



Sierra Nevada Swimming

Emergency Grant Proposals Board of Directors Meeting

March 26, 2020

ZOOM Meeting Format

7:02 pm Meeting called to order by Mark Brown. **Quorum present.**

New Business:

Emergency Grant Proposals (see proposals attached to the minutes)

- Brought by Chris Breitbart: **All year-round teams in SNS to receive \$50/current USA Registered Athlete at an estimated cost of \$170,000 to the LSC**
- Brought by Ricky Silva: **Motion 1 - SNS to provide \$170,000 in Emergency Grant Funds; Motion 2 - Emergency Grant Funds to be dispersed in tier system using HOD representatives formula**
- Brought by Koren & Pete Motekaitis: **Multi-tiered proposal (cost to LSC can range from \$24,490 to \$221,560), for Club Grants which can be calculated based on athletes classification (2 options), funding for each registered athlete (3 options) & duration of grant (2 options)**
- Brought by Kathleen Kinsey: **Part 1 - Any Club receiving financial support from LSC, must show proof of financial stability prior to operational changes due to COVID-19 situation; Creation of LSC Financial Team for this task; Part 2 - Clubs who lost revenue due to cancelled meets to be compensated in part or in total by LSC; Meet revenue based on profits from that meet the last (3) years and getting the average.**
- Brought by Brian Clark: **Discussion/Proposal related to current proposed Senate Relief Bill. \$10 per swimmer to each club. \$56,000**

Points to consider:

- SNS currently has 52 teams and SNS wants 52 teams when we return from COVID-19.
- Arden Hills laid off all coaching staff.

Brian Clark moved to accept Koren Motekaitis proposal with adjustments. **No second**

Mark Brown proposed a plan to pay out to clubs over a three month period. Milestones must be met and clubs must turn over financial statements before 1st installment, complete Safe Sport before 2nd installment, and complete club recognition to increase one level (level 4's can get money right away). \$20 per swimmer for each phase.

M/S No Action

Brian Clark moved to pay \$15 per athlete for all clubs using 2019 Financial Statements with no stipulations and revisit at next meeting. **No second**

More discussion on Mark's proposal. Fine tuned as follows:

The Sierra Nevada Board of Directors has approved Emergency Grant Funding as a way to offer economic aid to ALL Member Clubs in Sierra Nevada Swimming during the COVID-19 situation.

Grants will be distributed to Member Clubs that were active on February 29, 2020. The basis of the Grant for each Member Club is \$20 per registered swimmer using current registration numbers. For Summer Member Clubs, registration numbers will be based on 2019 registrations as of August 31, 2019. (Please view \$20 per swimmer Grant Report)

Three (3) months of Grants were approved for April, May, and June 2020 which each Member Club is eligible to receive, provided certain conditions are met. Grant Funding will be sent on the 10th of each month.

To qualify for each month of Grant Funding, Currently Operating Member Clubs must meet the following conditions below. To qualify for April 2020 Grant Funding, a Member Club must by April 5th:

- ***Send Club Financials to LSC for Review***
 - ***Email Mark Brown or Alex Ongaco***
 - ***Include 2019 Tax Return or Final Profit/Loss Statement***
 - ***Include year to February 29, 2020 Profit/Loss Statement***
 - ***Both of the above statements will require Balance Sheets***
- ***Statements from each Satellite Club will be needed when applicable Financials will NOT be shared with any other clubs***
- ***The LSC needs to gather overall data to make assessments about the financial health & viability of its Member Clubs***
- ***USA Club Development may become involved once data is collected***
- ***Clubs may need to take CLBMS (Club Leadership Business Management School) 101 or 201***
- ***<https://www.usaswimming.org/news-landing-page/2019/07/18/club-leadership-businessmanagement-school>***

To qualify for May 2020 Grant Funding, a Member Club must By May 5th:

- **Complete and Submit the USA SWIMMING SAFE SPORT CLUB RECOGNITION PROGRAM**
 - *This is located on the Club Portal Page (Contact Mark Brown for Password)*
 - *<https://www.usaswimming.org/utility/safe-sport-recognition-program>*

To qualify for June 2020 Grant Funding, a Member Club must By June 5th:

- **Complete the next Level of their Member Club's USA SWIMMING CLUB RECOGNITION PROGRAM**
 - **Clubs must complete at least Level 1**
 - *There is additional money from the LSC for clubs completing Level 1*
 - **Clubs need to advance to the next level or redo current level and update all documents.**
 - *There is additional money from the LSC for clubs completing a New Level*
 - *This is located on the Club Portal Page (Contact Mark Brown for Password)*
 - *<https://www.usaswimming.org/news-landing-page/2017/03/16/club-recognitionprogram>*

Taking into account the varying starting operation dates for our Summer Member Clubs, the start of their conditions schedule would be designated by the month they submit their Club Financials to the LSC. At this point, a Summer Member Club would become eligible to receive the first of three (1st of 3) Grants Funds on the 10th of that month. The condition of completing and submitting a USA Swimming Safe Sport Club Recognition Program would need to be done by the following month in order for a Summer Member Club to be eligible for the second Grant Fund. In the subsequent month, a Summer Member Club would need to Complete the next applicable Level of the USA Swimming Club Recognition Program to be eligible for the third Grant Fund.

M/S. Vote: 11 Ayes, 3 Nays, Motion Carried

Next Regular BOD Meeting scheduled for April 16, 2020 (Zoom Format).

