

Sandpipers of Nevada

Meeting Minutes

April 7, 2023

Call to Order

- Heather Ellis called to order the Board Meeting of Sandpipers of Nevada via Zoom on 9:07 am.

Roll Call

- Jane Campbell conducted a roll call. The following persons were present:
 - Ron Aitken
 - Heather Ellis
 - Thomas Farrell
 - Jane Campbell
 - Michael Kinross
 - Linda Mudadu
 - Matthew Hoffman
 - Alberto De La Paz
 - Anurag Singhal
- Overview of Agenda was presented via Zoom and approved by the board. Minutes from August 20, 2022 were emailed and were approved by the board.

New Business

1. Exclusive Negotiation Agreement (ENA)-

- ENA was explained by Michael Kinross and Linda Mudadu and was then interpreted by lawyer Matthew Hoffman. This explains the land agreement between the The Howard Hughes Corporation (THHC), the City of Las Vegas, and Sandpipers of Nevada.
- Recommendation and conclusion from Mr. Hoffman was that Sandpipers of Nevada need to find a lawyer to represent the Sandpipers of Nevada that specializes in land purchases to ensure that all the ENA was clear and concise for what Sandpipers would need.
 - Questions were raised whether the land was going to be leased or purchased by Sandpipers of Nevada in the contract. Referral was made to seek the services of lawyer Andrew Glendon who specializes with land purchases and agreements.
 - Thomas Farrell volunteered to contact Andrew Glendon.
- Alberto De La Paz brought up that THHC might take the property away if they didn't think that the pool was operating and/or designed to their standards.
- **Vote** was taken seeking counsel in order to move forward for the ENA and agreeing to contact Andrew Glendon to represent Sandpipers. Ron, Heather, Thomas, and Jane voted **YES** in moving forward with this decision.

2. Donation Platforms for Sandpipers

- Michael and Linda presented 2 platforms in which Sandpipers would take donations for fundraising for the new pool. Donor Perfect & Boomerang were presented. Donor Perfect platform seemed to provide the most services and would help Sandpipers through all the steps of fundraising.
- **Vote** was taken to move forward with Donor Perfect for possible use for future fundraising for the pool. Ron, Heather, Thomas, and Jane voted **YES** in moving forward with this platform.

5 min break

3. Presentation of pool design groups starting at 10:04am, each presentation was about 30 min each.

- Ron, Heather, Jane, Thomas, Michael, & Linda were present for the presentations of the pool designs.

1. Aquatic Design Group- presentation was given by Dennis Berkshire

- Presentation was made of the firm's past pools.
- Mr. Berkshire said that he will be working on the new addition of the outdoor Palo Verde High School pool and presented the schematics and renderings of the pool.
- **Q&A**
 - Questions to Dennis if he has dealt with private residential firms and HOA's since the possible site of the pool is in a residential area. He confirmed that he has experience.
 - Possible cost of an Olympic sized-pool, and he estimated the case of the Palo Pool which will be an Olympic sized to be \$22 million.

2. VCBO- presentation was given by Brent Triplets

- Power Point of Presentation attached:
 - VCBO Sandpipers of Nevada Aquatic Center Interview.pdf
- **Q&A-** Asked Brent if he had experience with dealing with HOA and private management residential corporations. He referenced Whitney Ward on his staff, who is in charge of programming and public outreach, will be the liaison between us and city, corporations, and helping promote the pool in the community.

3. Councilman-Hunsaker- presentation was given by George Deines & Mike Gartland

- Power Point Presentation attached:
 - Sandpipers of Nevada Presentation 2023-04-06.pdf
 - CH Aquatic Design Service.pdf

- **Q&A-** Asked if they will be there every step of the way, and they said they will source out services. They ensured us they will be there for all the important decision making with the pool design, construction, and completion of the pool. Their service provides the beginning of planning, designing the specific needs of the organization, and getting the pool operational.

4. Fundraising and Philanthropy

- Fundraising Assistance
 - Linda recommended that we need to find some high end donors. Five high end donors would be the recommended amount that we would need to help get fundraising for the pool started and have patrons show interest in help funding the pool.
- Redo Sandpiper Website
 - Need to create a new website that will be the landing page that will connect to the TeamUnify website.
- Sandpiper Video for Fundraising
 - Five minute video presentation recommended to be made to help with fundraising. Mentioned using Cody Miller, with also using present and past Olympians from the Sandpipers.
- Rebranding
 - Brought up the idea of rebranding, Matt Lipton helped with the rebranding of USA Swimming. Might bring him to help with the rebranding of Sandpipers.
 - The idea is to make Sandpipers the elite swim team in Las Vegas. Rebranding would bring high visibility in the swimming world and Las Vegas.

Meeting was adjourned at 12:03 pm by Heather Ellis.