

SNS 2023-2024 Budget Information

What are SNS sources of income and how does SNS spend it?

SNS Sources of Income

Meet fees & sanctions

Registrations (athletes, clubs, coaches, officials)

Equipment rentals

Fines

*Athlete/family co-pay for events (Age Group Camps, Banquet, Western Zones, Senior program/camp, Leadership Camp) *



***Athlete/family co-pay for events (Age Group Camps, Banquet, Western Zones, Senior program/camp, Leadership Camp) ***

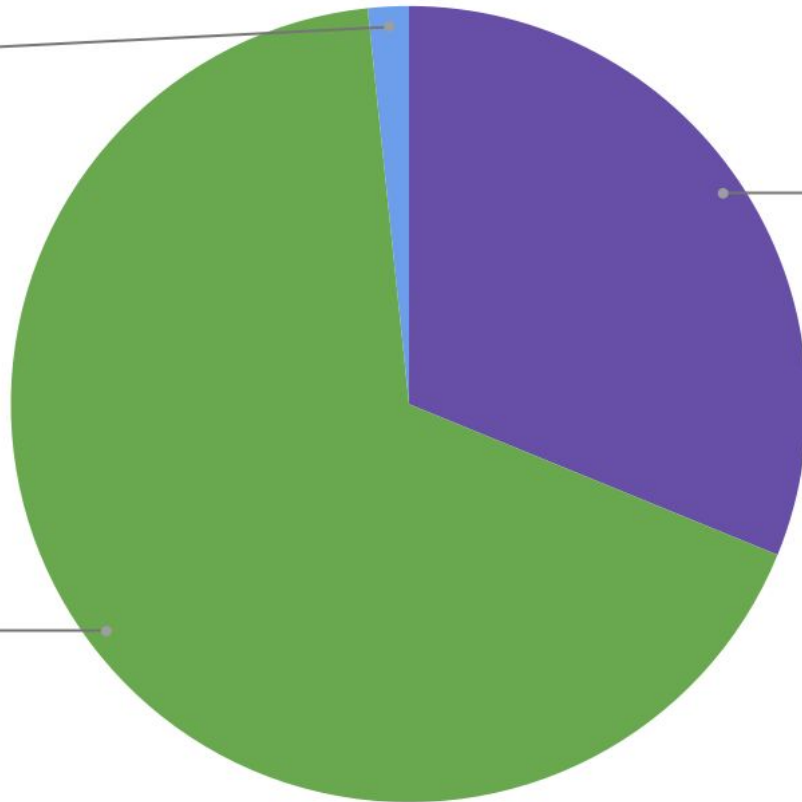
These co-pays generally cover approximately 50% of these activities and does not necessarily bring in revenue to Sierra Nevada



SNS Income Sources

Equipment Rentals

1.7%



Registration Fees

31.2%

Meet fees

67.2%

How does SNS spend money?

Staff & general operating expenses

Governance/Finance (Safe Sport, USA Swimming Meetings/Conventions, HR, Audit)

Athlete events/activities: Age-Group Elite Camp, Catch the Spirit Camp, Leadership Camp, Western Zones team, Senior Travel, Olympic Trials fund, Senior Camp/program, DEI Camp (when we run it), outreach athlete fees and para athlete fees

Officials - travel reimbursement

Coaches - social or activity (when we hold them)

Athlete Awards: Bill Rose Classic, Short Course Champs (Senior and Age Group), Banquet