State of the LSC scheduled for April 9, 2020 (Zoom Format)

Meeting adjourned at 9:29 pm

Present: Mark Brown, Dana Covington, Alison Turner, Chris Breitbart, Kainoa Pistorius, Adric Jope, Ricky Silva, Niffey Carmody, Athlete Emma Peters, Adriana Contreras, Kathleen Kinsey, Bill Rose, Melissa Szpik Serrao, Koren Motekaitis, Brian Clark, Darin Mai, Alex Ongaco, and Janet Vargas

Respectfully submitted,
Janet Vargas
SNS Secretary

Proposal: Pandemic Relief for Teams of Sierra Nevada Swimming

1. Proposal Background/Overview

The world is currently experiencing a global pandemic due to the coronavirus disease, also referred to as COVID-19. The outbreak was declared a “Public Health Emergency of International Concern” on January 30, 2020. On March 20, 2020, Governor Newsom declared a “shelter-in-place” order for the entire state of California, meaning that Californians should not leave home except for essential items such as food, medications, health care, and commuting to jobs that are considered essential. These restrictions will remain in place until further notice.

Due to the health risks of COVID-19, social distancing, and the new shelter-in-place order, pools are closed and swim teams have suspended operations. USA Swimming cancelled all events and competitions through April 30 (which could be extended) and the USA Swimming CEO recently called for the 2020 Olympic Games to be postponed for one year. Swim coaches are not working, dues have been reduced or placed on hold, and swim meets have been cancelled.

2. Proposal

It is hereby proposed that all year-round teams in Sierra Nevada Swimming receive \$50.00 per current USA Swimming registered athlete in their program (as of March 22, 2020). The amount of registered swimmers will be calculated and submitted by Mark Brown, Sierra Nevada Swimming’s General Chairman. Funds should be distributed as soon as possible.

3. Cost to Sierra Nevada Swimming

The cost to Sierra Nevada Swimming will be approximately \$170,000.00.

4. Conclusion

Our country is in a State of Emergency. The swim teams in our LSC are in a State of Emergency. Sierra Nevada Swimming’s Mission is to promote swimming by “offering competitive and safe opportunities to athletes, support to coaches and educational awareness to clubs and volunteers.” By providing the proposed relief to the teams, Sierra Nevada Swimming would be protecting opportunities to athletes. If some of the teams cannot survive, it is possible that athletes would be left without a team. Furthermore, by providing the proposed relief to the teams, Sierra Nevada Swimming would be supporting coaches.

In conclusion, the goal of this proposal is to provide relief to all year-round teams and to maintain the number of teams in the LSC. Much of Sierra Nevada Swimming’s money has been raised through these teams and should go back to these teams during this challenging and difficult time.



Proposal Emergency Grants due to Covid-19

Motion 1

Sierra Nevada Swimming provides \$170,000 to be used as Emergency Grants for Sierra Nevada teams due to the Covid-19 virus.

Sierra Nevada has a total of \$970,000 in the bank and is currently in a financial position to provide assistance to clubs in need during this pandemic, which has caused a temporary shutdown of all USA Swimming teams. At this point, it is not known when teams will be able to resume. Due to this, teams are having to make difficult decisions including letting go of coaches, cutting costs and eventually being able to afford pool rentals. Unfortunately, some of these coaches may never return to coaching as they may need to find other means of steady employment.

It is assumed that a majority of the money in our account came from splash fees for meets hosted by teams in Sierra Nevada Swimming. All swimmers who attend a meet have a portion of their splash fees go to Sierra Nevada Swimming and have therefore contributed.

The issues being presented by the Covid-19 virus will affect the membership numbers for teams as well as the number of volunteers available to host events as well as host and participate in fundraisers. The decrease in membership will include families that are not financially in a position to pay dues as well as swimmers that do not return to teams due to inactivity. .

The effect of the above may result in teams losing staff and facilities due to their lack of financial ability to cover these costs. Inevitably, some teams may be forced to shut down for good, decreasing the number of clubs and individual members in our LSC.

Based on the 2020 budget as well as the current financial status of Sierra Nevada Swimming, we have 2.5 years of operating costs in the bank if operating at 100% of expenses.

Sierra Nevada will not be spending money on various camps and other services typically provided to teams in the LSC. The LSC will have to decide on what services and funding are important and in demand for teams and swimmers once USA swimming and other organizations allow them to return to practices.

The assistance would be provided to teams to assist with overhead costs. Teams are operating on a wide range of reserves as well as overhead costs at this point. The assistance would be provided to help teams “stay afloat.”

Previously, Sierra Nevada Swimming proposed a Grants Funding Program for teams that were part of Sierra Nevada Swimming leading into a merger with Central California Swimming. Teams would be able to request money from this trust as the LSC went into a full merger.

| | |
|-------------------|-----------|
| Year Rounds Teams | \$325,000 |
| Seasonal Teams | \$100,000 |

At that time, it was determined that Sierra Nevada Swimming could operate with a lower reserve that we currently have in place. This may be something that can be spoken to by individuals involved in putting together the merger proposal. These numbers at this point are being used as a point of reference.

Expenses based on the current Sierra Nevada Swimming budget that can be adjusted or cut for the remainder of 2020.

| | | |
|-------------------------------|----------|-----|
| Altitude Training Camp | \$6,748 | CUT |
| Leadership Camp | \$6,043 | TBD |
| Catch the Spirit Camp #3 | \$1,006 | TBD |
| Distance Camp/Open Water | \$1,108 | TBD |
| Diversity and Inclusion Camp | \$3,298 | TBD |
| Western Zones | \$60,135 | TBD |
| Senior Funding-Olympic Trials | \$6,000 | TBD |

There may be other areas that can be adjusted or cut if needed to provide this Grant assistance while maintaining a healthy reserves for the LSC.



