



South Carolina Swimming Board of Directors Meeting-1

April 30, 2022

Attendees

General Chair	Aimee Onoszko	Athletes at Large	Darden Tate
Admin Vice Chair	Dan Mascolo	Athletes at Large	Alex Ritz
Age Group Vice Chair	Not in attendance	Financial Chair	Jake Ritz
Senior Vice Chair	Jon Mengerling	Safe Sport Chair	Heather Alexander – via goggle meet
Coaches Representative	Mike Lane	Legislative Chair	Jay Boudreau
Sanctions/Registrations Chair	Karen Alexander	Officials Chair	Aimee McMillan
Secretary	Karen Cattaneo	DE&I Chair	Not in attendance
Treasurer	Joyce Dodd – via google meet	Sports Development Director	Chip Holland
Technical Planning Chair	Jason Overby	Communications Chair	Lindsey Little
Sr. Athlete Representative	Caroline Parker	Disability Chair	Not in attendance
Jr. Athlete Representative	Not in attendance	Governance Chair	Vaughan Dodd
Guests in Attendance	Jacque Grossman		

Roll Call:

The meeting was called to order by Aimee Onoszko at 10:00 am and began with the reading of the SCS Vision, Mission, Core Values and Duty to Serve.



Reading, Correction and Adoption of Minutes - Motion to approve the Board of Directors meeting minutes from March - motion unanimously passed

Report of Officers – Received 9 Consent Agendas
(<https://www.teamunify.com/team/szscslsc/page/system/res/82697>) - no further discussion and board unanimously approved

Preparations for All State

Dan Mascolo – Emerald room for HOD; banquet to follow; 210-215 attendees – most since 2019 (spring)

Awards – Jacque will hand out bags; need someone to help check folks in;

Committee meetings - will take place this afternoon

Discussion – should the April meetings move to a different time? Prom, AP testing, etc.

Sunday HOD – Legislation

R-1 – Remove the AM/PM option for the 1650 (and 1500 – add) from Age group state – discussion – possibly a distance session? If language is removed, it will give the meet director the freedom to run distance events – motion passed – Board unanimously approved for recommendation

R-2 – Change format of Palmetto State Championship – (see attached) discussion – C heat can be removed, but still want to have the opportunity to give those B heat swimmers an opportunity, even with 1 swimmer in the heat; will table until Karl Kozicki is present;

R-3 – Change wording of “convention” to Annual meeting and/or National Workshop – no discussion – motion passed - Board unanimously approved for recommendation

R-4 – Changes to reflect USA Swimming to updates to financial reporting – redundancy in P&P – from audit – delete I.L.2; (see attached) – no discussion – motion passed - Board unanimously approved for recommendation

R-5 – Process for selecting disability athletes to Zone team (see attached) – add 6 kids (forward thinking) to the team (currently allow 48 team members) – discussion – disability athletes – can have a chaperone for an athlete with a cognitive or any disability (athlete can travel with family) – motion passed - Board unanimously approved for recommendation



Nominations – will take nominations from the floor

Aimee Onoszko – General Chair

Jon Mengerling – Senior Chair

Aimee McMillian – Officials Chair

Mike O'Shaugnessey – Finance Chair

Natalie Fennell – Admin Vice Chair

Heath Edwards, Karl Kozicki, Michael Stewart – Admin board of review – add Dan Mascolo

2022-2023 Bid Calendar – <https://www.teamunify.com/team/szscslsc/page/meet-sanctions>; Only 2 contested championship meets

Discussion – timing system being used at USC - only using 1 button; meet site is good for summer 2022, but new timing system is an issue (only 1 person knows how to use it – not affiliated with the meet host) – responsibility should fall with host team; (Superior Timing system is currently being used); expectation for championship meets – 2 plungers; knowledge of timing system (more than one person should know how to run the system)

Jason – should the LSC take complete ownership of the meet (to include the timing system – add under the state meet parameters)? May have to propose legislation in fall meeting – need a contingency in place

Secondary discussion – Teams using Dolphin timing systems – can't use this as a primary system, with no backup – should write this into the meet information – USA Swimming requirement – how do we enforce the rule? – TP/Sanctions – try to educate and follow through – Jason will look at the template – possibly add language

Statement of Financial Position – Treasurer's report

Financial Committee Chair – Joyce Dodd/Jake Ritz –The Financial Report to the Board of Directors & House of Delegates includes the Treasurer's Report for the period ending 4/25/2022, the Interim Statement of Financial Position as of 4/25/2022, and the Interim Statement of Financial Activity (Interim YTD Actual vs Annual Budget) – 9/1/2021 – 4/25/2022.



