KYLSC Board of Directors Meeting

May 1, 2019 Conference Call

Attending: Amy Albiero, Bobby Livesay, Gary Mans, Kris Humphries, Bob Bravard, Scott Gainey, Jack Grigsby, Will Tarvestad

Not Attending: Chip Augustus, Bucky Stoess, Mavi Sampaio, Ruth Ann Bode, Dave Doolin, Kaitlyn Brandenburg and Emily Peck

General Chair, Amy Albiero:

- LEAP 2: A small committee met to work on USAS LEAP Level 2 requirements and championship meet rules. The LSC receives money for completion, and it is 50% complete.
- Amy asked for committee chairs to submit the names of those on their committee.
- The championship meet rules were updated. They will be submitted to the Rules Chair, Bucky Stoess for review.
- Amy received a resignation letter from Dave Doolin, Coaches Representative.
- HOD Elections: Positions for re-election are Senior Vice-Chair, Rules Chair, Administrative Vice-Chair, Program Development, and Coaches Rep.

Officials Chair, Gary Mans:

- 13&O Long Course meet referee recommendation is Paul Godfrey
- 12&U Long Course meet referee recommendation is Becky Gilpatrick
- Gary is mentoring Becky to fill his position as Officials Chair when his seat is available next year
- Bob Bravard has the greatest confidence in Gary to select appropriate meet referees

Safety Chair – Coordinator, Kris Humphries:

- Kris attended the South Eastern Zone Workshop. She stated the workshop provided guidance in her roll as Safety Coordinator for the LSC.
 Goals:
 - 1. Work with the KYLSC office to update the web site
 - 2. Provide table kits to host clubs
 - 3. Present at the HOD
 - 4. Would like every club to have a parent or athlete representative that she communicates with to distribute information to their club

Age-Group Vice Chair, Jack Grigsby:

Attended the USAS Leadership Summit in Houston, TX. Jack said it was an eye-opening
experience and felt Kentucky Swimming was behind in athlete involvement. He will work
with athletes to create an athlete presence in Kentucky and at House of Delegates meetings,
community outreach programs and core values as swimmers.

Finance Chair, Bobby Livesay:

- Financial Report through March 31, 2018 was reviewed (see attached) Revenue on target with budget
- Presently, short course expenses are over budget. Kentucky Swimming received reimbursement for facility rental in April. This will clear overage.

New Business:

- Flex Membership was discussed and will be reviewed again next meeting:
 - USAS membership option starting September 1, 2018
 \$20 (\$10 to the LSC; \$10 to USA Swimming) with USA Swimming covering the cost of the insurance and benefits.
 - Flex, like the year-round athlete membership, is for a calendar year period. Also, like the
 year-round membership, individuals applying for Flex membership on or after
 September 1 of the current year will receive membership through December 31 of the
 following year.
 - Flex Members are limited to 2 USAS sanctioned events a year below the championship meet level.
 - The Flex membership is available to individuals age 18 and under (however, the
 expectation is that these programs will primarily serve 12 & under swimmers). This
 category could fill the current void between swim lessons and swim team for 5-7-yearold swimmers. Other youth sports provide participation options for this age range.
 - Swimmers who move to the year-round athlete membership category within the same membership year will be able to credit the cost of the Flex membership toward the cost of their year-round membership.
 - o In order for a club to offer the Flex to its member, the LSC must allow the membership in that LSC, which may require a vote of the LSC House of Delegates.
- Outreach Membership: It was explained that for an Outreach Membership, Kentucky Swimming
 allows any athlete approved for the free lunch program. Because so many school districts are
 being approved for free lunch programs, other criteria need to be added for Outreach
 membership. The board reviewed the spreadsheet describing low-income services that USAS
 Swimming provided.

Scott Gainey motioned that outreach membership will consist of an athlete approved for the free lunch program plus one other item on the Low-Income Programs List. Kris Humphries seconded; approved.

| Program Name/Description | |
|---|---|
| Description | LIEAP Lo |
| SNAP (food stamps) | SSI Supp |
| Emergency Food Assistance Program (TEFAP) | |
| | Consider YM membership membership standards fo |
| Federal Poverty Guidelines- Household's income is within the limits on the Federal Income Eligibility Guidelines. LSC determines %. | WIC Sper Women, Infa |
| Section 8 low income housing | |
| | TANF Ten |
| Medicaid and other low income needs based health insurance programs including CHIP (children's health insurance program). | Program |
| Medicare especially for grandparents raising grandchildren. | |
| Emergency Food Assistance Program (TEFAP) | School Fina |
| Social Security Disability Insurance | |
| Social Security Disability insurance | Private/Paro |

LIEAP -- Low Income Energy Assistance Program

SSI -- Supplemental Security Income

Consider YMCA/YWCA or Parks & Rec low income memberships. If athletes qualify for these memberships, have the applicant submit the income standards for the membership for consideration.