Proposal
Emergency Grants due to Covid-19

Motion 2

Emergency grants are provided to all year round member clubs of Sierra Nevada Swimming. The grants would be tiered to teams based on the same formula that is used to determine House of Delegate representatives for teams.

| Registered Swimmers | Max Representatives |
|----------------------------|----------------------------|
| 0-24 | 1 |
| 25-99 | 2 |
| 100-174 | 3 |
| 175-249 | 4 |
| 250+ | 5 |

The \$170,000 proposed emergency grant relief would be divided by the number of representatives and be split accordingly. Checks would be mailed to each member club.

Requirements

The following would be required to receive a grant:

Teams must be in good standing with Sierra Nevada Swimming.

Teams must have participated in at least 1 Sierra Nevada Swim meet in 2020.

COVID-19 SNS Club Grant Proposal

Due to the unprecedented and uncertain circumstance of COVID-10, this proposal is designed to give all registered SN clubs grants for April and May 2020, based upon total registration numbers of 2019.

The goal of this grant is to help support our community from the funds that each team has contributed over the years via swim entries, registration fees and volunteer work.

This is a multi-tiered proposal with a LSC cost of \$24,490 to \$221,560.

Tier 1 – to figure out which numbers to calculate grant dollars

Option 1 – Use total # of 2019 club registered athletes + non-athletes

Option 2 – Use total # of 2019 premium registered athletes only

Tier 2 – to figure out dollar amount per registered # to finalize grant dollars

Option 1 – \$5/registered #

Option 2 - \$10/registered #

Option 3 - \$20/registered #

Tier 3 – to figure out the duration of the grant.

Option 1 – One month – April 2020

Option 2 – Two months – May 2020

| Proposal Cost to LSC | April \$5 | April \$10 | April \$20 | April + May \$5 TOTAL LSC COST | April + May \$10 TOTAL LSC COST | April + May \$20 TOTAL LSC COST |
|---------------------------------|-----------|------------|------------|--------------------------------------|---------------------------------------|---------------------------------------|
| Total USA registration | \$ 27,695 | \$ 55,390 | \$ 110,780 | \$ 55,390 | \$ 110,780 | \$ 221,560 |
| Registered Athletes Only | \$ 24,490 | \$ 48,980 | \$ 97,960 | \$ 48,980 | \$ 97,960 | \$ 195,920 |

