



## House of Delegates Meeting

Sunday, Sept. 11, 2022 • 1:00 PM

Zoom Meeting – See Link Below

### MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve May1 Meeting Minutes
4. Consent Agenda
  - Executive Secretary Report
  - Registration Report
  - Safe Sport Report
  - Financial Reports
  - Committee Meeting Notes (Finance, Registration)
5. Current Business
  - Finance Update/2023 Budget
  - Meet Sanctions Update
  - Recommendation for Club Dues (P & P)
  - Recommendation for Meet Fees (P & P)
  - Recommendation for Athlete Reimbursement (P & P)
5. Announcements/Information
6. Adjournment

Join Zoom Meeting

<https://zoom.us/j/92485071875?pwd=dGM3VWw5L1ZRszRacKNXVtldkxpQT09>

Meeting ID: 924 8507 1875

Passcode: 443069

One tap mobile

+12532158782,,92485071875#,,,,\*443069# US (Tacoma)

+13462487799,,92485071875#,,,,\*443069# US (Houston)

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	Heather Farris
Age Group Chair	Emma McEntarffer
Treasurer	Stefanie Martinez
Finance Chair	Jeff Steiner
Safe Sport Chair	Aidan Cho
DEI Chair	Carol Olson
Coaches' Rep	Katherine Anglin
Sr Athlete Rep	Drayton Beber
Jr AthleteRep	Kate Novinski
At Large Athlete	
Delegate At Large	Sam Bach
Delegate At Large	Docker Hartfield
Governance Chair	Starre Haney
Operational Risk	Lori Howard
Technical Chair	Erica Storms
Registration Chair	Leslie Mayo
Officials Chair	Debra Pearson
Past General Chair	Carol Olson
Executive Secretary	Betty Kooy



**DATE:** 05/01/2022 **DRAFT**

**TIME:** 1:00 p.m.

**LOCATION** Zoom Meeting

### Call to Order

- Midwestern House of Delegates
- House of Delegates Regular Spring Meeting
- Roll Call – Taken by online sign-in. Attendees:
  - BOD Members Present: Betsy Purcell, Toby Rees, Heather Farris (SLS), Emma McEntarffer, Stefanie Martinez, Jeffrey Steiner, Aidan Cho, Carol Olson, Katherine Anglin (MAC), Jeff Nelson, Docker Hartfield, Betty Kooy (ex officio)  
BOD Members Absent: Diana Brailita, Drayton Beber, Michael Sambula-Monzalvo
  - BOD/HOD Committee Chairs Present: Erica Storms (Technical), Starre Haney (Governance)  
Committee Chairs Absent: Scot Sorensen, Debra Pearson, Lori Howard
  - Club HOD Delegates Present:, Kim Berndt & John Elder (ACE), Doug Thayer (BSC), Jimmy Parmenter (BT), Bruce Schomburg (CBSC), Chris Hansen (GNST), Tom Beck & Paige Skidmore (GOAL), Brian Jensen (HG), Sam Bach (HLA), John Schmidt (HYAC), Thor Larson (ISWM), Nicole Sheets (LSS), Pam Hovorka (NA), Patrick Rowan (NEB), Kent Olberding (NYA), Janet Cho (SCSC), Drew Butler (SO), Mike Nobiling (SST)  
Club Athletes Present: Ryan Mayo (ACE), Theo Steiner (BT), Mike Irvin (HLA), Tommy Palmer (LSS), Addyson Storms (MAC), Elsie Olberding (NYA), Lawton & Braxton Rees (SCSC), Stella Mahrt & Kyra Hawn (SST)  
Clubs not represented: BARR, BCST, FAST, HUSK, KYT, LIFE, LYD, OWSC, SCH, SCM,
- Declaration of Conflict of Interest Statement – Betsy Purcell; no conflicts announced.
- Agenda Review – Addition of Financial Statement to Consent Agenda for approval

### Approval of Previous Minutes

- Corrections and Additions - None
- Motion to Approve Minutes – John Elder, Seconded, Carol Olson, Approved.

### Consent Agenda

- Documents /Reports – in meeting documents
  - Executive Secretary Report
  - Membership/Registration Report
  - Safe Sport and Social Media Reports
  - Officials Committee Report
  - Investment and Reserve Policy
  - Strategic Plan
  - USAS Workshop Reports
- Motion to Accept –John Schmidt, Seconded , Carol Olson; Accepted

## Elections

- Noted in agenda – appointments of Jeff Steiner, Finance Chair and Heather Farris, Senior Vice Chair - Term through 08/31/22
- Election of Officers
  - Slate included the following:
    - General Chair – Betsy Purcell
    - Admin Vice Chair – Toby Rees
    - Senior Chair – Heather Farris
    - Finance Chair – Jeffrey Steiner
    - At Large Delegate – Sam Bach
  - No nominations from the floor
  - Motion to accept slate by acclamation – Carol Olson, Seconded-Stefanie Martinez; Accepted
- Coach Representative elected by coaches – Paige Skidmore; Junior Athlete Representative – Kate Novinski  
Noted later in the meeting

