



## House of Delegates Meeting

Saturday, August 22, 2020 • 10:30 – 11:30 AM

Zoom Meeting

### MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve Spring 2020 Meeting Minutes
4. Consent Agenda
  - Membership/Registration Coordinator Report
  - Executive Secretary Report
4. Current Business
  - Review of Current Events
    - Midwestern Swimming
      - Finance Update
      - Meet Schedule SC 2020-2021
  - Board of Director Election
    - Candidate Introduction and Overview
    - Review of Online Voting Protocol
    - Election of Officers
5. Announcements/Information
6. Adjournment

Topic: Midwestern Swimming House of Delegates Meeting  
 Time: Aug 22, 2020 10:30 AM Central Time (US and Canada)  
 Join Zoom Meeting

<https://zoom.us/j/95173695970?pwd=Mk9wdk4wYk1iS1JUWZGZk3ZCU0ZxUT09>

Meeting ID: 951 7369 5970

Passcode: 159897

General Chair	Carol Olson
Adm Vice Chair	Jay Thiltgen
Senior Vice Chair	Open
Age Group Chair	Emma McEntarffer
Secretary	Jeffrey Nelson
Treasurer	Stefanie Martinez
Registration	Scot Sorensen
Finance Chair	Jason Hiley
Technical Chair	Jimmy Parmenter
Official Chair	Steve Marchitelli
Operational Risk	Open
Coaches' Rep	Sam Bach
Athlete Representative	Lauren Mayo
Athlete Representative	Martha Walstad
Safe Sport Athlete Representative	Aidan Cho
Safe Sport Chair	Betsy Purcell
Delegate At Large	Bruce Schomburg
Delegate At Large	Open
Delegate At Large	Toby Rees
Delegate At Large	Brinker Harding
Executive	
Secretary	Betty Kooy

Midwestern Swimming House of Delegates Meeting Minutes

Thursday, June 17, 2020

Virtual Meeting Via Zoom

**DRAFT**

DISTRIBUTION: posted to Midwestern Swimming website, mswim.org, and via email

CALL TO ORDER: Carol Olson, Midwestern Swimming Chair, called the meeting to order at 7:32pm.

**BOD ATTENDANCE:**

General Chair	Carol Olson	Present
Administrative Vice Chair	Jay Thiltgen	Present
Age Group Chair	Emma McEntarffer	Present
Secretary	Jeff Nelson	Present
Treasurer	Stefanie Martinez	Present
Registration	Scot Sorensen	Present
Finance Chair	Jason Hiley	Present
Technical Chair	Jimmy Parmenter	Absent
Officials Chair	Steve Marchitelli	Present
Operational Risk	John Tysdal	Present
Safe Sport/Diversity	Betsy Purcell	Present
Coaches' Representative	Marcus Bach	Present
Safe Sport Athlete	Aiden Cho	Absent
Senior Athlete Rep	Lauren Mayo	Present
Junior Athlete Rep	Marti Walstad	Present
Delegate At Large	Bruce Schomburg	Present
Delegate At Large	Toby Rees	Present
Delegate At Large	Brinker Harding	Present
Delegate At Large	Kerri Paup	Absent
Executive Secretary	Betty Kooy	Present

**CLUB DELEGATES IN ATTENDANCE:**

ACE	Tim Uehling
BARR	none
BSC	Peggy Speer
BCST	none
BT	Jeff Nelson
CBSC	Bruce Schomburg
FAST	none
GOAL	Tom Beck
GNST	none
HYAC	Dan Brailita
HLA	Marcus Bach
HG	none
HUSK	none
ISWM	Steve Marchitelli
KYT	none
LIFE	none
LSS	Nikki Sheets
LYD	none
MAC	none
NA	none
NEB	none
NYA	none
OMA	none

OSF	Drew Butler
OWSC	Meg Harris
PSC	none
SCSC	Toby Rees
SCH	Erica Vonk
SCM	none
SLS	Heather Farris
SO	Dave Harris
SST	Mike Nobiling

**GUESTS IN ATTENDANCE:**

Mark Hesse – USA Swimming  
Randy Julian – USA Swimming

**AGENDA PREVIEW:** The agenda has no changes.

**DECLARATION OF CONFLICT OF INTEREST:**

Carol Olson read the following to the Board of Directors:

“Is any member aware of any conflict of interest, that is, of a personal interest or direct or indirect pecuniary interest, in any matter being considered by this meeting which should now be reported or disclosed or addressed under the Midwestern Swimming Conflict of Interest Policy?”