Championship Meet stipends



SNS Spending

Senior Travel
14.7%

Western Zones Team
19.2%

SNS Awards
4.0%

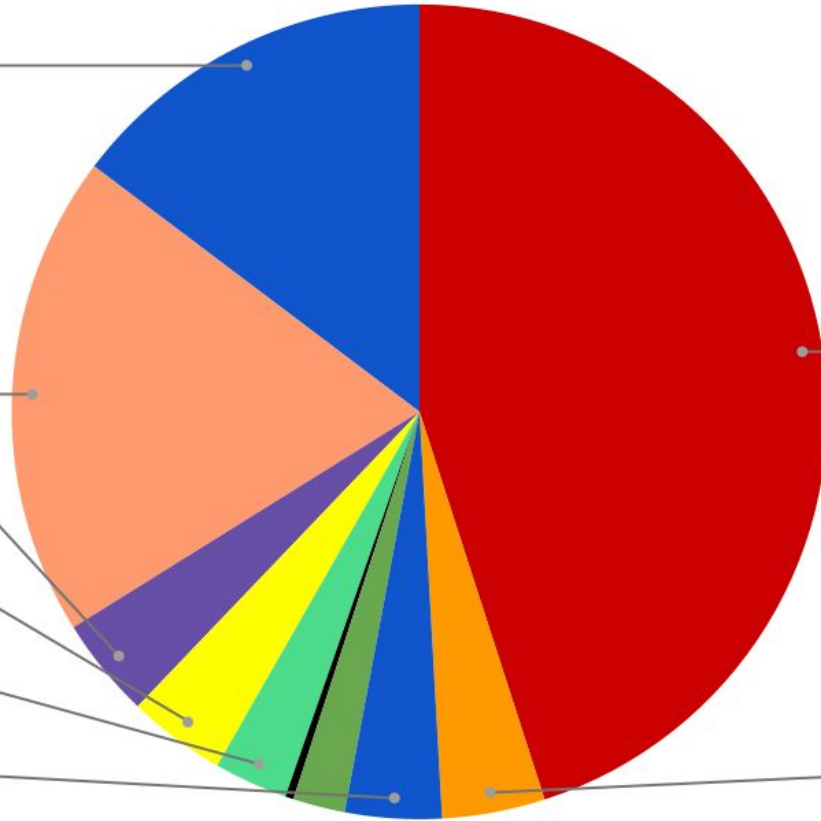
Championship Host
3.9%

Swim Camps
2.9%

Officials
3.8%

Administrative
45.0%

Governance
4.1%



SNS PROPOSED BUDGET REVISIONS

2023-2024

CHANGES FROM 2022-2023

INCREASED INCOME

CAMPS

AWARDS BANQUET SHOULD BE
SELF-FUNDED

WESTERN ZONES & SENIOR EVENT
ATHLETE CO-PAY (50% of costs)

INCREASED EXPENDITURES *INFLATION RELATED*

STAFF WAGES

SNS CAMPS, PROGRAMS, AWARDS &
ZONES

NECESSARY FOR EMPLOYMENT

COVERING ED EXPENSES ALMOST IN
FULL

CHANGES FROM 2022-2023

DECREASED EXPENSES

HOD

COACHES SOCIAL

OFFICIALS REIMBURSEMENT & OQMS

AWARDS & MEDALS

ITEMS TO FUND THROUGH INVESTMENT FUND

OLYMPIC TRIALS FUNDING

OUTREACH ATHLETES (BRC & NVAL)