As seen in previous years, the LSC Net Operating Revenue is favorable to budget at this point in the Fiscal Year (FY). The favorability will decrease as expenses normally out-pace revenue in the last half of the FY. While the positive net revenue will decrease it is likely to remain favorable to budget through fiscal year-end.

Budget

See the 2022-2023 Budget Proposal Letter to the Board (Page 11) and the Proposed Operating Budget FY 2022 – 2023 (link to website).

Proposed Budget – motion to approve – Board unanimously approved for recommendation

Time Standards Update – Big Show – discussed para athlete swimming – including set of standards – for those athletes – participation in championship meets; verbiage will go into athlete eligibility section of meet information – table for committee discussion

Unfinished Business

Zone team – Chip Holland – 1st round selections have been made; make a strong push to fill 48 spots; have 2 disability swimmers – 5 coaches (possibly 6) – meet moved to Mississippi (Tupolo); making arrangements for change of venue; July 1 will be the date for final 15-18 team selections; will follow up with Age group and Coaches committee to make that a uniform date.

Strategic survey – moved to afternoon board meeting

New Business

USAS Workshop – Caroline Parker (Athlete) – worked on S.W.O.T. analysis – Project to re-work Athlete Extravaganza; want one rep from each club; meetings once a month; Vaughan Dodd (Governance) – Jon Mann – keynote speaker – did LSC Leaders workshop – Vaughan gave summary; Karen Alexander (Sanctions/Registration) Swims 3.0 – New platform is created to allow for flexibility, monitor compliance, safe sport, member services, future adaptability; will be a uniform place for registration; 3rd party vendors will have to work with USA Swimming; parents (15 and under) will register swimmers; over 15 – kids can register themselves – link will be provided – families can use one account to manage information – Swims 3.0 will do much more than registration – can apply for meet sanctions, etc.; Will no longer use names, birthdates for registration – athletes will be assigned a 14 digit code



Resolutions and orders - none

Adjournment – meeting adjourned at 12:01 pm

Attachments

- Proposed Legislation – Page 6-10
- Letter to HOD, Page 11



SCLSC PROPOSED LEGISLATION OR BYLAW CHANGE FORM

R1 Directions:

For any proposed change to the SCLSC Policies and Procedures Manual or South Carolina Swimming Inc. Bylaws:

1. Complete this form
2. If the proposal is to change an existing section, attach a red-line version of how the proposal would change the existing section.
3. Submit scanned copy by email to the Legislative Chair at legislative@sc-swimming.org

Proposed By: Name: Eduardo Dos Santos and Aimee McMillan

Email: age.group@sc-swimming.org and officials@sc-swimming.org

Date submitted to Legislative Chair: 3-22-22

Purpose of proposal: Remove the AM/PM option for 1650 free from Age Group State.

Proposed new language: 15. For Senior Championships, swimmers participating in a timed final Freestyle distance event on the final day of the meet, shall select a preference to swim in the preliminary or finals session. The fastest heat of positively checked in swimmers who indicate a finals preference will swim in the finals session.

Does this proposal amend an existing provision (circle one): Yes ☒ No

If yes, which provision: XI. B. 15

Have you reviewed the P&P or bylaws to ensure no other provisions are impacted: (circle one)
☒ Yes ☐ No

If not an amendment, in which section or article do you propose the new language be added?

This section to be completed by Legislative/Rules Committee:

Date sent to HOD:

Recommendation:



SCLSC PROPOSED LEGISLATION OR BYLAW CHANGE FORM

R2 Directions:

For any proposed change to the SCLSC Policies and Procedures Manual or South Carolina Swimming Inc. Bylaws:

1. Complete this form
2. If the proposal is to change an existing section, attach a red-line version of how the proposal would change the existing section.
3. Submit scanned copy by email to the Legislative Chair at legislative@sc-swimming.org

Proposed By: Name: Karl Kozicki and Aimee McMillan

Email: CoachKarl@tgswim.com and aimeeemcmillan@gmail.com

Date submitted to Legislative Chair: 3/24/22

Purpose of proposal: Change format of Palmetto State Championship

Proposed new language: b. The 11-12, 13-14, and Senior events will be preliminary/finals except the 400 Individual Medley and the 500 Freestyle which will be competed as a timed final event with the fastest heat swimming in the finals session. There will be A and B finals for all events that have at least twice the number of entrants as lanes contested during competition. The finals for 11-12 and 13-14 events and Senior shall have two final heats swimming in the order of B-A.