## Current Business:

- Financials
  - Financial Statements – Motion to accept – Starre Haney; Seconded – Thor Larson; Accepted
  - Finance Update – Betty
    - Noted summer expenses and few meets and less income
    - For now good
    - Question from Patrick R regarding what MW's athlete support looks like compared to other LSCs; Betty noted probably comparable or more, depending on size of LSC
- Sanction Update - Betty
  - Status of summer meets and fall & winter bids in Betty's report
  - Question regarding 800 free relay for Long Course – to shorten meet
    - Several opinions – will take suggestions back to Sanction Committee
  - Question regarding adding 'free' 50s for 12 & U if qualified for one event (like 13 & O)
    - Noted length of afternoon session
    - Noted scoring of B relays allows for kids to participate and score for team
  - Question regarding short course championship survey
    - Emma has shared with sanction committee
    - Sanction Committee will review and share with clubs
  - Kim B questioned date of LC meet on top of Futures
    - Other dates were looked at – Woods not available
    - Noted that LSC summer schedule has to work around national meet schedule – and nothing seems to satisfy everyone – clubs need to make decision as to where to put their athletes
    - Tommy P noted that Futures on top of MW LC Championships is annoying
  - Betsy noted that MW is one of the very few LSCs that does not split championships into Senior and 14 & U
  - Heather Farris - need schedule two years out for planning purposes
    - Noted that Sioux City has 3 50 meter pools – might offer some flexibility
  - Perhaps MW could do LC at Fremont or UNO in May to get in more LC meets in a very short LC season
  - Noted that USA Swimming has not published the 2023 summer meets yet
  - Might need a questionnaire to determine what LSC wants

### New Business

- MW Membership Fees for 2023
  - Athlete (\$76), non-athlete (\$76), Admin (\$35), Outreach (\$5), Seasonal (\$37), Flex (\$20)
  - Motion to accept fees as proposed – Aidan Cho, Seconded – Toby Rees; Accepted
- MW Athlete Participant charge for 2022 14 & U Zone Trip to Minneapolis
  - Athlete charge - \$110.00
  - Family travel meet
  - MW provides shirts, caps, jacket, coach costs, entry fees
  - Motion to accept fee as proposed – Emma McEntarffer, Seconded – Jeff Steiner; Accepted

### General Announcements

- Betsy – athletes needed for House of Delegates and Committees
  - Sent emails – little response
  - Need to get athletes active
  - Email Betsy if interested in serving on HOD or committee
- Coach and Athlete Clinic planned for September 23-25, 2022 – Friday night, Saturday and Sunday  
Clinicians – Steve Lochte, Coach; Ryan Lochte, Athlete  
There will be a cost
- In-person awards banquet, HOD meeting and Officials clinic planned for Fall
- Next BOD meeting – May 17, 8:30 p.m. Zoom; next HOD meeting – Fall date TBD

### Adjournment

- Motion to adjourn – Thor Larson; Seconded-Kent Olberding; Approved.
- Time – 1:55 p.m.
- Submitted by: Betty Kooy, Executive Secretary



To: MWS Board of Directors

From: Leslie Mayo, Membership/Registration Coordinator

Date: September 11, 2022

	<b>2021 Membership</b> June 1, 2020 – June 30, 2021	<b>2022 Membership</b> September 1, 2021 – August 31, 2022	<b>Increase / Decrease</b>
<b>Member Clubs/Organizations</b>	30	29	- 1
<b>Premium Athletes - Renew</b>	1,647	1,653	+ 6
<b>Premium Athletes - New</b>	428	601	+ 173
<b>Seasonal Athletes - Renew</b>	74	70	- 4
<b>Seasonal Athletes - New</b>	47	29	- 18
<b>Flex Athletes - Renew</b>	107	49	- 58
<b>Flex Athletes - New</b>	75	72	- 3
<b>Flex Athletes - Upgrade</b>	32	31	- 1
<b>Outreach Athletes - Renew</b>	36	21	- 15
<b>Outreach Athletes - New</b>	5	15	+ 10
<b>Athletes - Total</b>	2,419	2,485	+ 66
<b>NATH Members</b>	364	397	+ 33