WIC -- Special Supplemental Nutrition Program for Women, Infants and Children

TANF -- Temporary Assistance to Needy Families Program

School Financial need based program -- Private/Parochial

Minutes: Gary moved to approve January 29, 2018 as read. Bob seconded; **January 29, 2018 minutes** approved as read.

KYLSC Sponsorship was discussed:

A new organization submitted a proposal for sponsorship.

Making Waves offered a sponsorship of \$12,000 providing both swim wear and apparel. Their proposal consisted of the following:

- 1. Offer Custom Team Store apparel with online ordering with 5% back to LSC
- 2. Provide team shirt and swim cap design options for select teams
- 3. KY Swimming logo year-round apparel options offered on site shipped directly to homes with 5% back to LSC

Kentucky Swimming will allow Making Waves to be exclusive vendor at State Meets: Short course and Long Course and exclusive vendor for MidState AllStars and Zone teams

Swimville: Jack, head coach from the MidState AllStar meet, reported that the order was complete with no mistakes and the design was executed as discussed. It was also reported that the design for the state championship meet was good and a huge success.

Pannell's/Fine Designs: Amy felt, to make the Kentucky Swimming office's job easier, a one-stop-shopping environment was a better fit.

Kris Humphries made a motion to approve Making Waves as Kentucky Swimming's sponsor for one year contingent upon references checking out. Seconded/approved provided references provide positive reviews, Making Waves will be the KYLSC sponsor with a one-year contract.

Will Tarvestad – Athlete Representative: Will felt there was a lack of participation with off-deck events and also a lack of comradery across swim clubs. He will reach out through Instagram as a starting point to get athletes involved. Amy suggested athletes plan an out-of-water experience/event for swimmers to get together.

2018 USAS Convention: Jacksonville, FL – September 25-30 Amy Albiero, Gary Mans, Jack Grigsby and Scott Gainey expressed interest in attending the convention.

Next Meeting: June 26 at 7:00 pm

Scott Gainey, motioned to adjourn; Bobby Livesay seconded. Approved, meeting adjourned 9:00 pm

Respectfully Submitted Maureen McDonald Executive Secretary

Kentucky Swimming, Inc Profit & Loss Budget vs. Actual September 2017 through March 2018

