



## Board of Directors Meeting

Tuesday, Jan 16, 2024 • 8:30 PM

Zoom Meeting – See Info Below

### MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve Nov 21, 2023 Meeting Minutes
4. Consent Agenda
  - Executive Secretary Report
  - Registration Report
  - Officials Report
  - Governance Report
  - Financial Reports
4. Old Business
5. New Business
  - Announcements
6. Adjournment

Join Zoom Meeting

<https://zoom.us/j/93026011293?pwd=WVBYcktXWm1Md1FqU0kreDZlZDhJdz09>

Meeting ID: 930 2601 1293

Passcode: 077130

One tap mobile

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+16699006833,,93026011293#,,,,\*077130# US (San Jose)

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	David Nelson
Age Group Chair	Paige Skidmore
Treasurer	Stefanie Martinez
Finance Chair	Jeff Steiner
Safe Sport Chair	Aidan Cho
DEI Chair	Carol Olson
Coaches' Rep	
Sr Athlete Rep	Kate Novinski
At Large Athlete	Addisyn Storms
At Large Athlete	Aidan Kolb
Delegate At Large	Sam Bach
Delegate At Large	Amber Bargstadt
Governance Chair	Starre Haney
Operational Risk	Lori Howard
Technical Chair	Erica Storms
Registration Chair	Leslie Mayo
Officials Chair	Dan Brailita
Past General Chair	Carol Olson
Executive Secretary	Betty Kooy



**MINUTES** DRAFT  
**DATE:** 11/21/2023  
12/05/2023 Resume meeting  
**TIME:** 8:30 p.m.  
**LOCATION** Zoom Call

### Call to Order

- Midwestern Board of Directors
- Board Meeting – 11-21/23
  - Called to order – Betsy Purcell
  - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom Sign-in
  - BOD Attendees: Betsy Purcell, Toby Rees, Paige Skidmore, Stefanie Martinez, Jeff Steiner, Aidan Cho, Carol Olson, Sam Bach
  - HOD Committee Chairs/Coordinators Present: Starre Haney, Lori Howard, Leslie Mayo,
  - BOD Absent: Heather Farris (verbal resignation), Kate Novinski, Amber Bargstadt
  - HOD Committee Chairs/Coordinators Absent: Erica Storms, Dan Brailita
  - Guests: Jay Thiltgen, Jimmy Parmenter
- Declaration of Conflict of Interest Statement: Read by Betsy Purcell; no declarations

### Approval of Previous Minutes

- No corrections to minutes.
- Motion to Accept September Minutes –Seconded, Approved (after quorum present)

### Consent Agenda

- Documents – Discussion while waiting for quorum
  - Membership/Registration Coordinator Report  
Noted additional registration information – still clubs not registered for 2024  
Recommendation for change in fine for 18 & O without APT – in line with Coach expired certs  
Discussion centered around rationale  
A financial issue – needs to go to Finance Committee - tabled
  - Executive Secretary  
Items noted
  - Financial Reports
- Motion to Accept Consent Agenda Items –Paige Skidmore; Seconded-Jeff Steiner; Approved

### Current Business

- Appointments to BOD by General Chair
  - Each BOD position that needed to be appointed was explained
  - Noted that Paige had resigned the Coach Representative position
    - Discussion regarding holding two position – Paige does not wish to hold 2 positions
    - Verbal acknowledgement from Paige
  - Noted that Heather had resigned from the Senior Vice Chair position
    - Written resignation requested
  - Discussion of athlete participation

- Meeting terminated at 9:50 p.m.