**Sierra Nevada Swimming
2023/2024**

Item	Schedule					Totals	
Income							
Registration (Member) Fees	C					\$ 94,000.00	
Meet Fees	A					\$202,500.00	
Sanction Fees	A					\$ 1,375.00	
Age Group and Senior Camp Fees	K, M					\$ 16,800.00	
Age Group Western Zone	J					\$ 58,675.00	
Awards Banquet	F					\$ 11,000.00	
Senior Athlete Camps	K					\$ 5,000.00	
Equipment Rentals	I					\$ 5,000.00	
Transfer from Investment Income						\$ -	
Total Income						\$ 394,350.00	
		General Fund	Age Group Fund	Senior Fund			
Expenses							
General Fund - Administrative							
Staff Wages	C	\$ 96,000.00	\$ -	\$ -		\$ 96,000.00	
5010 Workers Compensation	C	\$ 2,310.00	\$ -	\$ -		\$ 2,310.00	
Office Staff Expenses	C	\$ 3,470.00				\$ 3,470.00	
Payroll Taxes	C	\$ 11,520.00	\$ -	\$ -		\$ 11,520.00	
General Fund							
Governance	E	\$ 12,487.08	\$ -	\$ -		\$ 12,487.08	
Officials	D	\$ 11,700.00	\$ -	\$ -		\$ 11,700.00	
504 Communications	G	\$ 450.00	\$ -	\$ -		\$ 450.00	
Equipment	I	\$ 6,320.00	\$ -	\$ -		\$ 6,320.00	
Coaches Social	B		\$ -	\$ -		\$ -	
Age Group							
Adaptive Swimming	N	\$ -	\$ 1,000.00	\$ -		\$ 1,000.00	
Athlete Swim Camps	K	\$ -	\$ 20,754.00			\$ 20,754.00	
Championship Host Team Stipends	H	\$ 11,875.00	\$ -	\$ -		\$ 11,875.00	
LSC Awards	H	\$ 12,200.00	\$ -	\$ -		\$ 12,200.00	
Western Zone Team	J	\$ -	\$ 117,350.00	\$ -		\$ 117,350.00	
Awards Banquet	F			\$ -		\$ 11,000.00	
Senior							
Senior Travel Program	B	\$ -	\$ -	\$ 45,000.00		\$ 45,000.00	
Club Recognition Program	B			\$ -		\$ -	
Olympic Trials	M	\$ -	\$ -	\$ -		\$ -	proposal to pay from Investment Fund
Senior Camps	M					\$ 10,000.00	
Finance							
	L	\$ 24,134.00	\$ -	\$ -		\$ 24,134.00	
Outreach Reimbursement							
	A						proposal to pay from Investment Fund
Total Expenses		\$ 192,466.08	\$ 139,104.00	\$ 45,000.00		\$ 397,570.08	
						Totals	
Income in Excess of Expenses						\$ (3,220.08)	

**Meet Fees Income
2022/2023 Budget
SCHEDULE A**

	General	Senior	Age	Fines	Total
Projected 2022-2023 Meets	\$44,550	\$64,800	\$93,150		\$202,500
Historic Distribution %	22.0%	32.0%	46.0%		100%
Sanction Fees	\$ 1,375.00				
	55 Meets				
	2.5 average days per meet				
	\$10 sanction fee per day				
Outreach Champ Meet Fee Relief Program					
	\$ 1,100.00	Bill Rose			
	\$ 1,232.00	NVAL Champs			
		Short Course Champs			
	\$ 2,332.00	Senior Champs			
RSS Notes					
email to Mark Brown - 4/5/23 - keep projections the same					
Outreach funding pulled from Investment Fund					
Won't be using the Historic Distribution because it is not accurate					

Club Development Committee

2022/2023 Budget

Schedule B

Item	2022/2023 Budget
506 Club Development	
5065 USA Swimming Club Recognition Award	\$ -
51611 Senior Travel Program	\$ 45,000.00
Total 506 Club Development	\$ 45,000.00

Club Recognition Program is a voluntary USA Swimming Program that SN awards Teams for achieving levels 1-4

5138 Coaches Business Event	Total	Presenter	Airfare	Meals	Housing	Transportation
		\$500	\$450.00	\$ 425.00	\$175	\$150

RSS Notes

Spoke with Betsy Aird (Coaches Chair) at Governance Committee on 4/11 no plan for 23-24 so removed expense for that period

Registration/Office Staff

2022/2023 Budget

SCHEDULE C

Registrations Income		
300 Member Fees	\$94,000	RSS Notes
Total Registrations Income	\$94,000	
Office Staff Expenses		
500 Registration/Office Staff	-	
5001 Office Equip	\$ 50.00	Waiting for Alex to price out a printer
5002 Postage	\$ 50.00	
5003 Phone/Internet	\$ 525.00	Executive Director's phone at \$34/month and 1/2 postbox fee
5004 Copying/Supplies	\$ 275.00	
524 Office/General Administrative Expenditures	\$ 250.00	background checks for staff, thank yous from Alex
USA Swimming Membership Fees	\$ 432.00	
Executive Director Discretionary Fund	\$ 1,000.00	prizes for camps, zones and business meetings
5116 Western Zone Diversity Fund	\$ 288.00	
Staff Holiday Bonus	\$600	
Bank charges		
Total 500 Registration/General Office	\$ 3,470.00	
Executive Director, Registrar, Equipment Coordinator		
Office Staff Payroll Expenses		
Taxes	\$ 11,520.00	
Wages	\$ 96,000.00	Need wages to be updated after employee review
5010 Workers Compensation	\$ 2,310.00	
Total Payroll Expenses	\$ 109,830.00	

