

Agenda
Sierra Nevada Swimming
Board of Directors Meeting
Thursday, February 16, 2023
Zoom Format



Board of Directors

General Chair

- Ricky Silva

Admin Vice-Chair

- Daryn Glasgow

Finance Vice-Chair

- Roberta Savage

Senior Vice-Chair

- Andrew Savine

Age Group Vice Chair

- Matthew Paige

Program Dev't Vice Chair

- Adric Jope

Technical Planning Chair

- Steve Lazaraton

Safe Sport Chair

- Niffey Carmody

- Deanna Hogenboom

Athlete Representatives

- Audrey Bull-SR

- Julianna Gibson-JR

- Ella Ching

- Aved Gorji

Coaches Representatives

- Betsy Aird

Officials Chair

- Melissa Szpik-Serrao

Diversity, Equity, Inclusion

- Phuong Nguyen

Operational Risk/Safety

- John Richardson

At-Large

- Kathy Myers

- David Karacozoff

- Scott Hastings

Chairs:

Disability/Adaptive Coor.

- Laura Crouch

Staff

- Alex Ongaco

- Mark Brown

- Alison Appel

- T.J. Kay

- Hope Gawlick

Sierra Nevada Swimming Mission

Promoting swimming by offering competitive and safe opportunities to athletes, support to coaches and educational awareness to clubs and volunteers.

Roll Call of Board Members

Adoption of minutes from the January 19, 2023 Sierra Nevada Swimming Board of Directors Meeting.

Open session for Guest comments.

Reports of Officers, Chairs, Committees and Staff.

Championship Meet Fees (Lazaraton/Technical Planning Committee)

HOD Planning (Glasgow/Savage)

2023-2024 Meet Bid Process (Lazaraton/Technical Planning Committee)

Next General Sierra Nevada Swimming Board Meeting will be Thursday, March 16, 2023 @ 7:30 PM via Zoom

2/14/23 7:45PM



Sierra Nevada Swimming

Board of Directors Meeting Minutes

January 19, 2023

7:31 PM Meeting called to order by. **Quorum present (14).**

1. Motion 2223-15: *Approve minutes from the November 17, 2022 Sierra Nevada Swimming Board of Directors Meeting as modified. Motion Savage, Second Richardson. For 14, Against 0, Abstained 0.*
Approved

2. Reports given. *Daryn Glasgow and Steve Lazaraton arrived at 7:36PM. Matthew Paige arrived at 8:08PM*

3. Senior Meet Proposed Meet Fee Adjustment. *Further discussion of the championship meet fee structure for the LSC will be discussed at the next meeting.*

4. Discussion regarding Board of Directors Workshop.

5. Discussion regarding House of Delegates (HOD) Planning. *Proposed date on Tuesday, June 20, 2023 with further discussion at the February Meeting.*

6. Open Meeting closed at 9:14PM

7. Motion to open the Closed Session **Motion Hastings, Second Myers. For 17, Against 0, Abstained 0.**
Approved

8. Closed Session started at 9:15PM.

9. Closed Session adjourned at 9:46PM. **Motion Myers, Second Hastings. For 13 Against 0, Abstained 0.**
Approved

Next SNS Board Meeting is scheduled for Thursday, February 16, 2023 @ 7:30 PM via Zoom.

Present: *Betsy Aird, Daryn Glasgow, Scott Hastings, Deanna Hogenboom, Adric Jope, David Karacozoff, Steve Lazaraton, Kathy Myers, Phuong Nguyen, Mathew Paige, John Richardson, Roberta Savage, Ricky Silva, Melissa Szpik Serrao, Aved Gorji (Athlete), Audrey Bull (Athlete), Julianna Gibson (Athlete)*

Staff: *Alex Ongaco, Alison Appel, Hope Gawlick*

Absent: *Jennifer "Niffey" Carmody, Andrew Savine, Laura Crouch (non-voting)*

Guests: *Kris Smidt (ROC), Brian Clark (DDUR), Sean Kochems (UN), Wes Sinclair (VACA), Tim McCormick (SMST)*

Respectfully submitted,
Hope Gawlick
SNS Secretary



SIERRA NEVADA SWIMMING BOARD REPORT

Board Member: Governance Committee / Administrative Vice Chair / Daryn Glasgow

Date of Board Meeting: 2/16/23 **Date of last Committee Meeting:** 2/7/23

Members Present: Daryn Glasgow & Roberta Savage

Date of Next Meeting: 3/7/23

Committee Meetings are open to anyone that would like to attend.