If a Board member determines there to be a conflict of interest at any point during the course of the meeting when a specific subject is being discussed and/or action is being taken, a declaration of a conflict of interest should be made at that time.

**MINUTES:**

A motion to approve the September 29, 2019, House of Delegates meeting minutes was made by John Tysdal. Second by Steve Marchitelli. A vote was conducted with all in favor. The minutes from the September 29, 2019, HOD meeting are APPROVED.

**CONSENT AGENDA:**

Motion made by Jay Thiltgen to approve the Consent Agenda. Second by Emma McEntarffer. A vote was had with all in favor. The consent agenda is APPROVED.

**GUESTS:**

Carol Olson, General Chair of MW Swimming, introduced two guests from USA Swimming who joined the meeting, Mark Hesse and Randy Julian. Randy started out by informing us that USA Swimming is launching a new website on Monday. The new website aims to be cleaner and easier to navigate. This was a big project for USA Swimming and was undertaken by an excellent webmaster. Randy expects swimming to return to the pool by July of this year. Mark indicates that the USA Swimming Board of Directors voted to lift the sanctioning ban last Tuesday, handing sanctioning responsibilities back to individual LSCs. News should be expected soon from USA Swimming about LSC meet sanctioning. Intrasquad, dual, time trial, and virtual meets are expected for July. Times from these meets will be allowed into SWIMS, provided the meet has approved officials and timing in place. Times from these meets will not be eligible for national recognition meets. Mark reassures us that USA Swimming is walking a fine line between stop and go. Some LSCs are not open yet. Guidance on sanctioning is forthcoming. Hopefully, there will be a more normal return to swimming by August. This is a fluid situation and much hope is riding on the Aquatics Coalition of America, which is advocating for reopening pools for meaningful use, not recreational or play usage. Many resources are available online to coaches and teams at the USAS website. In the next 10 days clubs can expect to receive a 2<sup>nd</sup> survey from USAS on facility access. Clubs are encouraged to reply so a clear picture of the return to swimming is available in each LSC. Grants to teams will be available in July. During the first round of grants, 317 of the 318 applicants received funding. One application was from a non-USA Swimming entity, and not granted. The second round of grants is expected to be of similar dollar amount. Carol thanked Randy and Mark for their information.

#### EXECUTIVE SECRETARY:

Betty Kooy, Executive Secretary for MW Swimming, made several announcements. CZ Meeting will be a virtual meeting. Officer Elections are scheduled for the next HOD meeting. The Chicago meeting is canceled. Open Water Championship has been canceled. The Multi-Cultural camp will be virtual. The MW Swimming Financial update includes 3 reports. Our Balance Sheet shows \$238K in assets, which gives MWS solid footing to survive the pandemic. \$68K of that money is in an operating account, while the other \$170K is held in longer term reserves. The Profit & Loss statement shows a year to date loss of \$10K. This loss will surely grow, as a \$20K loss was budgeted. There is currently no income from splash fees, which is the primary source of income. Registrations will start soon, bringing in some income. Expenses are approximately \$3K per month. At this rate, we can expect to see a loss of \$25K by the end of the year. The Budget will not be discussed, since this year is vastly different than originally budgeted, due to the pandemic.