| 2019 USA #'s includes athletes + non-athletes | | | | | 2019 USA #'s Athlete Premium only | | | | |
|---|-----|----------------|-----------------|-----------------|-----------------------------------|-----|----------------|-----------------|-----------------|
| CLUB CODE | #'s | Team Grant \$5 | Team Grant \$10 | Team Grant \$20 | club_code | #'s | Team Grant \$5 | Team Grant \$10 | Team Grant \$20 |
| AH | 95 | \$ 475 | \$ 950 | \$ 1,900 | AH | 37 | \$ 185 | \$ 370 | \$ 740 |
| ANDR | 6 | \$ 30 | \$ 60 | \$ 120 | ANDR | 0 | \$ - | \$ - | \$ - |
| AQUA | 200 | \$ 1,000 | \$ 2,000 | \$ 4,000 | AQUA | 105 | \$ 525 | \$ 1,050 | \$ 2,100 |
| BTA | 44 | \$ 220 | \$ 440 | \$ 880 | BTA | 14 | \$ 70 | \$ 140 | \$ 280 |
| CAJ | 179 | \$ 895 | \$ 1,790 | \$ 3,580 | CAJ | 88 | \$ 440 | \$ 880 | \$ 1,760 |
| CCA | 278 | \$ 1,390 | \$ 2,780 | \$ 5,560 | CCA | 139 | \$ 695 | \$ 1,390 | \$ 2,780 |
| COR | 77 | \$ 385 | \$ 770 | \$ 1,540 | COR | 5 | \$ 25 | \$ 50 | \$ 100 |
| DART | 540 | \$ 2,700 | \$ 5,400 | \$ 10,800 | DART | 277 | \$ 1,385 | \$ 2,770 | \$ 5,540 |
| DDUR | 155 | \$ 775 | \$ 1,550 | \$ 3,100 | DDUR | 25 | \$ 125 | \$ 250 | \$ 500 |
| DNA | 34 | \$ 170 | \$ 340 | \$ 680 | DNA | 2 | \$ 10 | \$ 20 | \$ 40 |
| EGAC | 151 | \$ 755 | \$ 1,510 | \$ 3,020 | EGAC | 107 | \$ 535 | \$ 1,070 | \$ 2,140 |
| FAS | 17 | \$ 85 | \$ 170 | \$ 340 | FAS | 14 | \$ 70 | \$ 140 | \$ 280 |
| FBST | 51 | \$ 255 | \$ 510 | \$ 1,020 | FBST | 44 | \$ 220 | \$ 440 | \$ 880 |
| FRAC | 52 | \$ 260 | \$ 520 | \$ 1,040 | FRAC | 49 | \$ 245 | \$ 490 | \$ 980 |
| FWST | 50 | \$ 250 | \$ 500 | \$ 1,000 | FWST | 16 | \$ 80 | \$ 160 | \$ 320 |
| GOLD | 252 | \$ 1,260 | \$ 2,520 | \$ 5,040 | GOLD | 170 | \$ 850 | \$ 1,700 | \$ 3,400 |
| GOSL | 20 | \$ 100 | \$ 200 | \$ 400 | GOSL | 3 | \$ 15 | \$ 30 | \$ 60 |
| GRID | 107 | \$ 535 | \$ 1,070 | \$ 2,140 | GRID | 6 | \$ 30 | \$ 60 | \$ 120 |
| LASS | 72 | \$ 360 | \$ 720 | \$ 1,440 | LASS | 3 | \$ 15 | \$ 30 | \$ 60 |
| LIFE | 66 | \$ 330 | \$ 660 | \$ 1,320 | LIFE | 42 | \$ 210 | \$ 420 | \$ 840 |
| NRWL | 29 | \$ 145 | \$ 290 | \$ 580 | NRWL | 24 | \$ 120 | \$ 240 | \$ 480 |
| NSS | 154 | \$ 770 | \$ 1,540 | \$ 3,080 | NSS | 88 | \$ 440 | \$ 880 | \$ 1,760 |
| ORCA | 77 | \$ 385 | \$ 770 | \$ 1,540 | ORCA | 10 | \$ 50 | \$ 100 | \$ 200 |
| ORLN | 73 | \$ 365 | \$ 730 | \$ 1,460 | ORLN | 12 | \$ 60 | \$ 120 | \$ 240 |
| OYPC | 16 | \$ 80 | \$ 160 | \$ 320 | OYPC | 3 | \$ 15 | \$ 30 | \$ 60 |
| PAC | 69 | \$ 345 | \$ 690 | \$ 1,380 | PAC | 27 | \$ 135 | \$ 270 | \$ 540 |
| PARA | 49 | \$ 245 | \$ 490 | \$ 980 | PARA | 8 | \$ 40 | \$ 80 | \$ 160 |
| PPST | 7 | \$ 35 | \$ 70 | \$ 140 | PPST | 0 | \$ - | \$ - | \$ - |
| PRST | 63 | \$ 315 | \$ 630 | \$ 1,260 | PRST | 0 | \$ - | \$ - | \$ - |
| RAD | 167 | \$ 835 | \$ 1,670 | \$ 3,340 | RAD | 80 | \$ 400 | \$ 800 | \$ 1,600 |
| RBT | 5 | \$ 25 | \$ 50 | \$ 100 | RBT | 0 | \$ - | \$ - | \$ - |
| RMAV | 120 | \$ 600 | \$ 1,200 | \$ 2,400 | RMAV | 39 | \$ 195 | \$ 390 | \$ 780 |
| SACP | 110 | \$ 550 | \$ 1,100 | \$ 2,200 | SACP | 44 | \$ 220 | \$ 440 | \$ 880 |
| SASO | 190 | \$ 950 | \$ 1,900 | \$ 3,800 | SASO | 82 | \$ 410 | \$ 820 | \$ 1,640 |
| SBS | 2 | \$ 10 | \$ 20 | \$ 40 | SBS | 0 | \$ - | \$ - | \$ - |
| SMST | 297 | \$ 1,485 | \$ 2,970 | \$ 5,940 | SMST | 202 | \$ 1,010 | \$ 2,020 | \$ 4,040 |
| SOAR | 1 | \$ 5 | \$ 10 | \$ 20 | SOAR | 0 | \$ - | \$ - | \$ - |
| SPKS | 146 | \$ 730 | \$ 1,460 | \$ 2,920 | SPKS | 121 | \$ 605 | \$ 1,210 | \$ 2,420 |
| SSST | 100 | \$ 500 | \$ 1,000 | \$ 2,000 | SSST | 1 | \$ 5 | \$ 10 | \$ 20 |
| STAS | 217 | \$ 1,085 | \$ 2,170 | \$ 4,340 | STAS | 120 | \$ 600 | \$ 1,200 | \$ 2,400 |
| SUN | 8 | \$ 40 | \$ 80 | \$ 160 | SUN | 2 | \$ 10 | \$ 20 | \$ 40 |
| SVST | 56 | \$ 280 | \$ 560 | \$ 1,120 | SVST | 0 | \$ - | \$ - | \$ - |
| SYS | 36 | \$ 180 | \$ 360 | \$ 720 | SYS | 24 | \$ 120 | \$ 240 | \$ 480 |
| TAC | 43 | \$ 215 | \$ 430 | \$ 860 | TAC | 13 | \$ 65 | \$ 130 | \$ 260 |
| TCA | 43 | \$ 215 | \$ 430 | \$ 860 | TCA | 6 | \$ 30 | \$ 60 | \$ 120 |
| TTST | 129 | \$ 645 | \$ 1,290 | \$ 2,580 | TTST | 60 | \$ 300 | \$ 600 | \$ 1,200 |
| UCD | 84 | \$ 420 | \$ 840 | \$ 1,680 | UCD | 60 | \$ 300 | \$ 600 | \$ 1,200 |
| UN | 148 | | \$ - | \$ - | UN | 67 | \$ 335 | \$ 670 | \$ 1,340 |
| VACA | 197 | \$ 985 | \$ 1,970 | \$ 3,940 | VACA | 156 | \$ 780 | \$ 1,560 | \$ 3,120 |
| VSRV | 9 | \$ 45 | \$ 90 | \$ 180 | VSRV | 2 | \$ 10 | \$ 20 | \$ 40 |
| WAC | 278 | \$ 1,390 | \$ 2,780 | \$ 5,560 | WAC | 196 | \$ 980 | \$ 1,960 | \$ 3,920 |
| WHJ | 62 | \$ 310 | \$ 620 | \$ 1,240 | WHJ | 2 | \$ 10 | \$ 20 | \$ 40 |
| WINN | 30 | \$ 150 | \$ 300 | \$ 600 | WINN | 17 | \$ 85 | \$ 170 | \$ 340 |
| WOOD | 113 | \$ 565 | \$ 1,130 | \$ 2,260 | WOOD | 45 | \$ 225 | \$ 450 | \$ 900 |
| WST | 113 | \$ 565 | \$ 1,130 | \$ 2,260 | WST | 3 | \$ 15 | \$ 30 | \$ 60 |