Please contact Daryn Glasgow at CoachGlasgow@gmail.com to receive the Zoom Link for any upcoming Governance Meeting.

Action Items Completed:

- Completed Administrative Vice Chair job description as a sample.

Action Items In-Progress:

- Sierra Nevada Swimming Inc. Board of Directors Policy Manual & Handbook for 2022-2023.
 - Working on breaking out each office
 - Board Members will be consulted regarding their office description and duties/expectations for feedback and input.
- Chapter 5
- Organizational chart

Announcements:



SIERRA NEVADA SWIMMING COMMITTEE REPORT

To be submitted to Hope Gawlick (hope@gawlick.com) the Monday prior to the next BOD meeting

Board Member: Roberta Savage – Finance Vice Chair

Date of Next Finance/Audit Meeting: February 13, 2023 @ 6:00 p.m. via Google Hangout/Meet (if needed). All are welcome. Contact me to join (robertasavage2004@gmail.com)

Action Items Completed:

1. Met with Daryn Glasglow to develop job description for Administrative Vice Chair to be included in Board Manual. Updated job description is attached.
2. Treasurer's Report for January 2023 reviewed. Attached is the current Budget to Actuals.

Board Meeting Discussion Items:

1. House of Delegates Preparation - continuing item

Action Items In-Progress / Pending:

1. Continuing to look at all Finance Policies to ensure consistency across them all. May create a reference chart of finance items.
2. Board Manual

Announcements:

Questions for the Board / Larger Group: _____

A. ADMINISTRATIVE VICE CHAIR

- Conduct meetings in the absence of the General Chair.
- Perform duties of General Chair upon his/her request or in the event of disability of the General Chair.
- Chair and have charge of the business, affairs, and property of the Administrative Division per the Code of Regulations.
- Aid in development of policy and the coordination of the activities of the officers and committees within the division
- **Aid with HR firm and Employee handbook**
- Direct responsibility for
 - Governance Committee: convene regular meetings; report to the BOD; ensure compliance with committee membership
 - Bylaws, ,
 - Board Manual,
 - Legal Matters (legal representation)
 - SNS's Policies & Procedures Manual
 - Board meetings: create agendas, monthly board report, ensure compliance with Bylaws and Policies and Procedures as they apply to the Board and Board meetings
- HOD obligations – budget, bylaws, keep BOD on track with timelines
- Member of personnel committee
 - Together with the General Chair and Treasurer, direct responsibility for the Executive Director Staff