Governance Committee

2022/2023 Budget

SCHEDULE E

Item	2022/2023 Budget	RSS Notes
Expenses		
503 Governance		
5035 Misc	\$500	
5036 Diversity Symposium	\$0	
5037 Zones Workshop		
50371 Travel Workshop	\$6,196	
50372 Hotel Workshop	\$996	
50373 Per Diem Workshop	\$1,095	
5032/5033 Annual Business Meeting	\$1,600	
5038 Safe Sport	\$500	
5039 House of Delegates Expenses	\$0	HOD virtual so no expense
509 General Chair Expense Fund	\$800	
50300 Other professional services	\$800	HR consultant
Total	\$12,487	

Banquet Committee

2022/2023 Budget

SCHEDULE F

		RSS Notes
Item	2022/2023 BUDGET	
Income		
5011 Attendee Fee	\$11,000	self-funding
Expenses		
5012 Facility	\$3,500	
5013 Food	\$5,000	
5014 Speaker Honorarium	\$1,000	
5015 Speaker Transportation-Air Fare	\$0	
5016 Speaker Hotel	\$0	
5017 Awards	\$1,500	
5018 Decorations	\$0	
5019 AV Equipment Rental	\$0	
5020 Programs	\$0	
Total Expenses	\$11,000	
Net Cost	\$ -	

Communications Committee							
2022/2023 Budget							
SCHEDULE G							
		RSS Notes					
	2022/2023						
Item	Budget						
Expenses							
5044 Zoom License	\$400	need to price out a new license - must have recording and polling					
5041 Web Site	\$50						
Dropbox		need to price out a license that allows us to share with others but not maintain more than one account					
Total Expenses	\$450						

Awards Committee
2022/2023 Budget
SCHEDULE H

Item	2022/2023 Budget	RSS Notes			
Championship Host Team Stipend					
5121 LCM Champs Summer Host Team	\$ 5,000.00				
5122A SCY Champs Host Team	\$ 3,750.00				
5128 Senior Champs Host Team	\$ 3,125.00	needs to reflect 2.5 days of a meet - \$3125.			
Total	\$ 11,875.00				
Expenses Senior					
5128A Trophies	\$ 350.00				
Total Expenses Senior	\$ 350.00				
Expenses SCY					
5122 Medals	\$ 2,400.00	May change the amount of awards given; Alex worked to reduce the expense			
5123 Bag Tags	\$ 1,000.00				
5122 Trophies	\$ 650.00				
Total Expenses SCY	\$ 4,050.00				
Expenses LCM					
5125 Medals	\$ 2,500.00	May change the amount of awards given; Alex worked to reduce the expense			
5127 Bag Tags	\$ 1,000.00				
5125 Trophies	\$ 650.00				
Total Expenses LCM	\$ 4,150.00				
512-O postage	\$100.00	added based upon input from Treasurer and Executive Director			
Promotional Material/Incentives (ED)	\$500.00	stickers, prizes, etc...for campus, etc..			
5129 A Medals	\$ -	We purchase these about once every 3 years. Alex is exploring less expensive options			
5126 NVAL Bag Tags	\$ 1,300.00				
5017A Scholar Athlete Awards	\$ 1,750.00				
Total Awards Expenses	\$ 12,200.00				