### Resumption of Meeting – December 5, 2023

- Board Meeting – 12/05/2023
  - Called to order – Betsy Purcell 8:37 p.m.
  - Purpose of Meeting: Resumption of November 21 meeting
- Roll Call by Zoom Sign-in
  - BOD Attendees: Betsy Purcell, Toby Rees, Paige Skidmore, Stefanie Martinez, Jeff Steiner, Aidan Cho, Carol Olson, Kate Novinski, Amber Bargstadt, Betty Kooy (Secretary)
  - BOD Members absent: Sam Bach
  - HOD Committee Chairs/Coordinators Present: Starre Haney, Lori Howard, Erica Storms, Leslie Mayo
  - HOD Committee Chairs/Coordinators Absent: Dan Brailita
  - Guests: Jay Thiltgen, Jimmy Parmenter, Steve Kidder
- Proposed Board Appointments
  - Determined by Roberts Rules that meeting was in recess (not adjourned)
  - Question regarding Board appointments – General Chair appoints with advice and consent of BOD
    - General Chair did ask for recommendations from others
  - Questions regarding who must be elected and who can be appointed – vacancies appointed by General Chair
    - Resignation letter was submitted by Heather Farris
    - Seems to be no provision in Bylaws for appointment of either Senior or Junior Athlete
    - Athletes did not hold election
      - Nomination for Junior Athlete - request was sent to all head coaches; No nominations were received
    - Solution to Junior Athlete – make another Athlete At-Large appointment to conform to the 20% athlete requirement
      - Spring BOD athlete elections will need to be for both a junior and a senior (1 yr) athlete
  - Questions regarding UN BOD members from clubs with other BOD members
    - Determined not germane to business at hand
  - Question regarding one HOD athlete at large nomination – name withdrawn by General Chair
  - Motion to accept the following by Carol Olson; Seconded by Paige Skidmore
    - Re-appointments
      - Leslie Mayo, Registration
      - Aidan Cho – Safe Sport
    - Appointments to open positions
      - David Nelson – Senior Chair
      - Jay Thiltgen – Coach Rep (1 yr)
      - Addisyn Storms – Athlete at Large (1 yr)
      - Aidin Kolb – Athlete at Large (1 yr)
    - HOD Athletes at Large
      - Mai Jacobo
      - Grace Everett
    - Governance Committee
      - Starre Haney (3 yr reappointment)

- Kathy Lydiatt (2 yr – to replace a resignation)
  - Motion approved by majority of those present and voting; 2 nay votes, 2 abstaining
- Committee appointments by General Chair noted in document
- Noted that it was too late for All Star payment increase - \$110 which is what was accepted in budget

#### **Announcements and Information -**

- Meeting dates:
  - 3<sup>rd</sup> Tuesday of every other month – 8:30 p.m. via Zoom
  - Next BOD Meeting – Tuesday, January 16, 2024– reports due January 12, 2024

#### **Adjournment**

- Time: 9:50 p.m.: Motion to adjourn – Carol Olson; Seconded – Aidan Cho; Passed
- Submitted by: Betty Kooy, Secretary



BOD Report  
Executive Secretary  
January 16, 2024

- **Sanctions/Meet Schedules–...**

**Fall-Winter 2023-2024** –Meets through February have been sanctioned and posted. Millard January meet was canceled because of the extreme cold. Bellevue needs to go to Friday night and Sunday because of pool availability.

**MW 2024 Short Course Championship** –Sanction Committee is working on meet. Qualifying times have been posted and distributed and put in TU – Priority SCY Auto, LCM Auto, SCY Secondary.

**MW 2024-2025 Bids** – Summer schedule is tentatively posted. Only 5 LCM meets have been confirmed. The rest are SCY or SCM meets.

**MW Championship Qualifying Standards** – The Sanction Committee is still looking at updating the formula for the qualifying standards for MW Championship meets. Covid and other issues have made the previous formula unworkable. **MW will use the 2023 stds for the 2024 Championships.**
- **All Star Meet:** MW fielded a team of 72 swimmers for the All Star meet in Des Moines. Midwestern placed 4<sup>th</sup>. Over 60% of the swims were best times. Thanks to Eric Samson, Paige Skidmore, Mikara Feit, Mykenzie Leehy, and Emma McEntarffer for handling coaching duties.
- **Athlete Reimbursement and Outreach Reimbursement** –Tracking for annual reimbursements begins with September 1. To date MW has sent \$1000.00 for 2 athletes for Winter Juniors and \$358.13 for Outreach reimbursement. GoogleForms for both Athlete Reimbursement and Outreach Reimbursement have been posted and distributed to clubs.
- **High School Swimming:** The Iowa Girls have completed their HS season and the IA Boys swim and NE are now in their season. Times for the IA Girls Regional and State meets along with 4 Nebraska HS invites have been integrated into the MW databases. There will be several 'observed' meets including the conference (regionals in IA) and state meets along with nine (9) Nebraska HS Invitationals. Times from the observed meets will go into the MW databases and SWIMS providing the athlete is registered at the time of the swim (those 18 yrs old MUST have a current APT for times to count). In order for these to go into TU and MW's TM accurately Betty puts in athlete birth date along with USA Swimming ID# and changes the teams to UN-MW (as athletes are not swimming for their club). This is a bit time consuming, but hopefully athletes and clubs appreciate the additional opportunities to achieve USA recognized times.