Sierra Nevada Swimming

Budget vs. Actuals: FY' 2022-2023 - FY23 P&L

September 2022 - August 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
301 Meet Fees	86,520.75	200,168.00	-113,647.25	43.22 %
Fines and penalties	545.00		545.00	
Total 301 Meet Fees	87,065.75	200,168.00	-113,102.25	43.50 %
302 Sanction Fees	760.00	1,375.00	-615.00	55.27 %
304 Equipment Rentals	2,620.00	5,000.00	-2,380.00	52.40 %
5011 Banquet Attendee Fee	5,205.00	5,250.00	-45.00	99.14 %
50704 WZ Officials Travel Reimbursement	0.00		0.00	
5131 WZ Team Swimmer Contribution		41,225.00	-41,225.00	
5151 CTS Camp Athlete Contribution - Spring		2,560.00	-2,560.00	
5152 CTS Camp Athlete Contribution - Fall	2,400.00	2,560.00	-160.00	93.75 %
5153 Age Elite Camp Athlete Contribution		4,000.00	-4,000.00	
5154 Leadership Camp Athlete Contribution		2,600.00	-2,600.00	
5155 Senior Athlete Camp Contribution		10,350.00	-10,350.00	
5156 5156 DEI Camp Athlete Contribution		2,200.00	-2,200.00	
660 Investment Income				
Unrealized Gains/Losses	7,231.47		7,231.47	
Total 660 Investment Income	7,231.47		7,231.47	
Registrations				
300 Member Fees	57,876.00	94,000.00	-36,124.00	61.57 %
3002 Dues to USA Swimming	-1,002.00		-1,002.00	
3012 USA Swimming Tech Fee 4%	-2,315.04		-2,315.04	
Total Registrations	54,558.96	94,000.00	-39,441.04	58.04 %
Total Revenue	\$159,841.18	\$371,288.00	\$ -211,446.82	43.05 %
GROSS PROFIT	\$159,841.18	\$371,288.00	\$ -211,446.82	43.05 %
Expenditures				
500 Registration/General Office	31.25		31.25	
5001 Office Equip		50.00	-50.00	
5002 Postage	28.65	100.00	-71.35	28.65 %
5003 Phone/Internet	152.43	525.00	-372.57	29.03 %
5004 Copying/Supplies	60.62	275.00	-214.38	22.04 %
5005 USA Staff Annual Dues	312.00	432.00	-120.00	72.22 %
5010 Workers Compensation		2,310.00	-2,310.00	
524 Office/General Administrative Expenditures	153.78	250.00	-96.22	61.51 %
Payroll Expenses (ATA Payroll runs)				
Taxes	3,983.67	10,091.72	-6,108.05	39.47 %
Wages	46,404.76	84,097.69	-37,692.93	55.18 %
Total Payroll Expenses (ATA Payroll runs)	50,388.43	94,189.41	-43,800.98	53.50 %
Total 500 Registration/General Office	51,127.16	98,131.41	-47,004.25	52.10 %
501 Awards Banquet	300.00		300.00	
5012 Facility	700.38	3,500.00	-2,799.62	20.01 %

Sierra Nevada Swimming

Budget vs. Actuals: FY' 2022-2023 - FY23 P&L

September 2022 - August 2023

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5013 Dinner	7,880.73	5,000.00	2,880.73	157.61 %
5014 Speaker Honorarium	500.00	1,000.00	-500.00	50.00 %
5017 Awards	2,932.86	1,500.00	1,432.86	195.52 %
5017A SNS Scholar Athlete Awards		1,750.00	-1,750.00	
Total 5017 Awards	2,932.86	3,250.00	-317.14	90.24 %
Total 501 Awards Banquet	12,313.97	12,750.00	-436.03	96.58 %
502 Equipment				
5021 Locker Rental	1,452.00	3,000.00	-1,548.00	48.40 %
5022 Insurance	632.42	470.00	162.42	134.56 %
5023 Supplies		450.00	-450.00	
5024 Repairs		2,000.00	-2,000.00	
5026 Shipping Fees		400.00	-400.00	
5029 New Equipment		2,900.00	-2,900.00	
Total 502 Equipment	2,084.42	9,220.00	-7,135.58	22.61 %
503 Governance				
50300 Other Professional Services	1,600.00		1,600.00	
5032 Other LSC Travel to Conventions, Seminars non USAS		1,600.00	-1,600.00	
5035 Misc		500.00	-500.00	
5037 WZ Spring Meeting Registration Fees				
50371 WZ Spring Meeting Travel		6,196.00	-6,196.00	
50372 WZ Spring Meeting Hotel		996.00	-996.00	
50373 WZ Spring Meeting Per Diem		1,095.00	-1,095.00	
Total 5037 WZ Spring Meeting Registration Fees		8,287.00	-8,287.00	
5038 Legal Fees	10,908.05		10,908.05	
5038a Reimbursed Legal Fees	-10,908.05		-10,908.05	
Total 5038 Legal Fees	0.00		0.00	
5039 House of Delegates Expenses		2,000.00	-2,000.00	
509 General Chair Expense Fund		1,000.00	-1,000.00	
Total 503 Governance	1,600.00	13,387.00	-11,787.00	11.95 %
504 Communications				
5041 Web Site	12.00	50.00	-38.00	24.00 %
5044 Zoom License	247.00	400.00	-153.00	61.75 %
Total 504 Communications	259.00	450.00	-191.00	57.56 %
506 Club Development				
5064 Safe Sport		2,500.00	-2,500.00	
Total 506 Club Development		2,500.00	-2,500.00	
507 Officials				
50701 Officials Tier 1 Meet Travel Reimbursement	100.00	2,400.00	-2,300.00	4.17 %
50702 Officials Tier 2 Meet Travel Reimbursement		2,400.00	-2,400.00	
50703 Officials Tier 3 Meet Travel Reimbursement	900.00	2,400.00	-1,500.00	37.50 %
5077 Officials Training		1,000.00	-1,000.00	