HOD Report  
Executive Secretary  
September 11, 2022

- **Sanctions/Meet Schedules--**  
**Fall/Winter 2022-2023** – A tentative Fall/Winter schedule has been published. The sanction committee is handling Fall meets as they are finalized. Most of September and October meets are posted with their event files. We are going forward with November and December meets. Meets cannot be posted until club, meet director, referee, and admin official are all current as of the first day of the meet. Meets after the first of the year will be dealt with when clubs are registered for 2023. Meets are now also put in SWIMS 3.0 by the MW Office. Eventually that will help with the OTS part of SWIMS. Process for meet sanctions for MW has not changed.  
**Summer 2023/Fall-Winter 2023-2024** - We have a few bids for summer 2023. We have not asked for Fall/Winter 2023-2024. Hosts are tentative about committing so far out.
- **MW LC Championship:** All fees have been paid for the Long Course meet. The meet seems to have been a success.  
**MW SC Championship 2023:** The sanction committee will be working on securing a host, analyzing the past format, and perhaps looking at the time standards which have not changed since 2019.
- **CZ Meets:**  
**CZ 14 & Under Meet** – August 4-7, Minneapolis MN. Thirty eight swimmers participated in the CZ Championship meet in Minneapolis. Head Coach was Eric Samson and staff included Mykenzie Leehy, Paige Skidmore, Kevin Snyder, and Emma McEntarffer (manager).
- **Athlete Reimbursement and Outreach Reimbursement –**  
Reimbursement requests for 2021-2022 meets total \$18,925 to date (not all showing yet in the P & L).. Outreach requests total \$1,516.32.
- **MW Awards** – MW is planning to do annual awards in conjunction with the SO FallFest swim meet October 15 in the early evening. The office will coordinate awards for MW Top 8, MW IMX Top 3, MW Academic, Swimmer of the Year, Coach of the Year, several MW Volunteer awards and perhaps USA Top 10 and USA Scholastic All America (if we can get the information from USA Swimming).
- **SWIMS 3.0** – SWIMS 3.0 will make life VERY interesting for the MW Registration chair, the MW Office, and all MW clubs as we navigate online registration. Basically we are told not to hope for a complete product until maybe September 2023. Right now USA Swimming is encouraging clubs to register their NEW swimmers first before beginning to register renewals and clubs. We are seeing NEWS come through for MW and some renewals. Fixes are being made on a daily basis to the system. Reports that were once very easy to get from SWiMS are not available YET! Patience is the word of the day.
- **USA Swimming Business Meeting** – USA Swimming will hold its annual business meeting September 23-24 in Colorado Springs. USA Swimming officers, committee chairs, and LSC General Chairs will be in attendance physically. The rest of the HOD will attend virtually. MW should have three coaches and one non-coach in attendance – Betsy Purcell (in Co Springs), Heather Farris, Emma McEntarffer, and Paige Skidmore (virtually). Anyone can sign up and attend virtually (without a vote). Committee meetings will be held virtually before the HOD. Anyone can request to attend those meetings virtually.
- **Executive Secretary –**  
**USA Swimming Requirements** –The 990 and Financial Review have been approved by the BOD (online vote) and both the 990 and Financial Review have been sent to USA Swimming.  
**Fall/September Newsletter** –Will be coming out in the very near future.  
**USA Meetings** – Betty and several others have been on Zoom meetings with other LSC office staff, CZ General Chairs and officers, and USA Swimming LSC leaders. All of these keep us up-to-date on USA Swimming issues, particularly the SWIMS 3.0 issues as it gets rolled out.

## **Safe Sport HOD Report 9/6/22**

*Submitted by Aidan Cho, MWS Safe Sport Chair*

### **SWIMS 3.0 & Safe Sport Recognition Program**

As we all know, USA Swimming has recently switched to SWIMS 3.0 and have made the old club portal inaccessible. USA Swimming has communicated that the ability for clubs to submit for SSRP approval will be on hold for two months, from September 1 to October 31. Clubs can continue working on the requirements for SSRP during this process but will need to wait until November 1 to submit for SSRP. Teams that have SSRP renewal dates during this time will have their status extended to January 31, 2023.

Aidan will be attending the virtual Safe Sport workshop for LSC Safe Sport Coordinators on October 15 and should have more information at that point. One advantage of the new system is that the SSRP portal will now allow club admins to view who has completed the athlete or parent trainings as part of the education requirement. This information and any updates will be communicated to club Safe Sport coordinators. As a reminder, Midwestern Swimming offers a \$200 stipend to teams who complete and are approved for the Safe Sport Recognition Program.

### **Current Midwestern SSRP teams:**

Aquatic Club of Elkhorn, Greater Nebraska Swim Team, Heartland Aquatics, Lincoln Select Swimming, Norfolk YMCA Aquajets, Sarpy County Swim Club

# Midwestern Swimming, Inc.

## Balance Sheet

As of September 9, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Wells Fargo	79,283.62
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,910.11
<b>Total Bank Accounts</b>	<b>\$249,130.61</b>
Accounts Receivable	
1200 Accounts Receivable	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$249,130.61</b>
Fixed Assets	
181 Depreciation	0.00
<b>Total Fixed Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$249,130.61</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00



# Midwestern Swimming, Inc.

## Balance Sheet

As of September 9, 2022

	TOTAL
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
2001 Acct Pay	0.00
201 Prepaid USS Registrations	13,534.00
2100 Payroll Liabilities	0.00
211 Accrued PR Taxes	1,688.21
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$15,222.21</b>
<b>Total Current Liabilities</b>	<b>\$15,222.21</b>
<b>Total Liabilities</b>	<b>\$15,222.21</b>
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	257,829.23
Net Income	-23,920.83
<b>Total Equity</b>	<b>\$233,908.40</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$249,130.61</b>