To: MWS Board of Directors

From: Leslie Mayo, Membership/Registration Coordinator

Date: January 1, 2024

	2023 Membership * September 1, 2022 – August 31, 2023	2023 Membership September 1, 2022 – December 31, 2022	2024 Membership September 1, 2023 – December 31, 2023	2023 vs. 2024 Registrations
Member Clubs/ Organizations	30	29 / 1	<b>28 / 1</b>	- 1 / 0
Premium Athletes - Renew	1,558	1222	1262	+ 40
Premium Athletes - New	447	346	348	+ 2
Premium Athletes - Upgrade	49	12	16	+ 4
Flex Athletes - Renew	90	47	41	- 6
Flex Athletes - New	204	101	124	+ 23
Outreach Athletes - Renew	21	18	28	+ 10
Outreach Athletes - New	16	12	12	0
Seasonal Athletes - Renew	51	0	0	0
Seasonal Athletes - New	38	0	0	0
<b>Athletes - Total</b>	<b>2,474</b>	<b>1,758</b>	<b>1,831</b>	<b>+ 73</b>
Administrator	47	33	47	+ 14
Coach / Jr Coach / Provisional Coach	204 / 34 / x	135 / 19 / x	146 / 5 / 2	+ 11 / -14 / +2
Official / Apprentice	121 / 13	102 / 11	95 / 3	- 7 / -9
Other	59	39	33	- 6
<b>Total Members</b>	<b>2,967</b>	<b>2,125</b>	<b>2,191</b>	<b>+ 66</b>

\* The numbers for the respective membership years are the final numbers for that completed season.



**Officials Committee  
December 20, 2023  
Via Zoom, 7:00PM**

In attendance: Steve Kidder, Bill Haney, Dan Brailita, Kent Olberding, JT Dean, Diana Swarts

Recerts: - 2-3 still need & they are taking tests. Kent said S&T clinics went well. Dan will pull a report to ensure everyone is done & notify officials who still need recerts by end of year. Discussion took place as to whether we should still continue to do AO sessions for Refs since they are not necessarily AO certified. No decision was made on that.

The western rep position is open & one of the two officials in the area will take that role. Nominations for remaining position will be done via Google Form. Dan will send nomination requests next week and voting the week of January 2<sup>nd</sup> so it will be done by our next meeting.

SC Champs Ref is needed & want a minimum of the DR/N2 certification so we can get our national evaluators to be here. It is difficult to find an AR for all sessions of the meet (Betty had indicated she would be willing, but would like to find someone new to train). It was also suggested we get 2-3 people to work the meet. Dan will reach out to AR's to see who would be willing. Dan will reach out to DR's to see who would be willing to volunteer. Suggested that Lori Howard be a shadow for the meet so she could get her N2 for DR.

Steve brought up his concern that the LSC doesn't have CJ certification like other LSC's and when we travel to another LSC they won't let us CJ. MW also doesn't have an Open Water Certification, so that also limits our ability to help at those meets. We will continue to discuss using CJ's at more meets when staffing allows it and hopefully develop a plan so we can certify and maintain CJ certification. Steve is going to look into how other LSC's maintain & keep their certifications for both CJ & Open Water.

High School Invitationals have requested that these meets are observed. Each requires a minimum of two USA officials. We must have a USA official on each end of the pool, opposite sides. Preferably the ref should not be observing. Best practice is use high school only officials as starter & ref and USA Swimming officials as observers. This year all Invites are being observed & times being entered into SWIMS.