Sierra Nevada Swimming

Budget vs. Actuals: FY' 2022-2023 - FY23 P&L

September 2022 - August 2023

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5078 National Evaluator	408.46	5,000.00	-4,591.54	8.17 %
5079 Official's OQM Social		1,500.00	-1,500.00	
Total 507 Officials	1,408.46	14,700.00	-13,291.54	9.58 %
510 Adaptive Swimming		1,000.00	-1,000.00	
511 Swim Camps	299.26		299.26	
5111 Age Catch The Spirit - Fall Camp -1	4,034.39	4,066.00	-31.61	99.22 %
5112 Age Group Elite Camp		7,773.00	-7,773.00	
5113 Leadership Camp	100.00	5,000.00	-4,900.00	2.00 %
5115 Age Catch The Spirit - Spring Camp - 2		4,066.00	-4,066.00	
5116 Diversity & Inclusion Camp WZ	761.30		761.30	
5117 Diversity & Inclusion Camp SN		4,318.00	-4,318.00	
Total 511 Swim Camps	5,194.95	25,223.00	-20,028.05	20.60 %
512 LSC Championship Meets / JOs / BRC				
5121A LCM Summer BRC Host Team Stipend		5,000.00	-5,000.00	
5121B SCY Championship Host Team Stipend		3,750.00	-3,750.00	
5121C Senior Championship Host Team Stipend		2,500.00	-2,500.00	
5122 SCY Championships Awards		3,850.00	-3,850.00	
5123 SCY Swimmer Bag Tags		1,250.00	-1,250.00	
5125 LCM Summer BRC Awards	19.30	4,000.00	-3,980.70	0.48 %
5126 NVAL Bag Tags		900.00	-900.00	
5127 LCM Summer BRC Bag Tags		1,250.00	-1,250.00	
5128A 5128 A Senior Championship Trophies		350.00	-350.00	
5129 A Medals		1,500.00	-1,500.00	
Total 512 LSC Championship Meets / JOs / BRC	19.30	24,350.00	-24,330.70	0.08 %
513 Western Zone Team				
5132 Ground Transportation		5,000.00	-5,000.00	
5133 Airfare		17,000.00	-17,000.00	
5134 Housing		32,000.00	-32,000.00	
5135 Meals		9,500.00	-9,500.00	
5136 Coach Stipends		3,200.00	-3,200.00	
5137 Team Social		3,200.00	-3,200.00	
5138 Coaches Business Dinner		250.00	-250.00	
5139 Meet Entry Fees		3,200.00	-3,200.00	
5140 Supplies, copies, first aid		100.00	-100.00	
5142 Team Uniforms		9,000.00	-9,000.00	
Total 513 Western Zone Team		82,450.00	-82,450.00	
516 Senior				
51611 Travel Awards per Swimmer / Club Achievement		45,000.00	-45,000.00	
51611B Senior Travel Bronze Award	2,100.00		2,100.00	
51611G Senior Travel Gold Award	5,700.00		5,700.00	
51611S Senior Travel Silver Award	7,800.00		7,800.00	
Total 51611 Travel Awards per Swimmer / Club Achievement	15,600.00	45,000.00	-29,400.00	34.67 %