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| FWST | 16 | \$ 80 | \$ 160 | \$ 320 |
| GOLD | 170 | \$ 850 | \$ 1,700 | \$ 3,400 |
| GOSL | 3 | \$ 15 | \$ 30 | \$ 60 |
| GRID | 6 | \$ 30 | \$ 60 | \$ 120 |
| LASS | 3 | \$ 15 | \$ 30 | \$ 60 |
| LIFE | 42 | \$ 210 | \$ 420 | \$ 840 |
| NRWL | 24 | \$ 120 | \$ 240 | \$ 480 |
| NSS | 88 | \$ 440 | \$ 880 | \$ 1,760 |
| ORCA | 10 | \$ 50 | \$ 100 | \$ 200 |
| ORLN | 12 | \$ 60 | \$ 120 | \$ 240 |
| OYPC | 3 | \$ 15 | \$ 30 | \$ 60 |
| PAC | 27 | \$ 135 | \$ 270 | \$ 540 |
| PARA | 8 | \$ 40 | \$ 80 | \$ 160 |
| PPST | 0 | \$ - | \$ - | \$ - |
| PRST | 0 | \$ - | \$ - | \$ - |
| RAD | 80 | \$ 400 | \$ 800 | \$ 1,600 |
| RBT | 0 | \$ - | \$ - | \$ - |
| RMAV | 39 | \$ 195 | \$ 390 | \$ 780 |
| SACP | 44 | \$ 220 | \$ 440 | \$ 880 |
| SASO | 82 | \$ 410 | \$ 820 | \$ 1,640 |
| SBS | 0 | \$ - | \$ - | \$ - |
| SMST | 202 | \$ 1,010 | \$ 2,020 | \$ 4,040 |
| SOAR | 0 | \$ - | \$ - | \$ - |
| SPKS | 121 | \$ 605 | \$ 1,210 | \$ 2,420 |
| SSST | 1 | \$ 5 | \$ 10 | \$ 20 |
| STAS | 120 | \$ 600 | \$ 1,200 | \$ 2,400 |
| SUN | 2 | \$ 10 | \$ 20 | \$ 40 |
| SVST | 0 | \$ - | \$ - | \$ - |
| SYS | 24 | \$ 120 | \$ 240 | \$ 480 |
| TAC | 13 | \$ 65 | \$ 130 | \$ 260 |
| TCA | 6 | \$ 30 | \$ 60 | \$ 120 |
| TTST | 60 | \$ 300 | \$ 600 | \$ 1,200 |
| UCD | 60 | \$ 300 | \$ 600 | \$ 1,200 |
| UN | 67 | \$ 335 | \$ 670 | \$ 1,340 |
| VACA | 156 | \$ 780 | \$ 1,560 | \$ 3,120 |
| VSRV | 2 | \$ 10 | \$ 20 | \$ 40 |
| WAC | 196 | \$ 980 | \$ 1,960 | \$ 3,920 |
| WHJ | 2 | \$ 10 | \$ 20 | \$ 40 |
| WINN | 17 | \$ 85 | \$ 170 | \$ 340 |
| WOOD | 45 | \$ 225 | \$ 450 | \$ 900 |
| WST | 3 | \$ 15 | \$ 30 | \$ 60 |

Economic stimulus for Sierra Nevada Swimming clubs – K Kinsey March 23, 2020

1. Any club receiving monetary support must show that they were financially stable before the club's operational changes due to COVID-19 (Approximately March 6, 2020)
 - a. LSC financial team lead by SNS Treasurer and other selected members (Financial Crisis Committee) will review billing, team expenses (including payroll) and any other team liabilities to prove that the club was financially stable before the disruptions in operations due to closures to comply with COVID-19 regulations.
 - b. In the event monies are loaned or given to a club, the Financial Crisis Committee can make suggestions to reduce costs until all monies are paid back to LSC.
2. The LSC should emphasize financial support to those clubs with lost meet opportunities and revenue. When we recover from the COVID-19 restrictions, the LSC will need to continue to host swim meets. As a governing body for a competitive sport, emphasis should be placed on those clubs with lost revenue from meet income.
 - a. Proposal: clubs with lost revenue from meets may be compensated in part or in total by LSC. (Clubs will provide reports showing profit from meet for the last three years and use the average of those three years) to determine lost revenue due to COVID-19 regulations.

Dear SNS Board Members, Staff, and others:

My apologies for any formatting problems or anything with this letter. I am trying to get it out before the zoom meeting so that people can look at it and we can avoid overly-long discussion and potential miscommunication.

First, last week I asked that we postpone discussion on these proposals until this week. My first hope would be that we could postpone discussion at least one more week.

Events are moving so fast that any decision made tonight may not make sense by next week.

First, it looks very likely that the government will pass a package that will allow companies, and this includes non-profits and for-profit teams, to receive almost immediately a forgivable loan that will cover payroll, mortgage payments, utilities, health insurance payments, and rent. At the end of this crisis the loan will be forgiven as long as the entities can prove they used the money for the intended purposes and did not lay off staff or anything.

This program is the PPP – Payroll Protection Program. It will cover expenses from February 15 to June 30th. It is administered through your local banks and there are no borrower fees.

In addition, the other government proposal being voted on tomorrow will be EIDL. Emergency Grant Advance. It will be up to \$10,000 and will not have to be paid back. The SBA will have to distribute it in 3 days of application.

The website for this is under construction but should be up shortly. The website is <https://disasterloan.sba.gov/ela/information/index>.