**Officials Chair Report  
BOD Meeting  
January 16, 2024**

- **Regarding recertifications:** The OC members and MW Chair put in several hours to make sure recertifications are available for anybody who wishes to recertify. Kent Olberding, Betsy Purcell, Bill Haney, and I (Dan) offered several clinics. Since the last OC report, an extra 5 clinics were successfully completed for ST, AO, SR and DR. Anybody who was still unable to recertify should contact the Officials Chair.

-**Regarding open positions on the Officials Committee,** ballot will be sent by Betty by email to all officials in the next weeks. At this point, for at-large position we have 3 nominations, of which only 2 formally accepted: Lori Howard and Kathy Lydiatt.

For the Western Representative position, no nomination or self nomination was received. I have contacted the officials in the area. Western area number of officials is down significantly. Betsy proposed contacting Y officials with interest in USA swimming for dual certification.

- **Regarding the end of season meets:**

1. **MW SC Championship :** intent is to have MR with at least DR N2 national experience, in order to facilitate an official qualifying meet. Steve Marchitelli has graciously accepted to be the referee. Also, Betty Kooy and Starre Haney accepted to be AR at the meet.

I intend to apply for **OQM status** for our SC Champs meet. Based on availability, I propose that Betsy Purcell, Steve Marchitelli, Bill Haney, Starre Haney ( AO/AR) are uptodate and may serve to help as evaluators along with the designated National Evaluator at the meet. We do have other officials with said capacity, but with limited availability ( our younger DR N2), need to recertify, or need for AO/AR sessions instead.

2. **Challenge meets: HLA Area 2 Challenge meet-** Lori Howard has accepted to be the meet referee and this was discussed with and agreed with meet host ( HLA). Lori appreciates the presence of a mentor at the meet, and the meet is staffed with AO1 so OC will identify a DR N2/ AR/ AO2 to help with the meet P/F. Bill Haney has also offered to be MR at higher level meets and he would be a good support on AR side if available

**CBSC Area 1 Challenge :** Bruce Schomburg is still interested to host the meet, although the pool repairs are taking much longer than anticipated. He is hopeful for Titan Hill facility. He has been using Ralston otherwise. He would support Debra and Steve Kidder to be MR/DR at the meet. Debra is not available the week of SC Champs but is available for Challenge. Kidder is also available. Bruce does not have AOs identified as of now, and would appreciate OC advice/ help with AO2 or AR.

- **National Issues:**

USA Swimming is looking into a proposal to streamline the certification requirements between LSCs. More clarifications will follow within the next months.

We had officials participating again at National Qualifying Meets, who have submitted reimbursement form (S. Haney – Winter Juniors)

S. Kidder was nominated to attend an Open Water Clinic for our LSC, and he is interested in making a proposal for official open water LSC certification.

Respectfully,

Dan Brailita, MW Officials Chair





## Governance Committee Report January 2024

The Governance Committee has approved the nomination form that is now posted on the MWS Website. I have contacted all the current BOD members that are eligible for election at the Spring HOD meeting, Finance Vice Chair, Senior Vice Chair, and At Large BOD asking them to indicate their interest for the upcoming election. We encourage all of the current BOD to talk to their fellow swimming coaches, officials, parents etc. regarding the leadership positions that are open and to complete the nomination form that is on-line. As soon as the Spring HOD date is established we will establish the date that nominations must be in. In the meantime, please nominate our next leadership candidates! The Committee will continue the review and update as needed of MWS policies and procedures over this next year as well.

Reminder to all coaches the coach representative for the BOD must be elected prior to the Spring HOD Meeting, per our bylaws:

### .2 COACH REPRESENTATIVE

One (1) Coach Representative shall be elected, in even years for a two-year term, or until a successor is elected. Nominations will be solicited. The election of the Coach Representative shall be conducted via electronic vote in the spring to be completed by the date of the spring House of Delegates meeting, and determined by a majority of the voting Coach Members in good standing. At least twenty (20) days' written notice of the election shall be given to all clubs.