Sierra Nevada Swimming

Budget vs. Actuals: FY' 2022-2023 - FY23 P&L

September 2022 - August 2023

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
51612 Olympic Trials		6,000.00	-6,000.00	
Total 516 Senior	15,600.00	51,000.00	-35,400.00	30.59 %
517 OTC				
5172 Room & Board		4,000.00	-4,000.00	
5173 Transportation - Air Fare		13,600.00	-13,600.00	
5174 Transportation - Ground		1,200.00	-1,200.00	
5175 Coach Stipend		975.00	-975.00	
5176 Team Gear		1,000.00	-1,000.00	
Total 517 OTC		20,775.00	-20,775.00	
518 Finance				
519 Accounting & Tax Prep	7,074.00	19,800.00	-12,726.00	35.73 %
5191 Postage	56.72		56.72	
Total 519 Accounting & Tax Prep	7,130.72	19,800.00	-12,669.28	36.01 %
5190 Yearly Audit	2,490.00	3,410.00	-920.00	73.02 %
523 Quickbooks Online	265.50	924.00	-658.50	28.73 %
Total 518 Finance	9,886.22	24,134.00	-14,247.78	40.96 %
526 Coach Education		1,700.00	-1,700.00	
Taxes & Licenses	100.00		100.00	
Unapplied Cash Bill Payment Expense	0.00		0.00	
Total Expenditures	\$99,593.48	\$381,770.41	\$ -282,176.93	26.09 %
NET OPERATING REVENUE	\$60,247.70	\$ -10,482.41	\$70,730.11	-574.75 %
NET REVENUE	\$60,247.70	\$ -10,482.41	\$70,730.11	-574.75 %



Championship Fees Discussion

Base Assumptions



LSC Holds 3 Championship Meets per year

February – SCY Senior Champs
March – SCY Age Group Champs
July – LCM Champions (all Ages)



Goal is to have as many swimmers as possible that have qualified for a championship meet attend the season ending meet



Teams manage their finances differently and the LSC doesn't dictate how team financials are done

What factors determine the Fees for a Championship meet?



LSC Championships have a level of expectation as to the quality of a meet that should be met by the hosting team

Facilities, hospitality, computer systems, timing systems, volunteers, etc.



Hosting teams have a heavy burden on the families that volunteer to host a meet.

If families do not work the required number of volunteer hours at a meet, they are charged \$25/hour.

A 4-day championship meet requires at least 1800 hours or **\$45,000 in labor.**



Need to balance the financial need of the team hosting the meet and the financial need of the swimmers attending the meet

LSC provides the host team \$1,250/day, awards, and bag tags
Splash Fees need to cover all team costs for running the meet (facilities, equipment, computer ops, Colorado ops, security)

Per Event fees are the income made by the team and the LSC

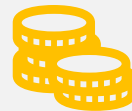
Options



Allow the Host teams to set fees required



Fees are set by the LSC and no payment is made to the LSC



Fees are set by the LSC and LSC continues to generate income from the meet



Fees are set by the LSC, the LSC pays all actuals for costs and the host team is given a set amount

Spring Championships (SCY) – 3 Day meet

Entry Count Average from 2022, 2020, 2019 pre-scratch
Count of Coaches/Officials per day: 100
Average number of events per swimmer: 4.5 events
- LSC Fees cost to swimmer: \$51.00
- Suggested Fees: \$67.50
- Difference: \$16.50

Options

1. Allow host team to set fees required (sample given)
2. Fees set by LSC and no payment to LSC
3. Fees set by LSC and LSC continues to generate income
4. Fees set by LSC and LSC pays all actuals for costs and host team given a set amount (sample given)

	Option 1	Option 2	Option 3	Option 4
Splash Fee	\$ 18.00	\$ 15.00	\$ 15.00	\$ 15.00
Per Event Fee	\$ 11.00	\$ 8.00	\$ 8.00	\$ 8.00
Relay Fee	\$ 14.00	\$ 10.00	\$ 10.00	\$ 10.00
Swimmer Count (Avg 3 years)	617	617	617	617
Event Count (Avg 3 years)	2,664	2,664	2,664	2,664
Relay Count	255	255	255	255
Meet Fees Income	\$ 43,980.00	\$ 33,117.00	\$ 33,117.00	\$ 33,117.00
LSC Stipend	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00
Total Income	\$ 47,730.00	\$ 36,867.00	\$ 36,867.00	\$ 36,867.00
LSC Fees	\$ 10,656.00	\$ -	\$ 10,656.00	\$ -
Pool Rental	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
Hospitality (\$21/day/person)	\$ 6,300.00	\$ 6,300.00	\$ 6,300.00	\$ 6,300.00
Awards (3K) - LSC Pays	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00
Bag Tags (1K) - LSC Pays	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00
Officials Gifts	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Computer Ops	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Equipment Costs	\$ -	\$ -	\$ -	\$ -
Host Team Fee	\$ -	\$ -	\$ -	\$ 20,000.00
Total Costs	\$ 31,056.00	\$ 20,400.00	\$ 31,056.00	\$ 40,400.00
Total Net	\$ 16,674.00	\$ 16,467.00	\$ 5,811.00	\$ (3,533.00)
Total Costs Host Team	\$ 26,456.00	\$ 15,800.00	\$ 26,456.00	\$ -
Net to Host Team	\$ 21,274.00	\$ 21,067.00	\$ 10,411.00	\$ 20,000.00
Total LSC Income	\$ 10,656.00	\$ -	\$ 10,656.00	\$ -
Total Costs LSC	\$ 8,350.00	\$ 8,350.00	\$ 8,350.00	\$ 40,400.00
Net to LSC	\$ 2,306.00	\$ (8,350.00)	\$ 2,306.00	\$ (3,533.00)
Net Margin Impact to LSC Budgeted	\$ -	\$ (10,656.00)	\$ -	\$ (5,839.00)

