

Dear JAX Members,

We hope this letter finds you well and that you are enjoying your experience with Jackson Swim Team. We are excited to introduce our new JAX Referral Program, designed to reward our dedicated members and parents like you for helping us grow our competitive swim team.

### **How the Referral Program Works:**

1. **Eligibility:** Any current JAX competitive swim team member or parent/guardian is eligible to participate in the JAX Referral Program.
2. **Referral:** To be eligible for the program, you must successfully recruit a new swimmer to join the JAX competitive swim team. The new swimmer must register and remain an active member of the competitive swim team for a minimum of 6 months from their registration date.
3. **Reward:** Once your referred swimmer has completed 6 months with JAX, you will receive a waiver of your JAX annual registration fee (currently \$45) for one (1) child in the next registration year. This means you will not be billed for your JAX annual registration fee for the upcoming year – one (1) JAX annual registration fee waived per successful referral you make. *Please note that the referring family will still be responsible for their swimmer's annual USA Swimming registration fee.*

### **Important Details:**

- There is no limit to the number of referrals you can make, and each successful referral that meets the 6-month requirement will result in one (1) waiver of your JAX annual registration fee for the next registration year. If the number of your successful referrals exceeds the number of children you register for JAX in the upcoming year, the JAX Board will determine how to apply your additional \$45 reward(s).
- The referred swimmer must not have been a JAX Swim Team or JAX Swim School member in the past year. This program is designed to encourage the recruitment of new members to our community.
- In the event that a referred swimmer discontinues their membership before completing 6 months, you will not be eligible for the JAX annual registration fee waiver.
- This program is subject to change or termination at the discretion of the Jackson Swim Team Board Association. Any changes or terminations will be communicated to all members in advance.

### **How to Participate:**

To participate in the JAX Referral Program, please follow these steps:

1. Identify potential new swimmers who might be interested in joining JAX Swim Team.
2. Share your positive experiences and insights about JAX Swim Team with them.
3. Encourage them to contact us at **731-300-6478** or **[jaxswimming@gmail.com](mailto:jaxswimming@gmail.com)** to set up a swimming evaluation. If they do decide to join the team, remind them to include your name as the referrer during registration. (Online registration includes the required question: *How did you hear about JAX? (Friend, flyer, social media, internet search, etc). If applicable, please provide the NAME of the JAX member that referred you to us so that they receive credit!*)
4. Ensure that your referred swimmers stay active for at least 6 months to qualify for JAX annual registration fee waiver.

### **Contact Information:**

If you have any questions, need further information, or wish to refer a swimmer, please contact a JAX Administrator at 731-300-6478 or **[jaxswimming@gmail.com](mailto:jaxswimming@gmail.com)**

Thank you for being a valued member of the Jackson Swim Team community. We look forward to growing and thriving together with your support through our Referral Program.

Warm regards,

Ethan Allison  
Head Coach  
JAX Swim Team  
931-551-6856