# Midwestern Swimming, Inc.

## Budget vs. Actuals: 2022 Final Budget Forecast - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
420 Interest Income	7.50	25.00	-17.50	30.00 %
421 All Star Meet	5,549.03	9,250.00	-3,700.97	59.99 %
423 Zone Meet	4,077.18	7,500.00	-3,422.82	54.36 %
425 Officials Income	224.60		224.60	
431 MWS LSC Long Course		28,500.00	-28,500.00	
432 MWS LSC Short Course	31,878.50	25,116.48	6,762.02	126.92 %
441 MWS Sanction Fee	1,125.00	3,800.00	-2,675.00	29.61 %
442 MWS Splash Fee	46,068.75	87,750.00	-41,681.25	52.50 %
443 MWS Fines	75.00		75.00	
451 USS Athlete Membership		185,000.00	-185,000.00	
451.1 Athlete-Premium	106,016.00		106,016.00	
451.2 Athlete-Seasonal	3,663.00		3,663.00	
451.3 Athlete-Upgrade	1,188.00		1,188.00	
451.31 Athlete-Flex	1,200.00		1,200.00	
451.4 Athlete-Outreach	40.00		40.00	
451.5 Athlete-Txfr	950.00		950.00	
<b>Total 451 USS Athlete Membership</b>	<b>113,057.00</b>	<b>185,000.00</b>	<b>-71,943.00</b>	<b>61.11 %</b>
452 USS Nonathlete Members	12,876.00	29,600.00	-16,724.00	43.50 %
453 USS Club Memberships	2,000.00	7,200.00	-5,200.00	27.78 %
489 LSC Awards Banquet Income		2,250.00	-2,250.00	
490 Coaches Clinic Income		2,500.00	-2,500.00	
495 Miscellaneous Income	7,972.00		7,972.00	
<b>Total Income</b>	<b>\$224,910.56</b>	<b>\$388,491.48</b>	<b>\$ -163,580.92</b>	<b>57.89 %</b>
<b>GROSS PROFIT</b>	<b>\$224,910.56</b>	<b>\$388,491.48</b>	<b>\$ -163,580.92</b>	<b>57.89 %</b>
<b>Expenses</b>				
521 All Star Meet Exp	13,500.08	17,000.00	-3,499.92	79.41 %
523 Zone Meet Exp	17,176.52	17,000.00	176.52	101.04 %
524 Other Age Group Expense		8,500.00	-8,500.00	
526 Diversity Support		10,000.00	-10,000.00	
526.1 Outreach Meet Support	1,001.90		1,001.90	
526.2 Diversity Camp/Meet	11,660.45		11,660.45	
<b>Total 526 Diversity Support</b>	<b>12,662.35</b>	<b>10,000.00</b>	<b>2,662.35</b>	<b>126.62 %</b>
527 Safe Sport	493.00	2,500.00	-2,007.00	19.72 %
528 Athlete Leadership Committee		500.00	-500.00	
531 MWS LSC LongCourse	28,784.93	30,018.60	-1,233.67	95.89 %
532 MWS LSC ShortCourse	31,685.67	32,000.00	-314.33	99.02 %
541 Athlete Reimbursement		23,000.00	-23,000.00	
541.1 Sectional & Sr. Zone Reimburse	9,575.00		9,575.00	
541.2 Grand Prix Reimb	2,850.00		2,850.00	
541.3 Nationals & Jr. Nationals	2,725.00		2,725.00	
<b>Total 541 Athlete Reimbursement</b>	<b>15,150.00</b>	<b>23,000.00</b>	<b>-7,850.00</b>	<b>65.87 %</b>