| Ordinary Income/Expense | | | |
|---|---------------------------|----------------------|------------------------|
| | | | |
| Income | | | |
| Interest Income | 37.18 | 75.00 | -37.82 |
| Sponsorship | 0.00 | 5,500.00 | -5,500.00 |
| Registration Income - Net | 005 030 00 | | |
| Registrations Collected Registrations Paid | 206,232.00 -163.645.00 | | |
| Registration Income - Net - Other | -103,045.00 | 76.000.00 | -76.000.00 |
| | | | |
| Total Registration Income - Net | 42,587.00 | 76,000.00 | -33,413.00 |
| Observed/Approved Fee | 1,050.00 | 1,000.00 | 50.00 |
| Sanctions | 635.00 | 1,200.00 | -565.00 |
| Splash Fees | 11,234.75 | 33,000.00 | -21,765.25 |
| Surcharges | 16,162.25 | 32,000.00 | -15,837.75 |
| Fines | 200.00 | 500.00 | -300.00 |
| Total Income | 71,906.18 | 149,275.00 | -77,368.82 |
| Gross Profit | 71,906.18 | 149,275.00 | -77,368.82 |
| Expense | | | |
| Coach Mentor Program Expenses | 183.14 | | |
| Contingency Expense | 0.00 | 4,155.00 | -4,155.00 |
| Bank Service Charges | 72.85 | 120.00 | -47.15 |
| Board of Directors Expenses | | | |
| Adaptive Swimming/Outreach | 0.00 | 2,000.00 | -2,000.00 |
| Age Group Chair | 8,522.05 | 10,000.00 | -1,477.95 |
| Athlete Coaches | 334.71 0.00 | 1,500.00 1.500.00 | -1,165.29 -1.500.00 |
| General Chair | -197.10 | 500.00 | -1,500.00 -697.10 |
| Officials | 2.380.24 | 3.000.00 | -619.76 |
| Safety Chair | 0.00 | 500.00 | -500.00 |
| Total Board of Directors Expenses | 11,039,90 | 19,000.00 | -7,960.10 |
| HOD Expenses | 534.09 | 1.000.00 | -465.91 |
| Insurance | 335.00 | 400.00 | -65.00 |
| Long Course State Championships | 4,342.24 | 5,000.00 | -657.76 |
| LSC Admin Office | | | |
| Salary | 18,958.31 | 32,500.00 | -13,541.69 |
| Payroll Taxes | 1,453.81 | 2,500.00 | -1,046.19 |
| Health Insurance | 8,067.82 | 13,000.00 | -4,932.18 |
| Mileage Reimbursement / Travel | 237.83 | 800.00 | -562.17 |
| Office Expenses | 1,049.74 | 1,500.00 | -450.26 |
| Equipment Purchases | 604.12 | 700.00 | -95.88 -189.81 |
| Telephone Website/ Internet expenses | 1,610.19 510.57 | 1,800.00 800.00 | -109.01 -289.43 |
| Total LSC Admin Office | 32,492.39 | 53,600.00 | -21,107.61 |
| Nat Convention / Board Retreat | 3.783.42 | 4.000.00 | -216.58 |
| Open Water | 3,753.42 | 4,000.00 | -210.30 |
| Clinics | 0.00 | 1,000.00 | -1.000.00 |
| Open Water Zones | -500.00 | 6.500.00 | -7.000.00 |
| Open Water Championship | 0.00 | 500.00 | -500.00 |
| Total Open Water | -500.00 | 8,000.00 | -8,500.00 |
| Mid State All-Star Meet | 7,991.59 | 8,000.00 | -8.41 |
| Short Course State Championship | 9,764.48 | 5,000.00 | 4,764.48 |
| Travel Fund | -294.00 | 16,000.00 | -16,294.00 |

8:19 AM 04/29/18 Accrual Basis

Kentucky Swimming, Inc Balance Sheet As of March 31, 2018

| Current Assets Checking/Savings PNC - Operating Account PNC - Money Market Acct Total Checking/Savings Other Current Assets Receivable Total Other Current Assets Receivable Total Current Assets 130,726.12 TOTAL ASSETS LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities Travel Fund Payable Total Other Current Liabilities Total Current Liabilities Total Current Liabilities Total Other Current Liabilities Total Other Current Liabilities Total Other Current Liabilities Total Other Current Liabilities Total Current Liabilities 18,339 Total Liabilities Equity Designated - Zone Team Designated - Olympic Trials Retained Earnings | | Mar 31, 18 |
|--|---|-----------------------------------|
| Total Checking/Savings 128,325.12 | Current Assets Checking/Savings PNC - Operating Account | |
| Other Current Assets | • | |
| Total Current Assets 130,726.12 TOTAL ASSETS 130,726.12 LIABILITIES & EQUITY LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 813.39 Total Other Current Liabilities 813.39 Total Current Liabilities 813.39 Total Liabilities 813.39 Equity Designated - Zone Team 18,840.77 Designated - Olympic Trials 3,427.61 Retained Earnings 8,505.00 Retained Earnings 99,478.27 Net Income -338.92 Total Equity 129,912.73 | Other Current Assets | 2,400.00 |
| TOTAL ASSETS 130,726.12 | Total Other Current Assets | 2,400.00 |
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| Equity Designated - Zone Team Designated - Olympic Trials Retaimed Earnings Retained Earnings Retained Earnings 99,478.27 Net income Total Equity 129,912.73 | Total Current Liabilities | 813.39 |
| Designated - Zone Team 18,840.77 Designated - Olympic Trials 3,427.61 Retained Earnings 8,505.00 Retained Earnings 99,478.27 Net Income -338.92 Total Equity 129,912.73 | Total Liabilities | 813.39 |
| | Designated - Zone Team Designated - Olympic Trials Retaimed Earnings Retained Earnings | 3,427.61 8,505.00 99,478.27 |
| TOTAL LIABILITIES & EQUITY 130,726.12 | Total Equity | 129,912.73 |
| | TOTAL LIABILITIES & EQUITY | 130,726.12 |