

Team Sales Representative – Competitive Swimwear

Location: Bellevue, Washington

Employment Type: Full Time

Industry: Sportswear / Swimwear / Athletic Apparel

About Us

At D&J Sports, we're passionate about empowering athletes through high-performance swimwear and gear. We're looking for a driven and energetic **Team Sales Representative** to grow our presence in the competitive swimming community. If you live and breathe swimming and thrive on building relationships, this is the role for you.

Job Summary

As a **Team Sales Representative**, you'll work directly with swim teams, coaches, and athletic programs to provide customized team swimwear and gear. You'll serve as the go-to expert for fitting, product selection, and account management.

Key Responsibilities

- Develop and maintain strong relationships with swim teams, clubs, schools, and coaches
- Conduct on-site fittings and product presentations
- Manage team orders and ensure timely delivery of custom gear
- Hit sales targets and contribute to regional growth
- Attend swim meets and fittings to network and promote our brand
- Stay current on swimwear trends, competition needs, and product innovation

Qualifications

- Passion for swimming or aquatics sports; background in competitive swimming is a plus
- Strong communication and organizational skills
- Self-starter with a customer-first attitude
- Willingness to travel for events and team visits
- Ability to regularly lift up to 30lbs.
- Reliable transportation.

Apply Today

Ready to make waves with us? Send your resume to PNW@djsports.com with the subject: **Team Sales Rep**