Minutes of NST Board Meeting On April 30 2019

In attendance: Charles Hurty, Natasha Knight, Kasey Postlewait, Katelyn Bosley, Lucas Ellingson-Cosenza, John Wray, Cheryl Brown and Amy Jones

Guest in Attendance: Ryan our new Arena representative

Meeting Called to order at: 5:45 pm

- 1. Ryan our new Arena representative/dealer (who is the owner of Blue Water Pool & Spa Service) is setting up a mobile showroom. He is setting up pricing now with goal of competing with Swim Outlet's prices. He will carry NST team suits and will be able to special order Arena items for NST members. He will be able to do this for any items in current catalog just not discontinued items. Calling Ryan will be the easiest way to get in touch to order as he won't have a physical store. He has been in touch with other swim teams. He will selling items at Seahorse and he will come down to Newport to sell items to our team a couple of times per month.
- 2. Approve meeting Minutes from February: Charles moved to accept with revisions, and John seconded; all in favor.
- 3. Treasurer's Report (Natasha): Natasha distributed February and March Profit and Loss Statements and bank account balance (\$41,541.29). Natasha has a couple of contacts to find someone to do NST payroll. We are not passing along the credit charge card fees to team members that are using them. Next fall we should probably add fees when families use credit cards (that is pass along the fees). NST has about \$1500-2000 in credit card fees per year. We will need to notify families of this change in the packet. John motioned that in the beginning the 2019-2020 season that all credit card fees be passed along to those that make charges. Charles seconded and All board members in favor. Natasha clarified that bank balance of \$41,541.29 includes income from Swimathon. Kasy motioned to accept the treasurer's report. John seconded, all in favor.
- 4. Sponsorship/Fundraising Report (Kasey): Kasey was very pleased with the success of the swimathon. USAA swimming take 5% which comes to \$643.26. Kasey has the prizes but was wondering if she should distribute now or hold onto them and distribute them at the banquet. John will distribute them next Tuesday at practice and leading fundraisers will be recognized at annual banquet. The only expenses for swimathon are the gift card for prizes; everything else is donated. Board felt that having the swimathon on Saturday worked out great.

- 5. Coach's Report (John):
- A. Roster: We have 51 team members. Attendance is averaging about 58%. Seniors 7; Gold 16; Silver 12; Bronze I 9; Bronze II 7
- B. Upcoming Meets:

May 3-5 Albany (16 swimmers)

May 8: Dual Meet with LC in Newport

May 15: Dual Meet with LC in LC (only 15 signed up);

Kathy Conrady is working on car pooling.

May 17-19 CAT Open (16 swimmers)

May 31- 2: Albany LC Meet (still open to sign up)

John hasn't gotten a response regarding NST getting into the Mike Morris meet.

C. Summary of Last Swim Meets (John distributed).

VCSL next year will be held in Eugene.

D John distributed proposed Meet Schedule for 2019/20

John included a Pentathlon in Albany (Oct 12); For Pentathlon there are 5 events and they add up points for it. He distributed the proposed meet schedule for discussion, it is very similar to last year.

Stroke School Update: The pool had some last month. John checked out one child. Swim lessons will start up again in June.

Bowling Party and Beach Clean up: Both went well and were enjoyed by all. Thanks to those involved in organizing.

Purchase of Lap Counter Adapters & Poles: John has purchased lap counters adapters and poles and turned in receipts to Natasha.

Coaches Attendance at Clinic: Connie attended a clinic and returned with DVDs. Some good new information on the DVDs.

Zone Select Camp: Last weekend Lucy and Layla attended Zone Select Camp in Corvallis. He asked them to come back with a list. They talked about group runs, rollers, etc. Lucy Reinhart is ranked 59th in the nation in 1650 free.