**AGE GROUP Western Zones
2022/2023 Budget
SCHEDULE J**

Item	2022/2023 Budget	Per Person	Number
Income			
5131 WZ Athlete Fee Copay (income)	\$ 58,675.00	\$ 1,222	48
Expenses			
513 Western Zone Team			
5132 Transportation	\$ 55,000.00	\$ 250	60
5134 Housing	\$ 32,000.00	\$ 533	60
5135 Meals	\$ 9,500.00	\$ 184	60
5136 Coach Stipends	\$ 3,850.00	\$ 533	6
5137 Team Social	\$ 3,200.00	\$ 53	60
5138 Coaches Business Meeting Dinner	\$ 250.00		
5139 Meet Entry Fees	\$ 3,200.00		
5140 Supplies, copies, first aid	\$ 1,350.00		
5142 Team Uniforms	\$ 9,000.00	\$ 150	60
5143 Shade Tent Rentals			
Total 513 Western Zone Team	\$ 117,350.00		
Net Cost	\$ 58,675.00		
Number of Coaches	6		
Number of Chaperones	6		
Number of Athletes	48		

RSS Notes

Flight at \$600/person plus ground transportation

1 head coach at \$725; 5 coaches at \$625/each; this is an increase of \$25/day/coach

\$1350 - extras for WZ - coloring books, sunscreen, thank you gifts

**AGE GROUP CAMPS
2022/2023 Budget
SCHEDULE K**

Name of Camp	# of Swimmers/coaches	Swimmer Fee Line Item	Swimmer Fee	Coaches	Airfare	Housing	Meals/Snacks	Awards/Cans	Presenters	Coaches	Pool Rental	Ground Trans	Est Expenses	Swimmer Fee	NET COST TO SWS
5112 Age Group Elite Camp	40	5151	\$700.00	6	\$0	\$1,800	\$6,115	\$855	\$60	\$1,300	\$1,000	\$500	\$8,068	\$6,000	\$668
5111 Catch The Spirit Camp #1	40	5151	\$40.00	6	\$0	\$0	\$1,340	\$873	\$0	\$700	\$750	\$500	\$4,163	\$2,400	\$1,763
5115 Catch The Spirit Camp #2	40	5152	\$60.00	6	\$0	\$0	\$940	\$533	\$0	\$700	\$750	\$500	\$3,523	\$2,400	\$1,123
5117 Diversity & Inclusion Camp	40	-	\$55.00	6	\$0	\$0	\$1,290	\$778	\$500	\$400	\$750	\$400	\$0	\$0	\$0
5113 Leadership Camp	40	5154	\$100.00	3	\$0	\$0	\$1,290	\$778	\$500	\$400	\$750	\$500	\$5,000	\$4,000	\$1,000
Camps Total:													\$20,754	\$16,800	\$3,954

RSS Notes

Coaches increased by \$25/day
Head coach fee for Elite Camp is under Presenter
Keeping in BS in case something is provided but no plans at this time

increased swimmer fee Age Group Elite, Leadership Camp and Catch the Spirit #2

Elite increased from \$100 to \$200
Leadership increased from \$65 to \$100
Catch the Spirit #2 provides a video; increased fee for next year from \$40 to \$60. This year the actual is \$50

**Finance Committee
2022/2023 Budget
SCHEDULE L**

519 Accounting & Tax Prep	\$19,800
5190 Yearly Audit	\$3,410
521 Finance State Fees	\$0
523 Quickbooks Online	\$924
Total 518 Finance	\$24,134
RSS Notes	
No changes	

Senior 2022/2023 Budget SCHEDULE M														
51612 Olympic Trials Distribution		\$0												
5114 OTC Camp		\$0												
Total Senior		\$0												
Name of Camp:	# of Swimmers/coaches	5155 Swimmer Fee	Coaches	Airfare	Housing	Meals/Snacks	Apparel/Caps	Presenters	Coaches	Pool Rental	Ground Trans	Est Expenses	Swimmer Fee	NET COST TO SNS
OTC Camp	30	\$347.00	3	\$13,600	\$4,000	\$0	\$1,000	\$0	\$1,000	\$0	\$1,200			\$0
RSS Notes														
Olympic Trials Fund to be pulled from Investment Fund														
Alex is working to develop a Senior program to replace OTC Camp, but the Board needs a Senior Chair to help														
2 coaches at \$300; head coach at \$400														

**Adaptive Program
2022/2023 Budget
SCHEDULE N**

Adaptive Swimming	\$1,000			
Total Senior	\$1,000			

RSS Notes

\$500 for swimmer fees; \$500 for para coaches training