Does this proposal amend an existing provision (circle one): Yes ☐ No ☒

If yes, which provision: XI.E.5.b

Have you reviewed the P&P or bylaws to ensure no other provisions are impacted: (circle one)
Yes ☒ No ☐

If not an amendment, in which section or article do you propose the new language be added?

This section to be completed by Legislative/Rules Committee:

Date sent to HOD:

Recommendation:



SCLSC PROPOSED LEGISLATION OR BYLAW CHANGE FORM

R3 Directions:

For any proposed change to the SCLSC Policies and Procedures Manual or South Carolina Swimming Inc. Bylaws:

1. Complete this form
2. If the proposal is to change an existing section, attach a red-line version of how the proposal would change the existing section.
3. Submit scanned copy by email to the Legislative Chair at legislative@sc-swimming.org

Proposed By: Aimee Onoszko

Date submitted to Legislative Chair: 3/26/22

Purpose of proposal: Change reference to USA Swimming Convention to USA Swimming Annual Meeting.

Implementation: Update P&P to Annual Meeting

Notes:

Proposed new language: Replace the word "Convention" with "Annual meeting and/or National Workshop"

Does this proposal amend an existing provision (circle one): ☒ Yes ☐ No

If yes, which provision: VII.A-D – USA Swimming Convention

Have you reviewed the P&P or bylaws to ensure no other provisions are impacted: (circle one)
☒ Yes ☐ No

If not an amendment, in which section or article do you propose the new language be added?

This section to be completed by Legislative/Rules Committee:

Date sent to HOD:

Recommendation:



SCLSC PROPOSED LEGISLATION OR BYLAW CHANGE FORM

R4 Directions:

For any proposed change to the SCLSC Policies and Procedures Manual or South Carolina Swimming Inc. Bylaws:

1. Complete this form
2. If the proposal is to change an existing section, attach a red-line version of how the proposal would change the existing section.
3. Submit scanned copy by email to the Legislative Chair at legislative@sc-swimming.org

Proposed By: Joyce Dodd

Date submitted to Legislative Chair: 3/26/22

Purpose of proposal: Changes to reflect USA Swimming updates to financial reporting.

Implementation: Update P&P

Notes:

Proposed new language: Delete I.L.2 Financial and Federal Tax Reports

I.L.3 State and Local Reports and Filings

The Secretary and Treasurer shall submit all necessary items and reporting ~~cause to be made all reports and non-tax filing and shall requisition from the Treasurer checks with which to pay~~ including any applicable fees required by its state of incorporation and by any other state or municipality in which it operates.

Does this proposal amend an existing provision (circle one): ☒ Yes ☐ No

If yes, which provision: I.L.2-3

Have you reviewed the P&P or bylaws to ensure no other provisions are impacted: (circle one)

☒ Yes ☐ No

If not an amendment, in which section or article do you propose the new language be added:

This section to be completed by Legislative/Rules Committee:

Date sent to HOD:

Recommendation:



R5 Directions:

For any proposed change to the SCLSC Policies and Procedures Manual or South Carolina Swimming Inc. Bylaws:

4. Complete this form
5. If the proposal is to change an existing section, attach a red-line version of how the proposal would change the existing section.
6. Submit scanned copy by email to the Legislative Chair at legislative@sc-swimming.org

Proposed By: Name: Chip Holland

Email: sdd@sc-swimming.org

Date submitted to Legislative Chair: March 26, 2022

Purpose of proposal: To add the process of selecting disability athletes to the South Carolina Swimming Age Group Zone Team.

Proposed new language: South Carolina Swimming is allowed six athletes selected as disability athletes for the Age Group Zone Team. If more than six athletes apply for consideration as disability athletes, then those athletes with swims that qualify under USA Swimming Zone Team suggested disability time standards will be given priority. If more than six athletes meet these considerations, the spots will be filled by applicants with the highest USA Swimming/Hy-Tek long course power point score overall in a single event, similar to the second-round selection process.