#### SANCTION COMMITTEE:

Jay Thiltgen hopes small meets may be possible in the near future. Priorities should be given to training and getting athletes back in the pool, at this time. Focus on the process, not the product. Not all clubs have access to water at this time. No sanctions will be reviewed until July 1, at the earliest. We are waiting for guidance from the State of Nebraska and Municipalities. We will pay close attention to the pandemic and adjust accordingly. Betty Kooy notes that a single sanctioning request has been filed from SLS, for a small met in July, for about 80 swimmers. Carol encourages MWS to crawl, walk, run, as we return to swim meets.

#### OFFICIALS:

Steve Marchitelli, MWS Officials Chair, would like to have more USA Swimming Officials in our LSC. Meeting and training are going to be completely virtual for the foreseeable future. Guides from USAS are expected on officiating virtual meets with minimal officials on deck. A Zoom meeting is planned for the Fall Forum. The MWS Officials webpage is due for a revamp.

#### VIRTUAL MEETS:

Carol Olson described the virtual meet proposal put together by Jimmy Parmenter. Swimmably timing system is a possibility to hold such meets.

#### OUTREACH:

Scot Sorensen reviewed the criteria for Outreach swimmer eligibility. Currently, an athlete who is eligible for a Free Lunch Program can be considered for Outreach. Since schools might not be open and free lunches will not be given, we need to expand our Outreach criteria to broaden the scope of our program. RFLP, SNAP, and Medicaid documentation will be accepted for Outreach eligibility.

#### SAFE SPORT:

This a good time to complete the Safe Sport certification. All teams are required to have a Safe Sport Coordinator. Recently, Brownell Talbot became certified. HLA is close to certification. A few other MW teams have started the process. Aidan Cho is a Fellow of Safe Sport, and can guide teams on obtaining this certification.

#### GOVERNANCE COMMITTEE:

Toby Rees, Betsy Purcell, and Thor Larson are on the Governance Committee. Elections should have happened, but are delayed due to the pandemic. We are hopeful to hold elections in late summer, with a full slate of candidates. Jimmy Parmenter will be asked to secure a location at Brownell Talbot to hold the election. As swimming activities resume, clubs are urged to remain vigilant and conduct their activities in a responsible manner, avoiding the spread of COVID-19.

#### PANDEMIC:

Mark Hesse described the Aquatic Coalition of America and the 19 different swimming and diving organizations represented in the Coalition. COVID-19 is spreading across the United States, with a noted increase in positive cases among teams across the country. All teams should have a plan to deal with a positive test. Mark suggests consulting the CDC or local healthcare professionals for assistance. 2 Texas clubs had positive cases recently, necessitating a 1 week shut down. Dan Brailita reminds us that MWS is not a large LSC, and that local areas within our LSC may experience very different COVID-19 infection rates. When cases start to show, it is safe to assume that spread is far and wide already.

Dan would like to see different sanctioning criteria for different areas of the LSC. Dan also notes that YMCA will not be holding meets for a long time. Betty claims that guidelines for small meets will be available soon. Steve notes that officials should probably not be sharing microphones when radios are used at meets.

**MIKE NOBILING:**

Mike has questions for Randy and Mark regarding the need for 2 coaches per team. Mike has a small coach owned team, and cannot afford to hire a second coach. The new USA mandate for non-athlete members is difficult for Mike in his small farming community. Mark acknowledges that Mike has challenges. Safe Sport recommendations are for multiple points of accountability to protect minor athletes. If there is a complaint against a single coach, who can be contacted? Mark will ask others at USA Swimming and try to advise Mike. Club board members are required to be Non-Athlete members of USA Swimming. Mark and Randy suggest that Mike contact Joel at USA Swimming for further assistance. For now, Mike is encouraged to find another person to become a Non-Athlete member at his club.

**ANNOUNCEMENTS:**

Late August is being targeted for the next HOD Meeting.

ADJOURN: Emma McEntarffer made the motion to adjourn. Second by John Tysdal. The meeting was adjourned at 8:31pm.