# Midwestern Swimming, Inc.

Budget vs. Actuals: 2022 Final Budget Forecast - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
551 USS Athlete Registration		165,000.00	-165,000.00	
551.1 Athlete-Premium	70,656.00		70,656.00	
551.2 Athlete-Seasonal	2,970.00		2,970.00	
551.3 Athlete-Flex	405.00		405.00	
551.4 Athlete-Outreach	35.00		35.00	
<b>Total 551 USS Athlete Registration</b>	<b>74,066.00</b>	<b>165,000.00</b>	<b>-90,934.00</b>	<b>44.89 %</b>
552 USS NonAthlete Reg	11,484.00	26,400.00	-14,916.00	43.50 %
553 USS Club Registrations	700.00	2,100.00	-1,400.00	33.33 %
554 Club Rebates	75.00	1,500.00	-1,425.00	5.00 %
566 Insurance	356.00	320.00	36.00	111.25 %
568 Service Charge	164.55	100.00	64.55	164.55 %
569 Returned Checks	2,814.00		2,814.00	
571 Administration	1,852.50	2,500.00	-647.50	74.10 %
571.1 Admin - Professional Fees	9,388.06	13,000.00	-3,611.94	72.22 %
<b>Total 571 Administration</b>	<b>11,240.56</b>	<b>15,500.00</b>	<b>-4,259.44</b>	<b>72.52 %</b>
572 Office Supplies	367.54	750.00	-382.46	49.01 %
573 Admin Internet	913.94	780.00	133.94	117.17 %
574 Admin Phone		250.00	-250.00	
575 Admin Postage	20.30	150.00	-129.70	13.53 %
576 Admin Travel/Training				
576.1 Admin Travel-Mileage Reimburse	90.68	500.00	-409.32	18.14 %
<b>Total 576 Admin Travel/Training</b>	<b>90.68</b>	<b>500.00</b>	<b>-409.32</b>	<b>18.14 %</b>
576.2 Travel-Meals	52.31		52.31	
577 National Convention		12,000.00	-12,000.00	
577.2 Travel & Hotel	1,389.89		1,389.89	
577.3 Meals & Incidentals	468.47		468.47	
<b>Total 577 National Convention</b>	<b>1,858.36</b>	<b>12,000.00</b>	<b>-10,141.64</b>	<b>15.49 %</b>
578 Officials Expense	202.93	6,744.00	-6,541.07	3.01 %
578.1 Evaluator & Certification	874.08		874.08	
578.2 Meet Costs	2,233.06		2,233.06	
578.3 Officials Reimbursement	1,100.00		1,100.00	
<b>Total 578 Officials Expense</b>	<b>4,410.07</b>	<b>6,744.00</b>	<b>-2,333.93</b>	<b>65.39 %</b>
579 USA Swim Conference Expenses		500.00	-500.00	
581 Exec Secretary - Wage	19,215.99	25,621.26	-6,405.27	75.00 %
582 Payroll Taxes	1,470.02		1,470.02	
589 LSC Awards Banquet		5,500.00	-5,500.00	
589.2 Awards	1,704.00		1,704.00	
<b>Total 589 LSC Awards Banquet</b>	<b>1,704.00</b>	<b>5,500.00</b>	<b>-3,796.00</b>	<b>30.98 %</b>
590 Coaches Clinic		10,000.00	-10,000.00	
592 Social Media/Advertising		1,200.00	-1,200.00	
595 Miscellaneous Expense	664.00	250.00	414.00	265.60 %
596 BOD Meeting Expenses	9.97	250.00	-240.03	3.99 %

# Midwestern Swimming, Inc.

Budget vs. Actuals: 2022 Final Budget Forecast - FY22 P&L

January - December 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Unapplied Cash Bill Payment Expense	0.00		0.00	
<b>Total Expenses</b>	<b>\$251,129.84</b>	<b>\$415,933.86</b>	<b>\$ -164,804.02</b>	<b>60.38 %</b>
NET OPERATING INCOME	<b>\$ -26,219.28</b>	<b>\$ -27,442.38</b>	<b>\$1,223.10</b>	<b>95.54 %</b>
NET INCOME	<b>\$ -26,219.28</b>	<b>\$ -27,442.38</b>	<b>\$1,223.10</b>	<b>95.54 %</b>

# Midwestern Swimming, Inc.

## Profit and Loss

January 1 - September 9, 2022

	TOTAL
Income	
420 Interest Income	7.50
421 All Star Meet	5,549.03
423 Zone Meet	4,077.18
425 Officials Income	224.60
432 MWS LSC Short Course	31,878.50
441 MWS Sanction Fee	1,125.00
442 MWS Splash Fee	46,068.75
443 MWS Fines	75.00
451 USS Athlete Membership	
451.1 Athlete-Premium	106,016.00
451.2 Athlete-Seasonal	3,663.00
451.3 Athlete-Upgrade	1,188.00
451.31 Athlete-Flex	1,200.00
451.4 Athlete-Outreach	40.00
451.5 Athlete-Txfr	950.00
<b>Total 451 USS Athlete Membership</b>	<b>113,057.00</b>
452 USS Nonathlete Members	12,876.00
453 USS Club Memberships	2,000.00
495 Miscellaneous Income	7,972.00
<b>Total Income</b>	<b>\$224,910.56</b>
GROSS PROFIT	<b>\$224,910.56</b>
Expenses	
521 All Star Meet Exp	13,500.08
523 Zone Meet Exp	17,176.52
526 Diversity Support	
526.1 Outreach Meet Support	1,001.90
526.2 Diversity Camp/Meet	11,660.45
<b>Total 526 Diversity Support</b>	<b>12,662.35</b>
527 Safe Sport	493.00
531 MWS LSC LongCourse	28,784.93
532 MWS LSC ShortCourse	31,685.67
541 Athlete Reimbursement	
541.1 Sectional & Sr. Zone Reimburse	9,575.00
541.2 Grand Prix Reimb	2,850.00
541.3 Nationals & Jr. Nationals	2,725.00
<b>Total 541 Athlete Reimbursement</b>	<b>15,150.00</b>
551 USS Athlete Registration	
551.1 Athlete-Premium	70,656.00
551.2 Athlete-Seasonal	2,970.00
551.3 Athlete-Flex	405.00