Does this proposal amend an existing provision (circle one): Yes **No**

If yes, which provision:

Have you reviewed the P&P or bylaws to ensure no other provisions are impacted: (circle one)
Yes No

If not an amendment, in which section or article do you propose the new language be added:
XII.16.e

This section to be completed by Legislative/Rules Committee:

Date sent to HOD:

Recommendation:



Dear Board of Directors and House of Delegate members,

Attached is the 2022/2023 Fiscal Year budget proposal for the LSC. The Finance Committee recommends approval. Please note that this budget projects an operating loss of -\$61,130. The budgeted overage is driven most by the continuing emphasis on sport development and marketing outreach of the LSC to attract new athletes and to increase spend in areas benefitting athletes including developmental camps and recognition. This is the second year in a row where a budget was presented with a projected net operating loss, this year's (21/22 FY) budget was approved with a - \$75,973 operating loss projection.

While the Finance Committee recommends approving a budget with a projected net operating loss for a second year in a row, it also notes that this is sustainable in the short term only and that the 2023/2024 budget should be carefully considered to ensure the long-term financial health of the LSC. The cash reserves and invested assets of the LSC remain above minimum requirements but have lost value over the last few months due to the general market downturn. Please see the most recent set of Treasurer's Reports for the details.

If athlete membership continues to rise due to the increase in marketing and sport development, registration and meet revenue will increase to allow maintaining near current levels of projected expenses. The Finance Committee recommends monitoring and comparing actuals vs. budget to ensure that revenue and expenses are tracking as budgeted or better and to improve projections for use in future budget proposals.

Sincerely,

Jake Ritz
Finance Vice-Chair



Financial Report to the Board of Directors & House of Delegates

SOUTH CAROLINA SWIMMING, INC.
Fiscal Period 9/1/2021 through April 25, 2022

Prepared on
April 25, 2022

TREASURER'S REPORT for Period Ending 4/25/2022

Balance Sheet Recap

ASSETS:

Total Deposit Accounts: \$838,731.77 = \$138,741.96 at Wells Fargo, + \$1,420.51 at PayPal Bank, + \$698,569.30 at Edward Jones (of which \$52,141.49 is BOD Restricted for Zones and \$31,914.57 is restricted for Coaches Fund)

Accounts Receivable: \$925.70 = due to SCLSC from clubs

Other Current Assets: \$676.94 = prepaid for future Developmental Select Camps and

LIABILITIES:

\$28,893.54 of the \$138,741.96 on deposit at Wells Fargo is either committed/owed to or belongs to others:

\$2,632.38 owed in credit card payables, \$6,687.00 owed to USA Swimming, \$2,066.00 accruing payable for Jennifer Smith scholarship fund, and \$17,507.96 in Custodial Funds held in the SCLSC bank account belonging to various clubs.

EQUITY:

Total Equity has increased by the Year-to-Date Net Revenue of \$79,484.95

Interim Statement of Financial Position

As of April 25, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
10000 Wells Fargo	138,741.96
10702 Edward Jones - Investment Accounts	698,569.30
PayPal Bank	1,420.51
Total Bank Accounts	838,731.77
Accounts Receivable	
A/R - Accounts Receivable	925.70
Total Accounts Receivable	925.70
Other Current Assets	
11000 Prepays	676.94
Total Other Current Assets	676.94
Total Current Assets	840,334.41
TOTAL ASSETS	\$840,334.41
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
20300 Credit Cards Payable ALL 4	2,632.38
Total Credit Cards	2,632.38
Other Current Liabilities	
23000 Other Current Liabilities	6,207.00
23300 Jennifer Smith Scholarship Fund	2,066.00
23351 Due to USA Swimming - ZOOM licenses	480.00
29100 Customer Advance Payments	17,507.96
Total Other Current Liabilities	26,260.96
Total Current Liabilities	28,893.34
Total Liabilities	28,893.34
Equity	
30000 Equity	20,851.00
Opening Bal Equity	141,991.54
Retained Earnings	569,113.58
Net Revenue	79,484.95
Total Equity	811,441.07
TOTAL LIABILITIES AND EQUITY	\$840,334.41



SOUTH CAROLINA SWIMMING, INC.