RESPECTFULLY SUBMITTED: Jeff Nelson, Secretary

**Midwestern Swimming strives to maximize opportunities  
for growth and success through competitive swimming.**

## HOD Report

Executive Secretary

August 22, 2020

Executive Secretary:

- **Sanctions/Meet Schedules**—USA Swimming is still encouraging squad, virtual, and small, local invites. MW will entertain requests for Sanctions that are in compliance with USA Swimming guidelines and local and state mandates. After August 1, 2020, times achieved at sanctioned meets can be used for national meets and programs.  
**Tentative** Short Course 2020-2021 bids were posted but those requested through December 31 have been pulled. All prospective host clubs for fall either have or will receive documents from the MW Office regarding hosting of meets and requirements, including a meet template that encompasses COVID-19 requirements for sanction.
- **SAA and Midwestern Academic Awards** – USA Swimming Scholastic All America application is posted on the USA Swimming website. MW has had eight athletes who have applied and been accepted. All SAA applications are due by August 31, 2020. The MW Scholastic Award application is posted and links were sent to all clubs (head coaches) encouraging athletes to apply for that award.
- **Top 8/IMX Awards**— MW short course Top 8 has been posted. Short Course records were also posted on the MW website. Certificates will be printed for Top 8 and Short Course Top 3 IMX. Bag tags were ordered and have been received. Caps for IMX were ordered and have been received.
- **Zone Athletes** – MW athletes who qualified for the 2020 Zone team will receive a towel as a memento for qualifying for a meet that was not to be.
- **Awards** – Most likely the annual Awards Banquet will not be held. Awards will still be given to athletes and probably sent to each club in early October so that clubs can distribute to their athletes. Top 8 (certificates and bag tags), IMX (certificates and cap), MW Record breakers (t-shirt), MW Scholastic Awards (1<sup>st</sup> and 2<sup>nd</sup> team -- certificates) and Zone Qualifiers (towel) will be part of the award package. Swimmer of the Year awards will probably not be given this year as neither age groupers or seniors had the benefit of a culminating meet.
- **MAAPP Reminder – Again!** Our 18 and over athletes have to have a current APT on file. Times will not go into SWIMS without that APT on file. Even if you are doing only dry-land, your athletes need to be MAAPP compliant.
- **MW Website** – We are trying to include updates from USA Swimming including notes from LSC Leadership meetings and anything else the membership needs to be aware of. There are so many resources available, particularly a ToolKit for re-opening. Many clubs across the country are being locked out by school systems and there are resources for clubs to use to show that swimming can use facilities safely. Use what is available.
- **Convention** – No traveling to Jacksonville, FL this year for convention! Convention will be virtual with committee meetings and the general sessions scheduled. The General Chair, Admin Vice Chair, Senior Chair, Age Group Chair, Coach Representative, and Senior Athlete Representative all will have a vote. (Betty will send list to credentials committee after HOD elections.) Betty will again have an At-Large delegate vote. September 25 and 26 are the dates for the House of Delegates meeting. Registration for convention can be done online. We are not seeing any cost for this year, so if you have time to attend and are so inclined, please register. The Central Zone meeting will be held AFTER convention. Check out the online schedule and see what might be available for you to attend.
- **COVID-19** – Here we are 6 months into the pandemic, and things still have not stabilized nor do things look at all normal. Schools are trying to educate students, sports teams are trying to give athletes a reasonable semblance of opportunity, businesses are trying to stay afloat, workers are hoping to get back to work, and the general public is trying to remain healthy and yet go about their daily lives in as normal a way as possible. USA Swimming is still trying to help clubs stay afloat – although there are going to be club losses. Across the country many clubs still do not have water, and even if they do have water, remaining open may not be a viable option (e.g. The Claremont Club in Claremont, CA shut down completely although having a great 50 m facility). We will continue to keep the website updated and correspond with the membership regarding the fluidity of the situation as needed. Several clubs have requested small meets (3 or 4 teams or squad meets for September and October). We will get information out for November and December shortly. What we are able to do going forward is still up in the air! USA Swimming will give us guidance. Stay safe!