The governance committee will be happy to assist in this election if you would like.

The Athlete BOD members- the Senior and Junior board Representatives must be elected this spring. The reason for the need for both positions to be elected this spring was discussed at length at the last BOD meeting. The Senior Vice Chair and Age Group Vice Chair are to assist the athletes in this process. Per our bylaws:

### 6.2 OTHER DIRECTORS

#### .1 ATHLETE BOARD REPRESENTATIVES -

Two (2) Athlete Board Representatives shall be elected, one each year for a two-year term, or until their respective successors are elected. One (1) At Large Athlete Representative shall be appointed by the General Chair with advice and consent of the Board of Directors. At the time of election/appointment, the Athlete Board Representative must (a) be an athlete member in good standing; (b) be at least a sophomore in high school or at least 16 years of age, (c) be currently competing, or have competed within the two (2) immediately preceding years, a USA Swimming sanctioned event conducted by MWS or another LSC; and (d) have his or her place of permanent residence in the Territory and expect to reside therein throughout at least the first half of the term (other than periods of enrollment in an institution of higher education). **The balloting for the elected positions shall take place via electronic vote in the spring to be completed by the date of the spring House of Delegates meeting, one vote per club.** Each club will solicit votes from their athletes, age 13 and over. At least twenty (20) days' written notice of the election shall be given to all clubs. The Athlete Board Representatives elected shall be determined by a majority of the club votes submitted.

It would be great if we could announce the results of the election at the Spring Short Course Championship Meet. Again, the governance committee will assist you in this process if you request it.

If anyone has questions about the process of the elections or the BOD offices that are up for election please talk to the current office holders: Betsy Purcell, Toby Rees, Jeff Steiner, Sam Bach or myself as Governance Committee Chair. Dave Nelson, Senior Chair has just started his appointment to complete the term of the previous chair who resigned last fall.

Respectfully submitted,

Starre Haney,  
Governance Committee

# Midwestern Swimming, Inc.

## Balance Sheet

As of January 15, 2024

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Wells Fargo	125,525.16
122 Savings Wells Fargo	65,135.74
124 CD FNBO	116,243.50
129 PayPal Account	0.00
Bill.com Money Out Clearing	0.00
<b>Total Bank Accounts</b>	<b>\$306,904.40</b>
Accounts Receivable	
1200 Accounts Receivable	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$306,904.40</b>
Fixed Assets	
181 Depreciation	0.00
<b>Total Fixed Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$306,904.40</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00

# Midwestern Swimming, Inc.

## Balance Sheet

As of January 15, 2024

	TOTAL
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
2001 Acct Pay	0.00
201 Prepaid USS Registrations	10.00
2100 Payroll Liabilities	0.00
211 Accrued PR Taxes	2,615.04
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$2,625.04</b>
<b>Total Current Liabilities</b>	<b>\$2,625.04</b>
<b>Total Liabilities</b>	<b>\$2,625.04</b>
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	284,824.97
Net Income	19,454.39
<b>Total Equity</b>	<b>\$304,279.36</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$306,904.40</b>