# Midwestern Swimming, Inc.

## Profit and Loss

January 1 - September 9, 2022

	TOTAL
551.4 Athlete-Outreach	35.00
<b>Total 551 USS Athlete Registration</b>	<b>74,066.00</b>
552 USS NonAthlete Reg	11,484.00
553 USS Club Registrations	700.00
554 Club Rebates	75.00
566 Insurance	356.00
568 Service Charge	164.55
569 Returned Checks	2,814.00
571 Administration	1,852.50
571.1 Admin - Professional Fees	9,388.06
<b>Total 571 Administration</b>	<b>11,240.56</b>
572 Office Supplies	367.54
573 Admin Internet	913.94
575 Admin Postage	20.30
576 Admin Travel/Training	
576.1 Admin Travel-Mileage Reimburse	90.68
<b>Total 576 Admin Travel/Training</b>	<b>90.68</b>
576.2 Travel-Meals	52.31
577 National Convention	
577.2 Travel & Hotel	1,389.89
577.3 Meals & Incidentals	468.47
<b>Total 577 National Convention</b>	<b>1,858.36</b>
578 Officials Expense	202.93
578.1 Evaluator & Certification	874.08
578.2 Meet Costs	2,233.06
578.3 Officials Reimbursement	1,100.00
<b>Total 578 Officials Expense</b>	<b>4,410.07</b>
581 Exec Secretary - Wage	17,080.88
582 Payroll Taxes	1,306.68
589 LSC Awards Banquet	
589.2 Awards	1,704.00
<b>Total 589 LSC Awards Banquet</b>	<b>1,704.00</b>
595 Miscellaneous Expense	664.00
596 BOD Meeting Expenses	9.97
Unapplied Cash Bill Payment Expense	0.00
<b>Total Expenses</b>	<b>\$248,831.39</b>
NET OPERATING INCOME	<b>\$ -23,920.83</b>
NET INCOME	<b>\$ -23,920.83</b>



DATE: 08/24/22

TIME: 08:00 p.m.

LOCATION Zoom Meeting

### Call to Order

- Midwestern Finance Committee
- Meeting Purpose
  - 2023 Budget
  - Fee policies
  - Athlete Reimbursement policies
  - Use of 3<sup>rd</sup> party (Venmo/PayPal) for fee collections
- Attendees: Betsy Purcell, Jeff Steiner Leslie Mayo, Betty Kooy (ex officio)
  - Absent: Stefanie Martinez

### 2023 Budget

- Budget put together based on possible income and changes to athlete and non-athlete registration process (most fees going through USA Swimming)
- Need for change in recommendation for splash fee for squad/dual/single session meet
  - Issues with single session meets – may later recommend fine for going over 4 hrs/12 & U sessions; sanction committee now recommending changes to meet formats to make some lengthy meets two sessions
- Need to increase diversity support – will recommend \$12,500
  - Will look at criteria for applying for diversity clinics and multi-cultural meets
- Committee OK with minimal deficit budget (-\$1881.00)

### Fee Policies

- Need to amend BOD splash fee proposal for squad/dual/single-session meets
  - Committee recommends \$4.00 (rather than \$3.25) to begin January 1, 2023
- Will not recommend changes to BOD club fee proposal (\$250.00 annual club dues - \$180 to MW)

### Athlete Reimbursement Policy

- Discussion of current policy of only two MW meets per 12 month period (1 SCY and 1 LCM)
  - Most LSCs require more participation – there are sufficient MW scheduled meets
  - Recommend change to policy -  
4.5.2.1 (a) (3) Be entered in, swim in, and meet all financial obligations for at least ~~one Midwestern (MWS) sanctioned/sponsored meet per season (both short course AND long course seasons)~~ **three MIDWESTERN (MWS) sanctioned meets** within the territory of MWS during the immediately preceding 12 months, **either two (2) short course yards meets and one (1) long course meters meet OR one (1) short course yards meet and two (2) long course meters meets**. Collegiate swimmers must be entered in, swim in, and meet all financial obligations for at least one Midwestern (MWS) sanctioned/sponsored meet during the current or previous Long Course season within the territory of MWS **within the previous 12 months. Maximum reimbursement for any athlete between September 1 and August 31 will be \$1200.00.**
  - Rationale: Those receiving Midwestern support need to support MW and MW meet hosts

- Also recommending addition of Central Zone Open Water Championship added to reimbursable meets at the current Sectional rate

### Use of 3<sup>rd</sup> Party for Fee Collection

- Venmo – 1.9% + .10/per transaction – mostly for personal use; requires bank account transfers
- PayPal – non-profit (charity) rate – 1.99% + .49/per transaction –
  - Better fit for MW purposes? – can use credit card to pay
  - Possible use for club dues, transfers, championship meet fees – ability to bill
  - Recommend any billing to include 2.5% transaction fee
  - Betsy will research MW's possible use of PayPal

### Financial Costs

- Question of cost of financial business (HBE/Financial Review/990 prep)
  - Costs for HBE should be less with less registration work (minimal club/transfer fees plus the athlete/non-athlete rebates from USA Swimming)
  - Need to continue to have the Financial Review done for transparency and USA Swimming requirements
  - Betsy will contact Craig Mahel at HBE regarding HBE costs going forward

### Adjournment

- 9:20 p.m.
- Submitted by: Betty Kooy, Executive Secretary



## Registration Meeting Notes

Leslie Mayo, Betsy Purcell, Betty Kooy

Questions on who does what

Who has total access? – Leslie, Betty, Betsy (no need for officials' chair right now)

Configure the LSC Offerings, Fees, etc – Leslie (and Betty)

Registration – Leslie (with Betty backup)

Meet set-up – Betty (do we keep everything on the MW website too?)