To: MWS Board of Directors

From: Scot Sorensen, Membership/Registration Coordinator

Date: July 15, 2020

<i>September 1 Prior Year Through June 30 of:</i>	<b>2020</b>	<b>2019</b>	<b>Increase / Decrease</b>
<b>Year Round Clubs</b>	31	32	- 1
<b>Year-Round Athletes - Renew</b>	1,820	1,928	- 108
<b>Year-Round Athletes - New</b>	479	578	- 99
<b>Seasonal Athletes – Renew</b>	0	0	-
<b>Seasonal Athletes - New</b>	0	0	-
<b>Flex Athletes – Renew</b>	91	50	+ 41
<b>Flex Athletes - New</b>	43	96	- 53
<b>Flex Athletes - Upgrade</b>	12	6	+ 6
<b>Outreach Athletes - Renew</b>	41	49	- 8
<b>Outreach Athletes - New</b>	15	15	-
<b>Athletes - Total</b>	2,489	2,716	- 227
<b>NATH Members</b>	334	354	- 20

- The 2021 membership year began June 1, 2020 and will expire December 31, 2021.
- The 2021 club membership year will begin as before on September 1, 2020.
- 2021 NATH memberships should increase because of the immediate requirement that all club BOD members must maintain active NATH membership to USA Swimming. Monitoring and compliance of such is the club's responsibility.
- From March 1 to June 30 for 2019 and 2020, total athlete registrations have decreased by 36.
- Some BGC are delayed in dumping into SWIMS because of various state court and office closures.

# Midwestern Swimming, Inc.

## BALANCE SHEET As of August 17, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Wells Fargo	68,390.74
122 Savings Wells Fargo	65,100.96
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,107.06
<b>Total Bank Accounts</b>	<b>\$237,433.60</b>
Accounts Receivable	
1200 Accounts Receivable	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$237,433.60</b>
Fixed Assets	
181 Depreciation	0.00
<b>Total Fixed Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$237,433.60</b>



# Midwestern Swimming, Inc.

## BALANCE SHEET As of August 17, 2020

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
201 Prepaid USS Registrations	9,173.00
2100 Payroll Liabilities	-599.04
211 Accrued PR Taxes	1,448.45
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$10,022.41</b>
<b>Total Current Liabilities</b>	<b>\$10,022.41</b>
<b>Total Liabilities</b>	<b>\$10,022.41</b>
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	236,780.13
Net Income	-9,368.94
<b>Total Equity</b>	<b>\$227,411.19</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$237,433.60</b>

# Midwestern Swimming, Inc.

## PROFIT AND LOSS

January 1 - August 17, 2020

	TOTAL
Income	
420 Interest Income	19.50
421 All Star Meet	10,563.40
441 MWS Sanction Fee	50.00
442 MWS Splash Fee	33,223.00
451 USS Athlete Membership	-6.00
451.1 Athlete-Premium	63,292.00
451.2 Athlete-Seasonal	693.00
451.3 Athlete-Upgrade	1,690.00
451.31 Athlete-Flex	1,040.00
451.4 Athlete-Outreach	330.00
451.5 Athlete-Txfr	190.00
<b>Total 451 USS Athlete Membership</b>	<b>67,229.00</b>
452 USS Nonathlete Members	11,114.00
453 USS Club Memberships	7,180.00
<b>Total Income</b>	<b>\$129,378.90</b>
GROSS PROFIT	<b>\$129,378.90</b>
Expenses	
521 All Star Meet Exp	16,795.29
526 Diversity Support	
526.1 Outreach Meet Support	1,491.28
<b>Total 526 Diversity Support</b>	<b>1,491.28</b>
527 Safe Sport	166.12
532 MWS LSC ShortCourse	3,252.69
541 Athlete Reimbursement	50.00
541.1 Sectional & Sr. Zone Reimburse	1,975.00
541.2 Grand Prix Reimb	1,200.00
541.3 Nationals & Jr. Nationals	4,000.00
<b>Total 541 Athlete Reimbursement</b>	<b>7,225.00</b>
551 USS Athlete Registration	
551.1 Athlete-Premium	58,528.00
551.3 Athlete-Flex	530.00
551.4 Athlete-Outreach	130.00
<b>Total 551 USS Athlete Registration</b>	<b>59,188.00</b>
552 USS NonAthlete Reg	9,238.00
553 USS Club Registrations	770.00
554 Club Rebates	13,692.00
566 Insurance	306.00
568 Service Charge	175.28