Interim YTD Actual vs Annual Budget

September 1, 2021 - April 25, 2022

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% OF BUDGET
Revenue				
40000 Grants and Incentive Revenue				
40101 USAS 2021 Developmental Select Camp Grant	5,000.00		-5,000.00	
Total 40000 Grants and Incentive Revenue	5,000.00		-5,000.00	
41000 Meet Revenue				
41100 7% of Meet Income	51,474.07	53,400.00	1,925.93	96.39 %
41200 Sanction Fees	1,775.00	1,500.00	-275.00	118.33 %
41300 Fine Income	6,600.00	2,500.00	-4,100.00	264.00 %
41400 State Meet Medals	1,755.41	3,500.00	1,744.59	50.15 %
41450 LSC Travel Fee	31,352.00	40,500.00	9,148.00	77.41 %
41460 LSC Sports Development Fee	31,352.00	40,500.00	9,148.00	77.41 %
41470 SCLSC Out-of-LSC Surcharge	4,556.00	3,400.00	-1,156.00	134.00 %
Total 41000 Meet Revenue	128,864.48	145,300.00	16,435.52	88.69 %
42000 Registration Revenue				
42001 Athlete Registration				
42010 Regular (Premium)	95,878.00	97,600.00	1,722.00	98.24 %
42015 Flex	1,980.00	2,200.00	220.00	90.00 %
42030 Seasonal	17.00	250.00	233.00	6.80 %
42060 Outreach	32.00	55.00	23.00	58.18 %
Total 42001 Athlete Registration	97,907.00	100,105.00	2,198.00	97.80 %
42002 Non-Athlete Registration				
42020 Individual	2,445.00	2,250.00	-195.00	108.67 %
42040 Coach	1,960.00	2,100.00	140.00	93.33 %
Total 42002 Non-Athlete Registration	4,405.00	4,350.00	-55.00	101.26 %
42070 Club Registration	4,700.00	3,600.00	-1,100.00	130.56 %
Total 42000 Registration Revenue	107,012.00	108,055.00	1,043.00	99.03 %
48000 Other Program Revenue				
48010 All-State Banquet Revenue	3,057.00	5,500.00	2,443.00	55.58 %
48020 So. Zone AG Championship Meet		22,000.00	22,000.00	
48050 Age-Group Select Camp		10,000.00	10,000.00	
48051 Senior Select Camp		9,500.00	9,500.00	
48052 Open Water Select Camp		2,000.00	2,000.00	
Total 48000 Other Program Revenue	3,057.00	49,000.00	45,943.00	6.24 %
Total Revenue	\$243,933.48	\$302,355.00	\$58,421.52	80.68 %
GROSS PROFIT	\$243,933.48	\$302,355.00	\$58,421.52	80.68 %
Expenditures				
51000 State Meets Expense				
51010 State Meet Banners	1,341.81	700.00	-641.81	191.69 %
51020 State Meet Plaques & Medals	1,502.39	3,300.00	1,797.61	45.53 %