**Midwestern Swimming, Inc.**  
**Profit and Loss**  
January - December 2023

	<b>Total</b>
<b>Income</b>	
420 Interest Income	64.11
421 All Star Meet	7,615.95
423 Zone Meet	6,161.66
424 Other Age Group income	
424.1 Swimposium Revenue	13,366.82
<b>Total 424 Other Age Group income</b>	<b>\$ 13,366.82</b>
425 Officials Income	1,125.00
431 MWS LSC Long Course	32,427.50
432 MWS LSC Short Course	37,946.00
441 MWS Sanction Fee	4,075.00
442 MWS Splash Fee	61,515.00
442.1 Splash Fee - SC Championships	4,452.50
442.3 Splash Fee - Squad/Dual/Single Session	1,739.00
<b>Total 442 MWS Splash Fee</b>	<b>\$ 67,706.50</b>
443 MWS Fines	600.00
451 USS Athlete Membership	15.00
451.1 Athlete-Premium	16,491.84
451.2 Athlete-Seasonal	591.36
451.3 Athlete-Upgrade	1,430.40
451.31 Athlete-Flex	1,497.60
451.4 Athlete-Outreach	1,240.00
451.5 Athlete-Txfr	350.00
451.6 LateRegFee	45.00
<b>Total 451 USS Athlete Membership</b>	<b>\$ 21,661.20</b>
452 USS Nonathlete Members	
452.1 Non-Athlete Coach	1,762.56
452.2 Non-Athlete Official	938.88
452.3 Non-Athlete Administrator	283.20
452.4 Other	321.60
<b>Total 452 USS Nonathlete Members</b>	<b>\$ 3,306.24</b>
453 USS Club Memberships	6,840.00
495 Miscellaneous Income	994.60
<b>Total Income</b>	<b>\$ 203,890.58</b>
<b>Gross Profit</b>	<b>\$ 203,890.58</b>
<b>Expenses</b>	
521 All Star Meet Exp	14,437.05
522 Clinics/Workshops Exp	819.86
523 Zone Meet Exp	17,128.56
523.1 Zone Open Water	1,096.73
<b>Total 523 Zone Meet Exp</b>	<b>\$ 18,225.29</b>
524 Other Age Group Expense	
524.1 MWS Swimposium	13,942.36
<b>Total 524 Other Age Group Expense</b>	<b>\$ 13,942.36</b>
526 Diversity Support	
526.1 Outreach Meet Support	1,032.24

Total 526 Diversity Support	\$	<b>1,032.24</b>
527 Safe Sport		600.00
528 Athlete Leadership Committee		359.49
531 MWS LSC LongCourse		32,791.70
532 MWS LSC ShortCourse		37,923.07
541 Athlete Reimbursement		
541.1 Sectional & Open Water		6,600.00
541.2 TYR Pro/Futures		2,800.00
541.3 Nat, Jr Nat, Open, Int Trials		3,125.00
Total 541 Athlete Reimbursement	\$	<b>12,525.00</b>
555 Athlete - Zone Dues		521.50
566 Insurance		356.00
567 Repairs		64.20
568 Service Charge		3.50
571 Administration		319.21
571.1 Admin - HBE Monthly		7,435.32
571.2 Admin-Intuit		1,368.00
571.3 Admin-Tax/Audit		3,450.00
Total 571 Administration	\$	<b>12,572.53</b>
572 Office Supplies		543.51
573 Admin Internet-Google/Constant Contact		592.00
574 Admin Office Internet		1,199.88
576 Admin Travel/Training		
576.1 Admin Travel-Mileage Reimburse		602.60
Total 576 Admin Travel/Training	\$	<b>602.60</b>
577 National Workshop/Bus Mtg		
577.2 Travel & Hotel		2,567.25
577.3 Meals & Incidentals		1,007.05
Total 577 National Workshop/Bus Mtg	\$	<b>3,574.30</b>
578 Officials Expense		58.05
578.1 Evaluator & Certification		1,272.35
578.2 Meet Costs-Shirts/NameTags		2,969.36
578.3 Officials Reimbursement		1,440.67
578.4 Champ Ref/Admin Lodging		1,146.46
Total 578 Officials Expense	\$	<b>6,886.89</b>
581 Exec Secretary - Wage		26,700.00
582 Payroll Taxes		2,042.55
589 LSC Awards Banquet		
589.2 Awards		1,792.65
Total 589 LSC Awards Banquet	\$	<b>1,792.65</b>
595 Miscellaneous Expense		860.06
596 BOD Meeting Expenses		10.62
Unapplied Cash Bill Payment Expense		0.00
Total Expenses	\$	<b>190,978.85</b>
Net Operating Income	\$	<b>12,911.73</b>
Net Income	\$	<b>12,911.73</b>