# Midwestern Swimming, Inc.

## PROFIT AND LOSS

January 1 - August 17, 2020

	TOTAL
571 Administration	1,633.36
571.1 Admin - Professional Fees	7,862.61
<b>Total 571 Administration</b>	<b>9,495.97</b>
572 Office Supplies	251.23
573 Admin Internet	389.94
574 Admin Phone	223.61
578 Officials Expense	811.51
578.2 Meet Costs	1,191.98
578.3 Officials Reimbursement	296.74
<b>Total 578 Officials Expense</b>	<b>2,300.23</b>
579 USA Swim Conference Expenses	316.00
581 Exec Secretary - Wage	12,476.31
582 Payroll Taxes	954.44
595 Miscellaneous Expense	40.45
Unapplied Cash Bill Payment Expense	0.00
<b>Total Expenses</b>	<b>\$138,747.84</b>
NET OPERATING INCOME	<b>\$ -9,368.94</b>
NET INCOME	<b>\$ -9,368.94</b>

# Midwestern Swimming, Inc.

## BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
420 Interest Income	19.50	56.10	-36.60	34.76 %
421 All Star Meet	10,563.40	10,710.00	-146.60	98.63 %
423 Zone Meet		8,823.00	-8,823.00	
431 MWS LSC Long Course		31,110.00	-31,110.00	
432 MWS LSC Short Course		31,008.00	-31,008.00	
441 MWS Sanction Fee	50.00	2,652.00	-2,602.00	1.89 %
442 MWS Splash Fee	33,223.00	91,800.00	-58,577.00	36.19 %
451 USS Athlete Membership	-6.00	199,410.00	-199,416.00	-0.00 %
451.1 Athlete-Premium	63,292.00		63,292.00	
451.2 Athlete-Seasonal	693.00		693.00	
451.3 Athlete-Upgrade	1,690.00		1,690.00	
451.31 Athlete-Flex	1,040.00		1,040.00	
451.4 Athlete-Outreach	330.00		330.00	
451.5 Athlete-Txfr	190.00		190.00	
<b>Total 451 USS Athlete Membership</b>	<b>67,229.00</b>	<b>199,410.00</b>	<b>-132,181.00</b>	<b>33.71 %</b>
452 USS Nonathlete Members	11,114.00	20,910.00	-9,796.00	53.15 %
453 USS Club Memberships	7,180.00	6,528.00	652.00	109.99 %
489 LSC Awards Banquet Income		1,836.00	-1,836.00	
490 Coaches Clinic Income		5,610.00	-5,610.00	
<b>Total Income</b>	<b>\$129,378.90</b>	<b>\$410,453.10</b>	<b>\$ -281,074.20</b>	<b>31.52 %</b>
<b>GROSS PROFIT</b>	<b>\$129,378.90</b>	<b>\$410,453.10</b>	<b>\$ -281,074.20</b>	<b>31.52 %</b>
<b>Expenses</b>				
521 All Star Meet Exp	16,795.29	20,145.00	-3,349.71	83.37 %
523 Zone Meet Exp		19,482.00	-19,482.00	
524 Other Age Group Expense		8,160.00	-8,160.00	
526 Diversity Support		10,200.00	-10,200.00	
526.1 Outreach Meet Support	1,491.28		1,491.28	
<b>Total 526 Diversity Support</b>	<b>1,491.28</b>	<b>10,200.00</b>	<b>-8,708.72</b>	<b>14.62 %</b>
527 Safe Sport	166.12	408.00	-241.88	40.72 %
528 Athlete Leadership Committee		510.00	-510.00	
531 MWS LSC LongCourse		33,354.00	-33,354.00	
532 MWS LSC ShortCourse	3,252.69	33,252.00	-29,999.31	9.78 %
541 Athlete Reimbursement	50.00	25,500.00	-25,450.00	0.20 %
541.1 Sectional & Sr. Zone Reimburse	1,975.00		1,975.00	
541.2 Grand Prix Reimb	1,200.00		1,200.00	
541.3 Nationals & Jr. Nationals	4,000.00		4,000.00	
<b>Total 541 Athlete Reimbursement</b>	<b>7,225.00</b>	<b>25,500.00</b>	<b>-18,275.00</b>	<b>28.33 %</b>
551 USS Athlete Registration		175,440.00	-175,440.00	
551.1 Athlete-Premium	58,528.00		58,528.00	
551.3 Athlete-Flex	530.00		530.00	
551.4 Athlete-Outreach	130.00		130.00	