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% OF BUDGET
51030 State Meet Caps -10/U LC		800.00	800.00	
51090 Paperweights/Flowers - Graduating Seniors	934.23	650.00	-284.23	143.73 %
Total 51000 State Meets Expense	3,778.43	5,450.00	1,671.57	69.33 %
52000 So. Zone AG Championship Meet Expense				
52010 So. Zone AG Championship Administrative	50.00	50.00	0.00	100.00 %
52030 So. Zone AG Championship Coaches' Supplement/Stipend		2,350.00	2,350.00	
52040 So. Zone AG Championship Entertainment		500.00	500.00	
52050 So. Zone AG Championship Meals, Drinks & Snacks		6,000.00	6,000.00	
52060 So. Zone AG Championship Entry Fees		2,500.00	2,500.00	
52070 So. Zone AG Championship Hotel Accommodations		22,000.00	22,000.00	
52090 So. Zone AG Championship Apparel & Gifts		6,000.00	6,000.00	
52100 So. Zone AG Championship Travel/Mileage	3,545.09	24,000.00	20,454.91	14.77 %
Total 52000 So. Zone AG Championship Meet Expense	3,595.09	63,400.00	59,804.91	5.67 %
53000 Select Camp Expense				
53005 Developmental Select Camp	5,761.62		-5,761.62	
53010 Age-Group Select Camp		10,000.00	10,000.00	
53020 Senior Select Camp		9,000.00	9,000.00	
53030 Open Water Select Camp		2,000.00	2,000.00	
53040 Diversity Select Camp	4,208.20	3,000.00	-1,208.20	140.27 %
Total 53000 Select Camp Expense	9,969.82	24,000.00	14,030.18	41.54 %
58000 Other Program Expense				
58100 Carolina Crown Swim Meet	2,661.67	2,000.00	-661.67	133.08 %
58200 IM Tough 8&U		500.00	500.00	
58350 DEI Committee Program	1,092.16		-1,092.16	
58400 Safe Sport Committee Program		3,000.00	3,000.00	
58450 Disability Committee Program		3,000.00	3,000.00	
Total 58000 Other Program Expense	3,753.83	8,500.00	4,746.17	44.16 %
61000 Office Expense				
61010 Employee--Part-time	20,861.02	26,520.00	5,658.98	78.66 %
61011 Payroll Taxes	1,595.87	2,028.78	432.91	78.66 %
61030 Cell phone	379.33	588.00	208.67	64.51 %
61040 Antivirus Subscription - Office PC	19.99	25.00	5.01	79.96 %
61050 Tax Return with Review/Audit	11,950.00	13,530.00	1,580.00	88.32 %
61070 Copies	53.90	150.00	96.10	35.93 %
61080 Equipment		1,100.00	1,100.00	
61110 Internet Access - Office PC	231.00	360.00	129.00	64.17 %
61140 Office Supplies	53.44	100.00	46.56	53.44 %
61150 Postage	11.04	20.00	8.96	55.20 %
61170 P.O. Box 460 - rental	160.00	120.00	-40.00	133.33 %
61180 Conference Telephone Expense	19.92	100.00	80.08	19.92 %
61190 Travel Mileage	1,045.61	1,000.00	-45.61	104.56 %
61210 QB Online & QB 'Core' Payroll	1,033.62	1,644.00	610.38	62.87 %
Total 61000 Office Expense	37,414.74	47,285.78	9,871.04	79.12 %
62000 All-State Weekend Expense				
62020 All-State Awards		2,400.00	2,400.00	
62030 All-State Printing		200.00	200.00	
62040 All-State Decorations		200.00	200.00	
62050 All-State Athlete Gifts		5,000.00	5,000.00	

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% OF BUDGET
62060 All-State Meal & Facility	12,500.00	26,000.00	13,500.00	48.08 %
62065 All-State Accommodations		4,000.00	4,000.00	
62070 All-State Music		1,200.00	1,200.00	
Total 62000 All-State Weekend Expense	12,500.00	39,000.00	26,500.00	32.05 %
63000 Convention Expense				
63030 Convention Registration		1,500.00	1,500.00	
Total 63000 Convention Expense		1,500.00	1,500.00	
64000 Athlete Reimbursement Expense		33,000.00	33,000.00	
64150 NCSA Spring/Summer Nationals	8,132.49		-8,132.49	
64200 Nationals	2,400.00		-2,400.00	
64400 Winter Jr Nationals	9,600.00		-9,600.00	
Total 64000 Athlete Reimbursement Expense	20,132.49	33,000.00	12,867.51	61.01 %
65000 Outreach Expense				
65001 Club Reimbursements for Outreach Athletes	2,920.00	7,000.00	4,080.00	41.71 %
Total 65000 Outreach Expense	2,920.00	7,000.00	4,080.00	41.71 %
66000 Officials Expense				
66100 New Officials Expense	13.90	800.00	786.10	1.74 %
66200 Officials Supplies	1,615.99	4,000.00	2,384.01	40.40 %
66300 National Meet - Travel/Lodging	1,891.18	3,600.00	1,708.82	52.53 %
66400 Meet Evaluators	2,297.21	2,500.00	202.79	91.89 %
66500 Clinics & Workshops		4,000.00	4,000.00	
66600 State Meet - Travel/Lodging	1,438.84	5,400.00	3,961.16	26.65 %
Total 66000 Officials Expense	7,257.12	20,300.00	13,042.88	35.75 %
68000 General & Administrative Expense				
68010 LSC Meetings	1,374.00	2,500.00	1,126.00	54.96 %
68035 PayPal - Monthly Service Fee	240.00	360.00	120.00	66.67 %
68045 Team Unify - Merchant Bankcard Fees	148.93	300.00	151.07	49.64 %
68050 Gifts	403.96	250.00	-153.96	161.58 %
68070 Clinics/Conferences	5,257.38	2,000.00	-3,257.38	262.87 %
68100 LSC-paid USAS Registrations	132.00	128.00	-4.00	103.13 %
68150 Domain Registration "sc-swimming.org"		22.00	22.00	
68200 Workers' Comp Insurance	467.47	540.00	72.53	86.57 %
Total 68000 General & Administrative Expense	8,023.74	6,100.00	-1,923.74	131.54 %
69000 Sport Development				
69001 Sport Development Director				
69020 Phone/Internet service	351.29	600.00	248.71	58.55 %
69060 SDD Salary	41,545.82	63,000.00	21,454.18	65.95 %
69061 Benefits Allowance	4,617.00	7,560.00	2,943.00	61.07 %
69070 Payroll Taxes	3,531.45	5,397.84	1,866.39	65.42 %
69090 Memberships/Registration Fees	46.98	150.00	103.02	31.32 %
Total 69001 Sport Development Director	50,092.54	76,707.84	26,615.30	65.30 %
69100 Sport Development Program Expense				
69030 Travel		8,000.00	8,000.00	
69031 Travel - Hotel	3,191.84		-3,191.84	
69032 Travel - Meals	91.71		-91.71	
69033 Transportation & Mileage	2,386.21		-2,386.21	
Total 69030 Travel	5,669.76	8,000.00	2,330.24	70.87 %