Meet recons – Betty (with Leslie backup)

Meet results – Betty (with Leslie backup)

Reminder to grab as much info as we can – mostly via .csv files – Just CYA

Check on whether LSC can charge \$35.00 for Admin – so MW gets something from those regs – Leslie

Leslie and Betty will touch base when LSCs can get in (August 8) to set-up – make sure all bases are covered

Question regarding discrepancy between HBE CDFA and Scot's CDFA (refunds AFTER everything is cleared out) – keep excess in bank account pending any questions down the road.

## Midwestern Swimming

### Budget Forecast - 2021-2023

	2021 Actual	2022 Budget	2023 Possible
<b>Income</b>			
420 Interest Income	\$ 6.75	\$ 25.00	\$ 25.00
421 All-Star Meet		\$ 9,250.00	\$ 5,400.00
423 Zone Meet	\$ 7,114.99	\$ 7,500.00	\$ 4,400.00
424 Other Age Group Income			
425 Officials Income	\$ 1,496.71		
431 MWS LSC Long Course	\$ 25,130.50	\$ 28,500.00	\$ 32,000.00
432 MWS LSC Short Course	\$ 18,838.50	\$ 25,431.98	\$ 35,000.00
441 MWS Sanction Fee	\$ 6,421.50	\$ 3,800.00	\$ 3,250.00
442 MWS Splash Fee	\$ 45,064.50	\$ 87,750.00	\$ 80,000.00
443 MWS Fines	\$ 200.00	\$ -	
451 USS Athlete Membership (2200 & 2750 - 2021/2022)	\$ 121,439.00	\$ 185,000.00	\$ 17,664.00
452 USS Nonathlete Members	\$ 13,328.00	\$ 29,600.00	\$ 2,600.00
453 USS Club Memberships	\$ 3,260.00	\$ 7,200.00	\$ 5,040.00
489 LSC Awards Banquet Income	\$ -	\$ 2,250.00	\$ 2,500.00
490 Coaches Clinic Income	\$ -	\$ 2,500.00	\$ 2,500.00
495 Miscellaneous Income	\$ -	\$ -	
<b>Total Income</b>	<b>\$ 242,300.45</b>	<b>\$ 388,806.98</b>	<b>\$ 190,379.00</b>
<b>Expense</b>			
521 All-Star Meet	\$ -	\$ 17,000.00	\$ 14,000.00
521.1 Potential LSC Grant for All-Star Meet Hotel		\$ -	
522 Clinics/Workshops Expense		\$ -	
523 Zone Meet Expense	\$ 5,052.85	\$ 17,000.00	\$ 15,000.00
Open Water			\$ 2,000.00
524 Other Age Group Expenses (Training/Clinics)		\$ 8,500.00	
526 Diversity Support	\$ 2,111.50	\$ 10,000.00	\$ 12,500.00
527 Safe Sport	\$ 47.96	\$ 2,500.00	\$ 2,500.00
528 Athlete Leadership Committee		\$ 500.00	\$ 250.00
531 MWS LSC Long Course	\$ 24,439.44	\$ 36,659.16	\$ 26,000.00
532 MWS LSC Short Course	\$ 19,656.80	\$ 32,000.00	\$ 28,000.00
541 Athlete Reimbursement	\$ 13,389.27	\$ 23,000.00	\$ 22,000.00
551 USS Athlete Registration	\$ 103,469.00	\$ 165,000.00	\$ -
552 USS Non-Athlete Registration	\$ 11,532.00	\$ 26,400.00	\$ -
553 USS Club Registration	\$ 1,050.00	\$ 2,100.00	\$ -
554 Club Rebates	\$ 975.00	\$ 1,500.00	\$ 1,500.00
566 Insurance	\$ 306.00	\$ 320.00	\$ 320.00
567 Repairs	\$ -	\$ -	
568 Service Charge/Bank Fees	\$ 26.00	\$ 100.00	\$ 100.00
571 Administration Expenses	\$ -	\$ 2,500.00	\$ 1,800.00
569 Returned Checks	\$ 5,000.00		
571.1 Admin - Professional Fees	\$ 11,193.37	\$ 13,000.00	\$ 10,000.00
572 Office Supplies	\$ 319.89	\$ 750.00	\$ 500.00
573 Web Site/ Internet	\$ 779.88	\$ 780.00	\$ 840.00
574 Admin Phone	\$ -	\$ 250.00	\$ 200.00
575 Admin Postage	\$ 84.68	\$ 150.00	\$ 100.00
576 Admin Travel/Clinics		\$ -	
576.1 Admin Travel-Mileage Reimbursement	\$ 89.60	\$ 500.00	\$ 500.00
577 Convention/USA Workshops		\$ 12,000.00	\$ 8,000.00
578 Officials Expense	\$ 1,593.02	\$ 6,744.00	\$ 6,500.00
579 USA Swim Conference Expenses	\$ -	\$ 500.00	\$ 500.00
580-584 Wage & Payroll Taxes Accounts	\$ 20,700.09	\$ 21,528.09	\$ 26,700.00
586 Registrar Expense		\$ -	
589 LSC Awards Banquet	\$ 67.39	\$ 5,500.00	\$ 5,500.00
590 Coaches Clinic	\$ -	\$ 10,000.00	\$ 5,000.00
592 Social Media/Advertising		\$ 1,200.00	\$ 1,200.00
595 Miscellaneous Expense	\$ 583.00	\$ 250.00	\$ 500.00
596 BOD Meeting Expenses	\$ 51.23	\$ 250.00	\$ 250.00
<b>Total Expense</b>	<b>\$ 222,517.97</b>	<b>\$ 418,481.25</b>	<b>\$ 192,260.00</b>
<b>Net Income/Loss</b>	<b>\$ 19,782.48</b>	<b>\$ (29,674.28)</b>	<b>\$ (1,881.00)</b>

