## **NST Board Minutes**

## April 25, 2018

Meeting called to order at 5:45

Kasey moved to approve minutes from last meeting. Cheryl 2<sup>nd</sup>. Passed.

Treasurer's report – Natasha's not here. She's getting everything balanced from the meet. Bank account \$56,081.81

Cheryl brought up the fee charged to parents for concessions. Kasey said we shouldn't charge until we remind the parents that there is a fee. Charles suggest waiting until the new season. John suggested revisiting the concessions fee when there are more board members. Set for a July/August discussion. Kasey said it's a meeting on its own because it's so big.

Sponsprship/Fundraiser – Kasey

Swim-a-thon earned just over \$10,000.00.

Charles said that we need to do more about pushing senior's to participate because a lot of the money goes to pay for coaches expenses and John takes the senior's to a lot of meets. John asked if Kasey was thinking of moving the swim-a-thon to the fall. Kasey said she's not sure yet. A time needs to be found that's not meet heavy. John would like to keep it at the same time next year.

## Coaches report – handout

NST has been running about 29-30 kids at practice pretty steady. Attendance has been good. John was happy how the kids preform at the Newport Open and he received positive comments from the coaches who were there.

Upcoming meets – all listed are long course. There are a couple of new meets now on the schedule. A couple in July are short course. There's also a last chance long course meet. There are 4 meets coming up.

Coaching in-service – 2 Saturday's ago for continuing education. Jenna has gotten all of her credentials done and is working on the on line swimming 101 one. It's her last one.

Speakers – non-starter. Because we have the old infinity Colorado system they don't make the 6 inch speakers available for the blocks. We are going to be stuck with the speaker with the starting system and the one across the pool. Volume will have to be adjusted due to background noise.

Cow bells that were purchased – not made for what we are using the for. We need new ones. For \$20.00 each there's a company we can get a 9 inch brass bell.

Parent coach conferences – going on. Bronze was yesterday and today. All comments positive. A lot of empty spots on the sign up sheet. Kasey suggested having someone walk through the crowd and sign parents up for days. Conference attendance seems to have decreased over the last 3 seasons.

Saturday practices with CAT – the CAT coach will allow NST to bring swimmers to Saturday practice to get used to long course water.

Activity guide – John gave the submission to Kathy, the pool manager, and hasn't heard back. Kasey and Charles had already done it before that.

Equipment breakdown – timing system breakdown – John likes the write up that Bill did. We didn't brake it so we shouldn't be liable for paying to fix it. We need to get what Bill wrote up and put it in our minutes or some sort of formal documents. Charles will send it to Kathy and she will put it in the minutes so we have some form of formal documentation regarding it. If someone from the City wants to call Bill and talk about it then Bill should document what is said in the conversation. Charles emailed Spencer and informed him what happened and that they should consider the fact that they were supposed to provide a working timing system and they hadn't when they are dealing with our fee structure.

Last thing for the meet – Julie has a list of things she needs – supplies for seahorse. She had a comment about stop watches for the timers. John would like to purchase a quantity of simple stop watches – about 24 – to replace the ones the team is currently using.

Kasey asked about a motion for the cow bells now. Kasey moved to approve new cow bells and stop watches. Charles 2<sup>nd</sup>. Motion passed.

Charles called for non-adjenda items. There are none.

Regarding the Newport Open - Feed back was very positive.

The lady at the front desk said that we couldn't cook because the smell was bothering her. The permit allowed for cooking and use of the kitchen. We did everything the way we were supposed to so it wasn't our issue. On Sunday the rec center staff wasn't attending to what they were supposed to. Charles actually took out the trash. Staff was not there on time on Sunday. Julie felt like the rec center staff got irritated with the team because they didn't know that they had to set stuff up. Cheryl said that they came to concessions and were good in concessions.

Kasey said that a week or 2 before we need to talk to pool management about what is expected. Charles said he will write it in the permit what our expectations are, what needs to be done.

Fee waiver – it's going to be a percentage discount based on our final bill. Charles made sure it's not the room discount. We don't know what the percentage is or how much it will be but Charles did tell them it's a smaller meet and we weren't generating a ton of income from it.

Cheryl had an email out regarding concessions. The sales weren't good, especially on Saturday. Ultimately it was a timing issue. Sales were a little bit better on Sunday, probably because people knew they could get something. Another thing that limited concession sales was the fact that the meet was so fast. Cheryl was glad we eliminated lunch as there wasn't enough sales for it.

Heat sheets - \$195 in sales. Need to subtract the print cost for profit.

Concessions took in about \$519. On Julie's receipt a bunch of the items will be available for seahorse – like gateraid and water.

Kasey asked if concessions were worth it. Cheryl said it offsets the price of food for hospitality because a lot of the food from concessions were provided to hospitality.

Scholarship team policy – hand out – after recent discussions with a new family John said he's wondering if we should add some new language to the scholarship. We had 2 scholarship requests in the fall. Neither are with us any more.

We have to set an amount that people are paying and how much needs to be paid. We need to have some sort of parameters. We need to have something simple ready for the next time we get a request. Charles said he likes the way the last one was implemented. Keep monthly fee discount and put the registration fees, water fees and all other fees on a monthly installment. Kasey said that we can talk about it more as we go. Charles said we could simplify the installment program for 3 months. John said it's a good place to start the discussion.

Old business – changing the language for the age requirements for the membership. Kasey will work on the language change.

NST joined the Newport Chamber of commerce. Charles thinks that will be a good resource for the team. John said he would be willing to present to the chamber as well. Kasey said before tryouts would be a really good time to do it. Charles said he thinks this summer when the kids are out of school having the swimmers come would be good.

Cheryl suggested putting on the agenda the idea of banners for registration. Charles said he's developed a bit of a marketing plan that he would like to go over.

Update on the contract with the city: Neither John nor Charles have seen a final version yet. NST is in a holding patter. Charles and Kasey will follow up at the end of May with the city.

Up coming business –
Budget review in June.
Marketing plan in June or July.
By laws – Charles has reviewed them and there will be some stuff to vote on.

Next meeting – May 22<sup>nd</sup> or 29<sup>th</sup>. May 22<sup>nd</sup> will be the next meeting.

Meeting adjourned 7:17 pm