Summer Championships (LCM) – 4 Day meet

Entry Count Average from 2022, 2020, 2019 pre-scratch
Count of Coaches/Officials per day: 150
Average number of events per swimmer: 4.5 events
- LSC Fees cost to swimmer: \$51.00
- Suggested Fees: \$67.50
- Difference: \$16.50

Options

1. Allow host team to set fees required (sample given)
2. Fees set by LSC and no payment to LSC
3. Fees set by LSC and LSC continues to generate income
4. Fees set by LSC and LSC pays all actuals for costs and host team given a set amount (sample given)

	Option 1	Option 2	Option 3	Option 4
Splash Fee	\$ 20.00	\$ 17.00	\$ 17.00	\$ 17.00
Per Event Fee	\$ 11.00	\$ 8.00	\$ 8.00	\$ 8.00
Relay Fee	\$ 14.00	\$ 10.00	\$ 10.00	\$ 10.00
Swimmer Count (Avg 3 years)	846	846	846	846
Event Count (Avg 3 years)	3,883	3,883	3,883	3,883
Relay Count	339	339	339	339
Meet Fees Income	\$ 64,379.00	\$ 48,836.00	\$ 48,836.00	\$ 48,836.00
LSC Stipend	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Total Income	\$ 69,379.00	\$ 53,836.00	\$ 53,836.00	\$ 53,836.00
LSC Fees	\$ 15,532.00	\$ -	\$ 15,532.00	\$ -
Pool Rental	\$ 14,000.00	\$ 14,000.00	\$ 14,000.00	\$ 14,000.00
Hospitality (\$21/day/person)	\$ 12,600.00	\$ 12,600.00	\$ 12,600.00	\$ 12,600.00
Awards (3K) - LSC Pays	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00
Bag Tags (1K) - LSC Pays	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00
Officials Gifts	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Computer Ops	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Equipment Costs				
Host Team Fee	\$ -	\$ -	\$ -	\$ 25,000.00
Total Costs	\$ 48,732.00	\$ 33,200.00	\$ 48,732.00	\$ 58,200.00
Total Net	\$ 20,647.00	\$ 20,636.00	\$ 5,104.00	\$ (4,364.00)
Total Costs Host Team	\$ 44,132.00	\$ 28,600.00	\$ 44,132.00	\$ -
Net to Host Team	\$ 25,247.00	\$ 25,236.00	\$ 9,704.00	\$ 25,000.00
Total LSC Income	\$ 15,532.00	\$ -	\$ 15,532.00	\$ -
Total Costs LSC	\$ 9,600.00	\$ 9,600.00	\$ 9,600.00	\$ 58,200.00
Net to LSC	\$ 5,932.00	\$ (15,532.00)	\$ 5,932.00	\$ (4,364.00)
Net Margin Impact to LSC Budgeted	\$ -	\$ (21,464.00)	\$ -	\$ (10,296.00)

Senior Championships (SCY) – 2.5 Day meet

Entry Count Average from 2023 and 2023 pre-scratch
 Count of Coaches/Officials per day: 50
 Average number of events per swimmer: 4.5 events
 - LSC Fees cost to swimmer: \$51.00
 - Suggested Fees: \$67.50
 - Difference: \$16.50