Both should be available in two weeks if passed tomorrow.

In addition, the government will be mailing checks out to qualifying individuals to help, the amount looking to be \$1200.00 per person, plus a smaller amount per child, if your income qualifies (I would assume that most swim coaches would qualify)

There is also talk of additional financial help to businesses such as ours.

The vote on this package is tomorrow and if passed it will be signed by the President this weekend.

The outcome of that vote will give us more information to make an informed decision on what to do with our money to help teams.

That being said, if the body feels that we must disburse some money immediately, I would be in favor of the proposal sent in by Koren Motekaitis, but with some adjustment.

I feel that Koren's proposal is the most fair to all the teams of the lsc and has the most research put behind it.

I would consider it very unfair and almost unethical to limit help only to year-round teams and to base it on 2020 numbers. Non-year round teams will be hurting from this crisis as much as any others,

unless the unlikely happens and things are back to normal in a month.

For instance, my own team is an 9 month team. My job started at the beginning of March, it ended about a week and a half later. It doesn't seem likely to start up any time soon. Our team and our staff are in the same boat as the rest of you.

Summer only teams will also hurt. If they can't run their season and their teams, their staff and their finances also take a hit. And it certainly looks like it is going to hit everyone, summer and year round.

So, I would propose/support that we would pass Option 1 of using total 2019 athletes and non-athletes, and that we would give an April only grant at this time of \$10 per individual. This would cost approximately \$56,000 and would give a hand to teams until they can qualify for the government assistance.

We could then come back in a couple of weeks to evaluate how things are going and if necessary give out a May grant.

Other things that could be considered is a loan to teams that need it that is paid back when they qualify for the government forgivable loans. We would have to hammer out details of that, though.

Anyway, again, my first preference would be to wait at least one more week, but otherwise I have stated my position.

Thank you. I hope this allows people to digest or at least read along with my thoughts.

Yours truly,

Brian Clark
Durham Area Swim Association.

The Sierra Nevada Board of Directors has approved **Emergency Grant Funding** as a way to offer economic aid to ALL Member Clubs in Sierra Nevada Swimming during the COVID-19 situation.

Grants will be distributed to Member Clubs that were active on February 29, 2020. The basis of the Grant for each Member Club is \$20 per registered swimmer using current registration numbers. For Summer Member Clubs, registration numbers will be based on 2019 registrations as of August 31, 2019. (Please view \$20 per swimmer Grant Report)

Three (3) months of Grants were approved for April, May, and June 2020 which each Member Club is eligible to receive, provided certain conditions are met. Grant Funding will be sent on the 10th of each month.

To qualify for each month of Grant Funding, **Currently Operating** Member Clubs must meet the following conditions below. To qualify for April 2020 Grant Funding, a Member Club must by April 5th:

- **Send Club Financials to LSC for Review**
 - Email Mark Brown or Alex Ongaco
 - Include 2019 Tax Return or Final Profit/Loss Statement
 - Include year to February 29, 2020 Profit/Loss Statement
 - Both of the above statements will require Balance Sheets
 - Statements from each Satellite Club will be needed when applicable
 - Financials will NOT be shared with any other clubs
 - The LSC needs to gather overall data to make assessments about the financial health & viability of its Member Clubs
 - USA Club Development may become involved once data is collected
 - Clubs may need to take CLBMS (Club Leadership Business Management School) 101 or 201
 - <https://www.usaswimming.org/news-landing-page/2019/07/18/club-leadership-business-management-school>
- To qualify for May 2020 Grant Funding, a Member Club must By May 5th:
 - Complete and Submit the **USA SWIMMING SAFE SPORT CLUB RECOGNITION PROGRAM**
 - This is located on the Club Portal Page (Contact Mark Brown for Password)
 - <https://www.usaswimming.org/utility/safe-sport-recognition-program>
- To qualify for June 2020 Grant Funding, a Member Club must By June 5th:
 - Complete the next Level of their Member Club's **USA SWIMMING CLUB RECOGNITION PROGRAM**
 - Clubs must complete at least Level 1
 - There is additional money from the LSC for clubs completing Level 1
 - Clubs need to advance to the next level or redo current level and update all documents.
 - There is additional money from the LSC for clubs completing a New Level
 - This is located on the Club Portal Page (Contact Mark Brown for Password)
 - <https://www.usaswimming.org/news-landing-page/2017/03/16/club-recognition-program>

Taking into account the varying starting operations dates for our **Summer Member Clubs**, the start of their conditions schedule would be designated by the month they submit their **Club Financials to the LSC**. At this point, a Summer Member Club would become eligible to receive the first of three (1st of 3) Grants Funds on the 10th of that month. The condition of completing and submitting a **USA Swimming Safe Sport Club Recognition Program** would need to be done by the following month in order for a Summer Member Club to be eligible for the second Grant Fund. In the subsequent month, a Summer Member Club would need to Complete the next applicable Level of the **USA Swimming Club Recognition Program** to be eligible for the third Grant Fund.