**Midwestern Swimming, Inc.**  
**Budget vs. Actuals: 2023 Budget - FY23 P&L**  
January - December 2023

	Actual	Budget	Total over Budget	% of Budget
<b>Income</b>				
420 Interest Income	64.11	25.00	39.11	256.44%
421 All Star Meet	7,615.95	5,400.00	2,215.95	141.04%
423 Zone Meet	6,161.66	4,400.00	1,761.66	140.04%
424 Other Age Group income			0.00	
424.1 Swimposium Revenue	13,366.82		13,366.82	
<b>Total 424 Other Age Group income</b>	<b>\$ 13,366.82</b>	<b>\$ 0.00</b>	<b>\$ 13,366.82</b>	
425 Officials Income	1,125.00		1,125.00	
431 MWS LSC Long Course	32,427.50	32,000.00	427.50	101.34%
432 MWS LSC Short Course	37,946.00	35,000.00	2,946.00	108.42%
441 MWS Sanction Fee	4,075.00	3,250.00	825.00	125.38%
442 MWS Splash Fee	61,515.00	80,000.00	-18,485.00	76.89%
442.1 Splash Fee - SC Championships	4,452.50		4,452.50	
442.3 Splash Fee - Squad/Dual/Single Session	1,739.00		1,739.00	
<b>Total 442 MWS Splash Fee</b>	<b>\$ 67,706.50</b>	<b>\$ 80,000.00</b>	<b>-\$ 12,293.50</b>	<b>84.63%</b>
443 MWS Fines	600.00		600.00	
451 USS Athlete Membership	15.00	17,664.00	-17,649.00	0.08%
451.1 Athlete-Premium	16,491.84		16,491.84	
451.2 Athlete-Seasonal	591.36		591.36	
451.3 Athlete-Upgrade	1,430.40		1,430.40	
451.31 Athlete-Flex	1,497.60		1,497.60	
451.4 Athlete-Outreach	1,240.00		1,240.00	
451.5 Athlete-Txfr	350.00		350.00	
451.6 LateRegFee	45.00		45.00	
<b>Total 451 USS Athlete Membership</b>	<b>\$ 21,661.20</b>	<b>\$ 17,664.00</b>	<b>\$ 3,997.20</b>	<b>122.63%</b>
452 USS Nonathlete Members		2,600.00	-2,600.00	0.00%
452.1 Non-Athlete Coach	1,762.56		1,762.56	
452.2 Non-Athlete Official	938.88		938.88	
452.3 Non-Athlete Administrator	283.20		283.20	
452.4 Other	321.60		321.60	
<b>Total 452 USS Nonathlete Members</b>	<b>\$ 3,306.24</b>	<b>\$ 2,600.00</b>	<b>\$ 706.24</b>	<b>127.16%</b>
453 USS Club Memberships	6,840.00	5,040.00	1,800.00	135.71%
489 LSC Awards Banquet Income		2,500.00	-2,500.00	0.00%
490 Coaches Clinic Income		2,500.00	-2,500.00	0.00%
495 Miscellaneous Income	994.60		994.60	
<b>Total Income</b>	<b>\$ 203,890.58</b>	<b>\$ 190,379.00</b>	<b>\$ 13,511.58</b>	<b>107.10%</b>
<b>Gross Profit</b>	<b>\$ 203,890.58</b>	<b>\$ 190,379.00</b>	<b>\$ 13,511.58</b>	<b>107.10%</b>
<b>Expenses</b>				
521 All Star Meet Exp	14,437.05	14,000.00	437.05	103.12%
522 Clinics/Workshops Exp	819.86		819.86	
523 Zone Meet Exp	17,128.56	15,000.00	2,128.56	114.19%
523.1 Zone Open Water	1,096.73	2,000.00	-903.27	54.84%
<b>Total 523 Zone Meet Exp</b>	<b>\$ 18,225.29</b>	<b>\$ 17,000.00</b>	<b>\$ 1,225.29</b>	<b>107.21%</b>
524 Other Age Group Expense			0.00	
524.1 MWS Swimposium	13,942.36		13,942.36	
<b>Total 524 Other Age Group Expense</b>	<b>\$ 13,942.36</b>	<b>\$ 0.00</b>	<b>\$ 13,942.36</b>	
526 Diversity Support		12,500.00	-12,500.00	0.00%
526.1 Outreach Meet Support	1,032.24		1,032.24	