6. New Business:

- a. Call for non-agenda items: None
- b. Team Uniform Concept Committee (Coach Wray, Jennifer Reinhard, Katelyn Cassidy) I.Comment (continuation of NST brand, financial decisions, fit for all size swimmer)
- II. Covering cost of team t-shirt for 2019-2010. The board will budget for this. Approximate cost for this is \$650. We have done this in the past for the team. Charles motioned that we continue to do this; John seconded, all in favor.
- III. Covering the cost of Iron Seahorse T-shirt. We did this last year. This should be in the range of \$350-400. Charles motioned that we accept this expense, John seconded, and all in favor.
- IV.. Iron Seahorse Stickers: New item \$2/sticker. Approximate cost: \$100. Kasey thinks it a bit too much and the shirt is enough. Kasey would prefer doing NST stickers for the entire team, rather than Iron Seahorse. The board did not approve this request.
- V. Covering the cost of 2 customized swim caps. We have done this in the past (\$850-1000). Kasey wondered whether 2 caps is appropriate; John thinks it is. Plus we order about 30 extra for new team members; plus ordered state team caps. Kasey motioned to approve, Charles accepted, all in favor.
- VI. Covering the cost of Coach apparel. T-shirt (\$15), Hoodies (\$30), This year we budgeted \$400 for coach apparel. John hasn't worn his Polo style arena shirts. John says that they could go to IDEA and order what coaches need. Probably best to check with coaches for what they need. ARENA provides something every year to coaches, 2 polo shirts and a bag. Kasey and Charles feel that coaches should receive the team shirt. Charles motion that we an expend \$45/coach to use towards shirt and hoodie if coach is interested. Kasey seconded; all in favor. VII. 2-piece carbonlesss order form pad \$62.75/100. Cost that needs to be approved. On fitting day form is filled out, has cost and parent gets copy and Jennifer gets copy. Charles motioned to approve carbonless order form, John seconded and all in favor.

Kasey motioned to approve purchasing Newport Swim Team Sticker; Charles seconded and all in favor. They will be distributed at the Banquet.

VIII Charges for team will be deferred to November.

John said another team used their Arena Vendor in kind credit (VIC) to keep down cost. NST will put \$1900 VIC towards team suits to keep down cost for families.

Two suit options have been selected and samples ordered. Suits that were selected that have junior sizes. Goal is to keep cost down for parents.

John has handed out the mesh gear bags to kids when the join the team and this has been successful.

We meet or exceed the Arena percentages required by our contract. The mesh gear bags count and help at meeting the percentages.

Softening language of requirements for warm ups, we are only required to be at 40% arena, except 100% compliance needed at championship meets.

Team Picture day- Day should be selected by coach John and Jennifer who has taken on the task of organizing this event. Desire to not hit up families at same time on these expenses. Committee will discuss and make decision.

I. Team sponsors will receive a team photo.

Kasey motioned that all shirts, marketing materials have the NST team logo going forward. Charles seconded, all in favor.

Nyles Toguchi Family: Coaching duties trade for monthly dues. New family that moved to the area. Nyles Toguchi is new aquatic director at Lincoln City pool. Nyles Toguchi is credentialed as a USA swimming coach and can teach CPR. Nyles has coached competitive swim for 5 years. Nyles proposed that he could coach and instead of salary; his kids NST fees could be paid (\$190 for one gold and one senior). This would be equivalent to about 13-14 hours per month. Connie is going to move into a new position in June & July; so there would be a need. John thinks it a good idea. Natasha expressed concerned about volunteer position and liability. John will check to see if there is a liability under OSI/USA swimming. Details will need to be worked out about what happens if he goes over 13-14 hours. Other details that would need to be worked out volunteer hours, pool fees, etc. John proposes that the deal would be for monthly dues, not pool fees. Probably not require volunteer hours. Initially he would start coaching on Tuesday and Thursdays.

Kasey moved to approve Nyles as a volunteer coach with waiving dues if meets OSI liability. Charles seconded, and all in favor.

John is surprised that our balance includes Swimathon. We probably need 60 -65 swimmers on the team to break even every month. John things that our team size is in line with the size of our community based upon USA Swimming statistics.

7. Old Business:

a. No old business

Next meeting:

a) May 28th at 5:45 PM

Meeting adjourned at 7:35 PM