\$20 per Swimmer Grant

| club_code | Athlete | Flex | Outreach | Athlete | | total_count | \$\$\$ Paid |
|-----------|---------|------|----------|------------|--------|-------------|--------------|
| | | | | Individual | Season | | |
| AH | 34 | 17 | - | 1 | - | 52 | \$ 1,040.00 |
| ANDR | - | - | - | - | - | - | \$ - |
| AQUA | 102 | 39 | 1 | 1 | - | 143 | \$ 2,860.00 |
| BTA | 14 | 14 | 1 | - | - | 29 | \$ 580.00 |
| CAJ | 64 | 11 | 2 | 3 | 1 | 81 | \$ 1,620.00 |
| CCA | 122 | 41 | 2 | 1 | - | 166 | \$ 3,320.00 |
| COLU | - | - | - | - | - | - | \$ - |
| COR | 5 | - | 22 | 40 | - | 67 | \$ 1,340.00 |
| DART | 233 | 143 | 14 | 4 | 6 | 400 | \$ 8,000.00 |
| DDUR | 28 | 80 | 7 | 32 | 1 | 148 | \$ 2,960.00 |
| DNA | 2 | 36 | 3 | - | - | 41 | \$ 820.00 |
| EGAC | 105 | 41 | 3 | 3 | 1 | 153 | \$ 3,060.00 |
| FAS | 8 | 2 | - | 1 | - | 11 | \$ 220.00 |
| FBST | 42 | - | - | 2 | - | 44 | \$ 880.00 |
| FRAC | 1 | - | - | - | - | 1 | \$ 20.00 |
| GBSC | - | - | - | - | - | - | \$ - |
| GOLD | 120 | 48 | - | 3 | 1 | 172 | \$ 3,440.00 |
| GOSL | 7 | 11 | - | - | - | 18 | \$ 360.00 |
| GRID | 7 | - | - | 96 | - | 103 | \$ 2,060.00 |
| LASS | 3 | - | 3 | 57 | - | 63 | \$ 1,260.00 |
| LIFE | 39 | 7 | - | - | - | 46 | \$ 920.00 |
| NRWL | 25 | 1 | 1 | - | - | 27 | \$ 540.00 |
| NSS | 88 | - | - | - | - | 88 | \$ 1,760.00 |
| ORCA | 10 | - | - | 61 | - | 71 | \$ 1,420.00 |
| ORLN | 36 | 19 | 14 | 20 | - | 89 | \$ 1,780.00 |
| PAC | 12 | 26 | - | - | - | 38 | \$ 760.00 |
| PARA | 9 | - | 2 | 33 | - | 44 | \$ 880.00 |
| PRST | - | - | - | 57 | - | 57 | \$ 1,140.00 |
| RAD | 67 | 1 | 1 | - | - | 69 | \$ 1,380.00 |
| RMAV | 29 | 60 | 1 | 6 | - | 96 | \$ 1,920.00 |
| SACP | 37 | 30 | 1 | 5 | - | 73 | \$ 1,460.00 |
| SASO | 89 | 73 | - | - | 1 | 163 | \$ 3,260.00 |
| SBS | - | - | - | - | - | - | \$ - |
| SMST | 242 | 85 | - | - | 7 | 334 | \$ 6,680.00 |
| SPKS | 76 | 36 | - | - | 2 | 114 | \$ 2,280.00 |
| SSST | 1 | 53 | 1 | 38 | - | 93 | \$ 1,860.00 |
| STAS | 104 | 63 | 11 | - | - | 178 | \$ 3,560.00 |
| SUN | 3 | 1 | - | - | - | 4 | \$ 80.00 |
| SVST | - | - | 4 | 48 | - | 52 | \$ 1,040.00 |
| SYS | 32 | 8 | - | - | - | 40 | \$ 800.00 |
| TAC | 9 | 11 | - | - | - | 20 | \$ 400.00 |
| TCA | 3 | 13 | - | - | - | 16 | \$ 320.00 |
| TTST | 54 | 24 | - | - | - | 78 | \$ 1,560.00 |
| UCD | 55 | - | 3 | 5 | - | 63 | \$ 1,260.00 |
| VACA | 132 | 22 | - | 4 | - | 158 | \$ 3,160.00 |
| VSRV | 46 | 5 | 1 | 1 | 1 | 54 | \$ 1,080.00 |
| WAC | 146 | 42 | 1 | - | 2 | 191 | \$ 3,820.00 |
| WHJ | 3 | 34 | - | 22 | - | 59 | \$ 1,180.00 |
| WINN | 7 | 6 | - | - | - | 13 | \$ 260.00 |
| WOOD | 38 | 15 | 2 | - | - | 55 | \$ 1,100.00 |
| WST | 4 | 18 | 26 | 54 | - | 102 | \$ 2,040.00 |
| | 2293 | 1136 | 127 | 598 | 23 | 4177 | \$ 83,540.00 |