Options

1. Allow host team to set fees required (sample given)
2. Fees set by LSC and no payment to LSC
3. Fees set by LSC and LSC continues to generate income
4. Fees set by LSC and LSC pays all actuals for costs and host team given a set amount (sample given)

	Option 1	Option 2	Option 3	Option 4
Splash Fee	\$ 18.00	\$ 15.00	\$ 15.00	\$ 15.00
Per Event Fee	\$ 11.00	\$ 8.00	\$ 8.00	\$ 8.00
Relay Fee	\$ 14.00	\$ 10.00	\$ 10.00	\$ 10.00
Swimmer Count (Avg 3 years)	249	249	249	249
Event Count (Avg 3 years)	1,185	1,185	1,185	1,185
Relay Count	37	37	37	37
Meet Fees Income	\$ 18,035.00	\$ 13,585.00	\$ 13,585.00	\$ 13,585.00
LSC Stipend	\$ 3,125.00	\$ 3,125.00	\$ 3,125.00	\$ 3,125.00
Total Income	\$ 21,160.00	\$ 16,710.00	\$ 16,710.00	\$ 16,710.00
LSC Fees	\$ 4,740.00	\$ -	\$ 4,740.00	\$ -
Pool Rental	\$ 6,700.00	\$ 6,700.00	\$ 6,700.00	\$ 6,700.00
Hospitality (\$21/day/person)	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00
Awards (3K) - LSC Pays	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Bag Tags (1K) - LSC Pays	\$ -	\$ -	\$ -	\$ -
Officials Gifts	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Computer Ops	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Equipment Costs				
Host Team Fee	\$ -	\$ -	\$ -	\$ 12,500.00
Total Costs	\$ 19,640.00	\$ 14,900.00	\$ 19,640.00	\$ 27,400.00
Total Net	\$ 1,520.00	\$ 1,810.00	\$ (2,930.00)	\$ (10,690.00)
Total Costs Host Team	\$ 17,640.00	\$ 12,900.00	\$ 17,640.00	\$ -
Net to Host Team	\$ 3,520.00	\$ 3,810.00	\$ (930.00)	\$ 12,500.00
Total LSC Income	\$ 4,740.00	\$ -	\$ 4,740.00	\$ -
Total Costs LSC	\$ 5,125.00	\$ 5,125.00	\$ 5,125.00	\$ 27,400.00
Net to LSC	\$ (385.00)	\$ (4,740.00)	\$ (385.00)	\$ (10,690.00)
Net Margin Impact to LSC Budgeted	\$ (770.00)	\$ (5,125.00)	\$ (770.00)	\$ (11,075.00)

2023-2024 Meet Bid Process

As there have been concerns raised that there are holes or overlap in meets this year, I am hoping we can improve that for the next season by giving teams the opportunity to commit to attending meets and the number of swimmers they plan to bring and to formalize that process a bit.

1 – Have all the teams identify on the meets they plan put on including the dates/format/fees

2 – Once that list of meets has been collected then we create a google form for a representative from each team to them fill out that they will be attending the meet and a rough estimate of # of swimmers attending

3 – Once that is completed then the host teams can be given the details for their meets in terms of the number of teams/swimmers that will be attending their meet so that they have the opportunity to decide if they have enough numbers to support the meet or not. This would also allow them to determine if they need to change their fees due to maybe a smaller number attending.

4 – Then there would be a revised version of the meet schedule after the above process (teams withdrawing or moving dates changing fees) then teams do their second round of commitment confirmation which then sets the schedule that would be voted on at HOD.

Timeline

March 15th – send out the bid packages with this process outlined (google doc)

April 15th – All teams need to have their meet proposals (gives 4 weeks)

April 30th – The google doc/survey will go out to a representative from each team to fill out (give them 2 weeks) – (step 2 above)

May 7th – The teams get the results from the survey and have 1 week to make changes (step 3 above)

May 14th – The final modifications are made, send back out to teams to reconfirm with changes for the meets they will support

May 18th – Final 2023-2024 Meet Schedule 30 days prior to HOD

June 18th – HOD