# Midwestern Swimming, Inc.

## BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total 551 USS Athlete Registration</b>	<b>59,188.00</b>	<b>175,440.00</b>	<b>-116,252.00</b>	<b>33.74 %</b>
552 USS NonAthlete Reg	9,238.00	18,360.00	-9,122.00	50.32 %
553 USS Club Registrations	770.00	2,285.00	-1,515.00	33.70 %
554 Club Rebates	13,692.00	1,020.00	12,672.00	1,342.35 %
566 Insurance	306.00	331.50	-25.50	92.31 %
568 Service Charge	175.28		175.28	
571 Administration	1,633.36	1,581.00	52.36	103.31 %
571.1 Admin - Professional Fees	7,862.61	10,710.00	-2,847.39	73.41 %
<b>Total 571 Administration</b>	<b>9,495.97</b>	<b>12,291.00</b>	<b>-2,795.03</b>	<b>77.26 %</b>
572 Office Supplies	251.23	306.00	-54.77	82.10 %
573 Admin Internet	389.94	612.00	-222.06	63.72 %
574 Admin Phone	223.61	867.00	-643.39	25.79 %
575 Admin Postage		51.00	-51.00	
576 Admin Travel/Training		408.00	-408.00	
576.1 Admin Travel-Mileage Reimburse		816.00	-816.00	
<b>Total 576 Admin Travel/Training</b>		<b>1,224.00</b>	<b>-1,224.00</b>	
577 National Convention		15,606.00	-15,606.00	
578 Officials Expense	811.51	6,120.00	-5,308.49	13.26 %
578.2 Meet Costs	1,191.98		1,191.98	
578.3 Officials Reimbursement	296.74		296.74	
<b>Total 578 Officials Expense</b>	<b>2,300.23</b>	<b>6,120.00</b>	<b>-3,819.77</b>	<b>37.59 %</b>
579 USA Swim Conference Expenses	316.00	3,570.00	-3,254.00	8.85 %
580 Exec Sec Support Wages		22,402.50	-22,402.50	
581 Exec Secretary - Wage	12,476.31		12,476.31	
582 Payroll Taxes	954.44		954.44	
589 LSC Awards Banquet		6,120.00	-6,120.00	
590 Coaches Clinic		14,280.00	-14,280.00	
595 Miscellaneous Expense	40.45	255.00	-214.55	15.86 %
599 Contingency Fund		250.00	-250.00	
Unapplied Cash Bill Payment Expense	0.00		0.00	
<b>Total Expenses</b>	<b>\$138,747.84</b>	<b>\$432,402.00</b>	<b>\$ -293,654.16</b>	<b>32.09 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -9,368.94</b>	<b>\$ -21,948.90</b>	<b>\$12,579.96</b>	<b>42.69 %</b>
<b>NET INCOME</b>	<b>\$ -9,368.94</b>	<b>\$ -21,948.90</b>	<b>\$12,579.96</b>	<b>42.69 %</b>