Total 526 Diversity Support	\$	1,032.24	\$	12,500.00	-\$	11,467.76		8.26%
527 Safe Sport		600.00		2,500.00		-1,900.00		24.00%
528 Athlete Leadership Committee		359.49		250.00		109.49		143.80%
531 MWS LSC LongCourse		32,791.70		26,000.00		6,791.70		126.12%
532 MWS LSC ShortCourse		37,923.07		28,000.00		9,923.07		135.44%
541 Athlete Reimbursement				22,000.00		-22,000.00		0.00%
541.1 Sectional & Open Water		6,600.00				6,600.00		
541.2 TYR Pro/Futures		2,800.00				2,800.00		
541.3 Nat, Jr Nat, Open, Int Trials		3,125.00				3,125.00		
Total 541 Athlete Reimbursement	\$	12,525.00	\$	22,000.00	-\$	9,475.00		56.93%
554 Club Rebates				1,500.00		-1,500.00		0.00%
555 Athlete - Zone Dues		521.50				521.50		
566 Insurance		356.00		320.00		36.00		111.25%
567 Repairs		64.20				64.20		
568 Service Charge		3.50		100.00		-96.50		3.50%
571 Administration		319.21		1,800.00		-1,480.79		17.73%
571.1 Admin - HBE Monthly		7,435.32		10,000.00		-2,564.68		74.35%
571.2 Admin-Intuit		1,368.00				1,368.00		
571.3 Admin-Tax/Audit		3,450.00				3,450.00		
Total 571 Administration	\$	12,572.53	\$	11,800.00	\$	772.53		106.55%
572 Office Supplies		543.51		500.00		43.51		108.70%
573 Admin Internet-Google/Constant Contact		592.00		840.00		-248.00		70.48%
574 Admin Office Internet		1,199.88		200.00		999.88		599.94%
575 Admin Postage				100.00		-100.00		0.00%
576 Admin Travel/Training						0.00		
576.1 Admin Travel-Mileage Reimburse		602.60		500.00		102.60		120.52%
Total 576 Admin Travel/Training	\$	602.60	\$	500.00	\$	102.60		120.52%
577 National Workshop/Bus Mtg				8,000.00		-8,000.00		0.00%
577.2 Travel & Hotel		2,567.25				2,567.25		
577.3 Meals & Incidentals		1,007.05				1,007.05		
Total 577 National Workshop/Bus Mtg	\$	3,574.30	\$	8,000.00	-\$	4,425.70		44.68%
578 Officials Expense		58.05		6,500.00		-6,441.95		0.89%
578.1 Evaluator & Certification		1,272.35				1,272.35		
578.2 Meet Costs-Shirts/NameTags		2,969.36				2,969.36		
578.3 Officials Reimbursement		1,440.67				1,440.67		
578.4 Champ Ref/Admin Lodging		1,146.46				1,146.46		
Total 578 Officials Expense	\$	6,886.89	\$	6,500.00	\$	386.89		105.95%
579 USA Swim Conference Expenses				500.00		-500.00		0.00%
581 Exec Secretary - Wage		26,700.00		26,700.00		0.00		100.00%
582 Payroll Taxes		2,042.55				2,042.55		
589 LSC Awards Banquet				5,500.00		-5,500.00		0.00%
589.2 Awards		1,792.65				1,792.65		
Total 589 LSC Awards Banquet	\$	1,792.65	\$	5,500.00	-\$	3,707.35		32.59%
590 Coaches Clinic				5,000.00		-5,000.00		0.00%
592 Social Media/Advertising				1,200.00		-1,200.00		0.00%
595 Miscellaneous Expense		860.06		500.00		360.06		172.01%
596 BOD Meeting Expenses		10.62		250.00		-239.38		4.25%
Unapplied Cash Bill Payment Expense		0.00				0.00		
Total Expenses	\$	190,978.85	\$	192,260.00	-\$	1,281.15		99.33%
Net Operating Income	\$	12,911.73	-\$	1,881.00	\$	14,792.73		-686.43%
Net Income	\$	12,911.73	-\$	1,881.00	\$	14,792.73		-686.43%