## BOD Items for P & P Changes

Splash fee \$3.25

P & P 8.5.5.2(b) – Intrasquad/Dual/*Single Session Meets* – beginning September 2022

Rationale: Single session meets would be more attractive with a lower Splash fee.

P & P 4.10.1.1 – MWS Local Club Fee - *\$180.00; Total \$250.00* – for Reg Year 2023

Rationale: Cost of having USA Swimming collect and reimburse MW's \$8.00 per athlete (4%) needs to be made up somewhere in the budget. MW has not increased club dues in at least 15 years. Clubs have the possibility of \$150 rebate on the \$180 with both adult representative and athlete representative at both MW House of Delegates meetings.

### 4.5.2 Athlete Travel Reimbursement

The policy of MWS is to budget annually for the partial reimbursement of travel expenses incurred by eligible swimmers who participate in the *Central Zone Open Water Championships*, Speedo Sectional Meets, TYR Pro Meets, USA Swimming Futures Meet, USA Swimming Junior Championships, USA Swimming National Championships (pool and open water), the U.S. Open, and International and/or Olympic Trials

#### 4.5.2.1 General Procedures

- (a) For a swimmer to be eligible for reimbursement a swimmer must:
  - (1) be registered with MWS at the time of the swim and at the time of fund distribution.
  - (2) be an active member of a MWS club or a collegiate team swimmer who is an active member of a MWS club and either a former age group member of MWS or in the second long course season as a MWS member.
  - (3) be entered in, swim in, and meet all financial obligations for at least ~~one Midwestern (MWS) sanctioned/sponsored meet per season (both short course AND long course seasons)~~ *three MIDWESTERN (MWS) sanctioned meets* within the territory of MWS during the immediately preceding 12 months, *either two (2) short course yards meets and one (1) long course meters meet OR one (1) short course yards meet and two (2) long course meters meets*. Collegiate swimmers must be entered in, swim in, and meet all financial obligations for at least one Midwestern (MWS) sanctioned/sponsored meet ~~during the current or previous Long Course season~~ *within the previous 12 months. Maximum reimbursement for any athlete between September 1 and August 31 will be \$1200.00.*
  - (4) be a resident of MWS area for 12 months or moved into the area with the intent of establishing permanent residence. (Aid is not available during the 120 day unattached period, nor is aid available during the first season (SC or LC) of MWS participation.
- (b) Travel reimbursement is provided for swimmers participating in individual events. Travel reimbursement of one-fourth (1/4) individual reimbursement will be provided

- for swimmers who qualified for the national meet as part of a relay team and swam as part of that relay team at the national meet.
- (c) The amount of compensation received from all sources shall not exceed the swimmer's actual expenses as allowed by the USA Swimming Code. Sources include national swim committee, USA Swimming sponsors, member clubs, and business/civic organizations. These sources do not include family contributions. All compensation received or anticipated must be designated on the Midwestern financial aid application form. Failure to so designate will render the swimmer ineligible for current or future aid from MWS.
  - (d) The current approved MWS Athlete Travel Reimbursement Application is included in Part 3 (Midwestern Forms) of the Redbook, posted on the MWS web site, and will be forwarded to each eligible athlete upon request made to the Executive Secretary.
  - (e) Applications must be submitted on the current approved MWS Athlete Travel Reimbursement Application form with receipts attached and mailed (postmarked) to the address indicated on the form on or before **May 31** for the short course season and **September 30** for the long course season to be considered for reimbursement. Application form and receipts can also be emailed by same deadline dates to [mwoffice@mwsim.org](mailto:mwoffice@mwsim.org). Applications submitted after the deadline dates will **NOT** be considered for reimbursement.

Rationale: Athletes are swimming one meet per season with perhaps only one event in that meet. At this point it is possible for an athlete to receive \$1800 in support in one year with a \$13.00 investment in MW. It is unreasonable to ask MW to support an athlete when that athlete does not support Midwestern and Midwestern clubs.