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% OF BUDGET
69080 Materials/Equipment	21.69	250.00	228.31	8.68 %
69081 Subscriptions	908.57	834.60	-73.97	108.86 %
69150 Grassroots Outreach Program		2,000.00	2,000.00	
69200 Club Development Program		12,000.00	12,000.00	
69300 Marketing		20,000.00	20,000.00	
69301 Professional Services	5,000.00		-5,000.00	
69310 Advertising/Promotional	24.06		-24.06	
Total 69300 Marketing	5,024.06	20,000.00	14,975.94	25.12 %
Total 69100 Sport Development Program Expense	11,624.08	43,084.60	31,460.52	26.98 %
Total 69000 Sport Development	61,716.62	119,792.44	58,075.82	51.52 %
Total Expenditures	\$171,061.88	\$375,328.22	\$204,266.34	45.58 %
NET OPERATING REVENUE	\$72,871.60	\$ -72,973.22	\$ -145,844.82	-99.86 %
Other Revenue				
COACHES FUND REVENUE (EXPENSE)				
44500 Coaches Fund Revenue				
44510 Coach Registrations	4,900.00		-4,900.00	
44540 Coaches Fund MMKT Interest	1.90		-1.90	
Total 44500 Coaches Fund Revenue	4,901.90		-4,901.90	
67000 Coaches Fund Expense				
67050 General & Administrative	-248.62		248.62	
Total 67000 Coaches Fund Expense	-248.62		248.62	
Total COACHES FUND REVENUE (EXPENSE)	4,653.28		-4,653.28	
LSC INVESTMENTS REVENUE (EXPENSE)				
43020 Capital Gain Distribution	9,705.94		-9,705.94	
43030 Interest - CD's, Bank & MMKT	21.87		-21.87	
43040 Dividends - Mutual Funds	6,516.03		-6,516.03	
43050 Unrealized Gain (Loss)	-14,330.56		14,330.56	
Total LSC INVESTMENTS REVENUE (EXPENSE)	1,913.28		-1,913.28	
MISCELLANEOUS REVENUE (EXPENSE)				
48075 PayPal Transaction Fees Recovery	1,243.02		-1,243.02	
48076 Returned Check Fee Revenue	30.00		-30.00	
48077 Credit Card Rebate Revenue	71.96	100.00	28.04	71.96 %
48078 USAS Registration Forfeitures		2,000.00	2,000.00	
68036 PayPal Transaction Fees Expense	-1,298.19		1,298.19	
Total MISCELLANEOUS REVENUE (EXPENSE)	46.79	2,100.00	2,053.21	2.23 %
Total Other Revenue	\$6,613.35	\$2,100.00	\$ -4,513.35	314.92 %
NET OTHER REVENUE	\$6,613.35	\$2,100.00	\$ -4,513.35	314.92 %
NET REVENUE	\$79,484.95	\$ -70,873.22	\$ -150,358.17	-112.15 %

SOUTH CAROLINA SWIMMING, INC.

