16,320.25
442.1 Splash Fee - SC Championships	1,898.00
Total 442 MWS Splash Fee	18,218.25
451 USS Athlete Membership	
451.1 Athlete-Premium	47,224.00
451.2 Athlete-Seasonal	148.00
451.3 Athlete-Upgrade	-2.00
451.31 Athlete-Flex	1,160.00
451.4 Athlete-Outreach	80.00
451.5 Athlete-Txfr	500.00
Total 451 USS Athlete Membership	49,110.00
452 USS Nonathlete Members	6,712.00
453 USS Club Memberships	1,860.00
Total Income	\$98,877.91
GROSS PROFIT	\$98,877.91
Expenses	
526 Diversity Support	
526.1 Outreach Meet Support	1,112.10
Total 526 Diversity Support	1,112.10
532 MWS LSC ShortCourse	17,547.80
541 Athlete Reimbursement	
541.1 Sectional & Sr. Zone Reimburse	3,450.00
541.2 Grand Prix Reimb	2,265.00
541.3 Nationals & Jr. Nationals	588.50
Total 541 Athlete Reimbursement	6,303.50
551 USS Athlete Registration	
551.1 Athlete-Premium	40,384.00
551.2 Athlete-Seasonal	120.00
551.3 Athlete-Flex	380.00
551.4 Athlete-Outreach	80.00
Total 551 USS Athlete Registration	40,964.00
552 USS NonAthlete Reg	5,504.00
553 USS Club Registrations	560.00
554 Club Rebates	975.00
566 Insurance	306.00

Midwestern Swimming, Inc.

Profit and Loss

January 1 - May 24, 2021

	TOTAL
568 Service Charge	19.00
569 Returned Checks	5,000.00
571 Administration	1,279.00
571.1 Admin - Professional Fees	3,760.81
Total 571 Administration	5,039.81
572 Office Supplies	43.85
573 Admin Internet	389.94
575 Admin Postage	76.73
578 Officials Expense	601.03
578.2 Meet Costs	44.10
Total 578 Officials Expense	645.13
581 Exec Secretary - Wage	9,614.52
582 Payroll Taxes	735.51
595 Miscellaneous Expense	383.00
Unapplied Cash Bill Payment Expense	0.00
Total Expenses	\$95,219.89
NET OPERATING INCOME	\$3,658.02
NET INCOME	\$3,658.02

Midwestern Swimming, Inc.

Budget vs. Actuals: 2021 Proposed Budget - FY21 P&L

January - December 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
420 Interest Income	2.95	25.00	-22.05	11.80 %
423 Zone Meet		5,600.00	-5,600.00	
425 Officials Income	764.71		764.71	
431 MWS LSC Long Course		18,666.00	-18,666.00	
432 MWS LSC Short Course	18,838.50	18,604.80	233.70	101.26 %
441 MWS Sanction Fee	3,371.50	1,591.20	1,780.30	211.88 %
442 MWS Splash Fee	16,320.25	55,080.00	-38,759.75	29.63 %
442.1 Splash Fee - SC Championships	1,898.00		1,898.00	
Total 442 MWS Splash Fee	18,218.25	55,080.00	-36,861.75	33.08 %
451 USS Athlete Membership		158,400.00	-158,400.00	
451.1 Athlete-Premium	47,224.00		47,224.00	
451.2 Athlete-Seasonal	148.00		148.00	
451.3 Athlete-Upgrade	-2.00		-2.00	
451.31 Athlete-Flex	1,160.00		1,160.00	
451.4 Athlete-Outreach	80.00		80.00	
451.5 Athlete-Txfr	500.00		500.00	
Total 451 USS Athlete Membership	49,110.00	158,400.00	-109,290.00	31.00 %
452 USS Nonathlete Members	6,712.00	20,910.00	-14,198.00	32.10 %
453 USS Club Memberships	1,860.00	7,180.80	-5,320.80	25.90 %
Total Income	\$98,877.91	\$286,057.80	\$ -187,179.89	34.57 %
GROSS PROFIT	\$98,877.91	\$286,057.80	\$ -187,179.89	34.57 %
Expenses				
523 Zone Meet Exp		12,000.00	-12,000.00	
526 Diversity Support		2,000.00	-2,000.00	
526.1 Outreach Meet Support	1,112.10		1,112.10	
Total 526 Diversity Support	1,112.10	2,000.00	-887.90	55.61 %
527 Safe Sport		200.00	-200.00	
531 MWS LSC LongCourse		20,012.40	-20,012.40	
532 MWS LSC ShortCourse	17,547.80	19,951.20	-2,403.40	87.95 %
541 Athlete Reimbursement		15,000.00	-15,000.00	
541.1 Sectional & Sr. Zone Reimburse	3,450.00		3,450.00	
541.2 Grand Prix Reimb	2,265.00		2,265.00	
541.3 Nationals & Jr. Nationals	588.50		588.50	
Total 541 Athlete Reimbursement	6,303.50	15,000.00	-8,696.50	42.02 %
551 USS Athlete Registration		140,800.00	-140,800.00	
551.1 Athlete-Premium	40,384.00		40,384.00	
551.2 Athlete-Seasonal	120.00		120.00	
551.3 Athlete-Flex	380.00		380.00	
551.4 Athlete-Outreach	80.00		80.00	
Total 551 USS Athlete Registration	40,964.00	140,800.00	-99,836.00	29.09 %

Midwestern Swimming, Inc.

Budget vs. Actuals: 2021 Proposed Budget - FY21 P&L

January - December 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
552 USS NonAthlete Reg	5,504.00	20,000.00	-14,496.00	27.52 %
553 USS Club Registrations	560.00	2,400.00	-1,840.00	23.33 %
554 Club Rebates	975.00		975.00	
566 Insurance	306.00	320.00	-14.00	95.63 %
568 Service Charge	19.00	200.00	-181.00	9.50 %
569 Returned Checks	5,000.00		5,000.00	
571 Administration	1,279.00	2,500.00	-1,221.00	51.16 %
571.1 Admin - Professional Fees	3,760.81	10,500.00	-6,739.19	35.82 %
Total 571 Administration	5,039.81	13,000.00	-7,960.19	38.77 %
572 Office Supplies	43.85	750.00	-706.15	5.85 %
573 Admin Internet	389.94	400.00	-10.06	97.49 %
574 Admin Phone		250.00	-250.00	
575 Admin Postage	76.73		76.73	
578 Officials Expense	601.03	2,500.00	-1,898.97	24.04 %
578.2 Meet Costs	44.10		44.10	
Total 578 Officials Expense	645.13	2,500.00	-1,854.87	25.81 %
579 USA Swim Conference Expenses		350.00	-350.00	
581 Exec Secretary - Wage	9,614.52	24,635.83	-15,021.31	39.03 %
582 Payroll Taxes	735.51		735.51	
589 LSC Awards Banquet		1,200.00	-1,200.00	
595 Miscellaneous Expense	383.00	150.00	233.00	255.33 %
Unapplied Cash Bill Payment Expense	0.00		0.00	
Total Expenses	\$95,219.89	\$276,119.43	\$ -180,899.54	34.49 %
NET OPERATING INCOME	\$3,658.02	\$9,938.37	\$ -6,280.35	36.81 %
NET INCOME	\$3,658.02	\$9,938.37	\$ -6,280.35	36.81 %