(3 x \$20) per Swimmer Grant Totals

| club_code | Athlete | Flex | Outreach | Athlete | | total_count | \$\$\$ Paid |
|-----------|---------|------|----------|-------------------|-----------|-------------|---------------|
| | | | | Individual Season | Transfers | | |
| AH | 34 | 17 | - | 1 | - | 52 | \$ 3,120.00 |
| ANDR | - | - | - | - | - | - | \$ - |
| AQUA | 102 | 39 | 1 | 1 | - | 143 | \$ 8,580.00 |
| BTA | 14 | 14 | 1 | - | - | 29 | \$ 1,740.00 |
| CAJ | 64 | 11 | 2 | 3 | 1 | 81 | \$ 4,860.00 |
| CCA | 122 | 41 | 2 | 1 | - | 166 | \$ 9,960.00 |
| COLU | - | - | - | - | - | - | \$ - |
| COR | 5 | - | 22 | 40 | - | 67 | \$ 4,020.00 |
| DART | 233 | 143 | 14 | 4 | 6 | 400 | \$ 24,000.00 |
| DDUR | 28 | 80 | 7 | 32 | 1 | 148 | \$ 8,880.00 |
| DNA | 2 | 36 | 3 | - | - | 41 | \$ 2,460.00 |
| EGAC | 105 | 41 | 3 | 3 | 1 | 153 | \$ 9,180.00 |
| FAS | 8 | 2 | - | 1 | - | 11 | \$ 660.00 |
| FBST | 42 | - | - | 2 | - | 44 | \$ 2,640.00 |
| FRAC | 1 | - | - | - | - | 1 | \$ 60.00 |
| GBSC | - | - | - | - | - | - | \$ - |
| GOLD | 120 | 48 | - | 3 | 1 | 172 | \$ 10,320.00 |
| GOSL | 7 | 11 | - | - | - | 18 | \$ 1,080.00 |
| GRID | 7 | - | - | 96 | - | 103 | \$ 6,180.00 |
| LASS | 3 | - | 3 | 57 | - | 63 | \$ 3,780.00 |
| LIFE | 39 | 7 | - | - | - | 46 | \$ 2,760.00 |
| NRWL | 25 | 1 | 1 | - | - | 27 | \$ 1,620.00 |
| NSS | 88 | - | - | - | - | 88 | \$ 5,280.00 |
| ORCA | 10 | - | - | 61 | - | 71 | \$ 4,260.00 |
| ORLN | 36 | 19 | 14 | 20 | - | 89 | \$ 5,340.00 |
| PAC | 12 | 26 | - | - | - | 38 | \$ 2,280.00 |
| PARA | 9 | - | 2 | 33 | - | 44 | \$ 2,640.00 |
| PRST | - | - | - | 57 | - | 57 | \$ 3,420.00 |
| RAD | 67 | 1 | 1 | - | - | 69 | \$ 4,140.00 |
| RMAV | 29 | 60 | 1 | 6 | - | 96 | \$ 5,760.00 |
| SACP | 37 | 30 | 1 | 5 | - | 73 | \$ 4,380.00 |
| SASO | 89 | 73 | - | - | 1 | 163 | \$ 9,780.00 |
| SBS | - | - | - | - | - | - | \$ - |
| SMST | 242 | 85 | - | - | 7 | 334 | \$ 20,040.00 |
| SPKS | 76 | 36 | - | - | 2 | 114 | \$ 6,840.00 |
| SSST | 1 | 53 | 1 | 38 | - | 93 | \$ 5,580.00 |
| STAS | 104 | 63 | 11 | - | - | 178 | \$ 10,680.00 |
| SUN | 3 | 1 | - | - | - | 4 | \$ 240.00 |
| SVST | - | - | 4 | 48 | - | 52 | \$ 3,120.00 |
| SYS | 32 | 8 | - | - | - | 40 | \$ 2,400.00 |
| TAC | 9 | 11 | - | - | - | 20 | \$ 1,200.00 |
| TCA | 3 | 13 | - | - | - | 16 | \$ 960.00 |
| TTST | 54 | 24 | - | - | - | 78 | \$ 4,680.00 |
| UCD | 55 | - | 3 | 5 | - | 63 | \$ 3,780.00 |
| VACA | 132 | 22 | - | 4 | - | 158 | \$ 9,480.00 |
| VSRV | 46 | 5 | 1 | 1 | 1 | 54 | \$ 3,240.00 |
| WAC | 146 | 42 | 1 | - | 2 | 191 | \$ 11,460.00 |
| WHJ | 3 | 34 | - | 22 | - | 59 | \$ 3,540.00 |
| WINN | 7 | 6 | - | - | - | 13 | \$ 780.00 |
| WOOD | 38 | 15 | 2 | - | - | 55 | \$ 3,300.00 |
| WST | 4 | 18 | 26 | 54 | - | 102 | \$ 6,120.00 |
| | 2293 | 1136 | 127 | 598 | 23 | 4177 | \$ 250,620.00 |

Sierra Nevada Swimming Tax# 68-0112483

STATEMENT OF FINANCIAL POSITION

As of March 26, 2020

| | TOTAL |
|--|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Chase Checking | 322,994.43 |
| Total Bank Accounts | \$322,994.43 |
| Other Current Assets | |
| 156 First Western Trust 612442-14-7 | 619,289.80 |
| Total Other Current Assets | \$619,289.80 |
| Total Current Assets | \$942,284.23 |
| TOTAL ASSETS | \$942,284.23 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Other Current Liabilities | |
| 24000 Payroll Liabilities | -1,307.90 |
| Total Other Current Liabilities | \$ -1,307.90 |
| Total Current Liabilities | \$ -1,307.90 |
| Total Liabilities | \$ -1,307.90 |
| Equity | |
| 32000 Unrestricted Net Assets | 902,690.82 |
| Net Revenue | 40,901.31 |
| Total Equity | \$943,592.13 |
| TOTAL LIABILITIES AND EQUITY | \$942,284.23 |

Sierra Nevada Swimming Club Incentive Program

Goals of the Program:

Building strong Clubs improves the performance of our athletes, coaches and volunteers. This program will motivate, recognize and reward our Club members for their participation and performance in Sierra Nevada Swimming and USA Swimming Programs. Participation in this program is optional but will enhance the value and recognition of clubs.

Objectives of the Program:

1. Strengthen all Sierra Nevada Swimming Clubs
2. Increase Participation in SNS and USA-S Club Development programs
3. Increase Education of all members
4. Give back to our Membership

SNS Mission Statement:

Promoting swimming by offering competitive and safe opportunities to athletes, support to coaches and educational awareness to clubs and volunteers.

1. USA Swimming Club Recognition Reward (not cumulative)

- Level I Completion \$500
- Level II Completion \$250
- Level III Completion \$500
- Level IV Completion \$750



2. USA Swimming Club Excellence Reward (annual award)

- Bronze, Silver & Gold Award \$200