Budget Overview: 2022 - 2023 - FY23 P&L

September 2022 - August 2023

	TOTAL
Revenue	
41000 Meet Revenue	
41100 7% of Meet Income	71,000.00
41200 Sanction Fees	2,000.00
41300 Fine Income	6,000.00
41400 State Meet Medals	3,000.00
41450 LSC Travel Fee	42,500.00
41460 LSC Sports Development Fee	42,500.00
41470 SCLSC Out-of-LSC Surcharge	9,000.00
Total 41000 Meet Revenue	176,000.00
42000 Registration Revenue	
42001 Athlete Registration	
42010 Regular (Premium)	99,000.00
42015 Flex	4,000.00
42060 Outreach	50.00
Total 42001 Athlete Registration	103,050.00
42002 Non-Athlete Registration	
42020 Individual	2,600.00
42040 Coach	1,900.00
Total 42002 Non-Athlete Registration	4,500.00
42070 Club Registration	4,900.00
Total 42000 Registration Revenue	112,450.00
48000 Other Program Revenue	
48010 All-State Banquet Revenue	5,500.00
48020 So. Zone AG Championship Meet	18,000.00
48050 Age-Group Select Camp	14,000.00
48051 Senior Select Camp	9,500.00
48052 Open Water Select Camp	2,000.00
48100 Carolina Crown Meet	2,000.00
Total 48000 Other Program Revenue	51,000.00
Total Revenue	\$339,450.00
GROSS PROFIT	\$339,450.00
Expenditures	
51000 State Meets Expense	
51010 State Meet Banners	1,300.00
51020 State Meet Plaques & Medals	6,000.00
51030 State Meet Caps -10/U LC	900.00
51090 Paperweights/Flowers - Graduating Seniors	1,500.00
Total 51000 State Meets Expense	9,700.00
52000 So. Zone AG Championship Meet Expense	
52010 So. Zone AG Championship Administrative	50.00
52030 So. Zone AG Championship Coaches' Supplement/Stipend	2,500.00
52040 So. Zone AG Championship Entertainment	300.00

	TOTAL
52050 So. Zone AG Championship Meals, Drinks & Snacks	6,000.00
52060 So. Zone AG Championship Entry Fees	2,500.00
52070 So. Zone AG Championship Hotel Accommodations	22,000.00
52090 So. Zone AG Championship Apparel & Gifts	6,000.00
52100 So. Zone AG Championship Travel/Mileage	9,000.00
Total 52000 So. Zone AG Championship Meet Expense	48,350.00
53000 Select Camp Expense	
53005 Developmental Select Camp	14,000.00
53010 Age-Group Select Camp	14,000.00
53020 Senior Select Camp	9,500.00
53030 Open Water Select Camp	2,000.00
53040 Diversity Select Camp	5,000.00
Total 53000 Select Camp Expense	44,500.00
58000 Other Program Expense	
58100 Carolina Crown Swim Meet	2,000.00
58200 IM Tough 8&U	500.00
58250 Social Committee Program	500.00
58350 DEI Committee Program	3,000.00
58400 Safe Sport Committee Program	3,000.00
58450 Disability Committee Program	3,000.00
Total 58000 Other Program Expense	12,000.00
61000 Office Expense	
61010 Employee--Part-time	29,000.00
61011 Payroll Taxes	2,220.00
61030 Cell phone	900.00
61040 Antivirus Subscription - Office PC	20.00
61050 Tax Return with Review/Audit	5,750.00
61070 Copies	175.00
61110 Internet Access - Office PC	400.00
61140 Office Supplies	125.00
61150 Postage	150.00
61170 P.O. Box 460 - rental	120.00
61190 Travel Mileage	1,800.00
61210 QB Online & QB 'Core' Payroll	1,800.00
Total 61000 Office Expense	42,460.00
62000 All-State Weekend Expense	
62020 All-State Awards	2,500.00
62030 All-State Printing	200.00
62040 All-State Decorations	200.00
62050 All-State Athlete Gifts	6,000.00
62060 All-State Meal & Facility	26,000.00
62065 All-State Accommodations	4,000.00
62090 All-State Athlete Social/Retreat	1,200.00
Total 62000 All-State Weekend Expense	40,100.00
63000 Convention Expense	
63010 Convention Meals (Incl. Per Diem)	2,000.00
63020 Convention Hotel accommodations	2,500.00
63030 Convention Registration	1,000.00
63040 Convention Travel	2,000.00

	TOTAL
63090 Other Convention Expense	300.00
Total 63000 Convention Expense	7,800.00
64000 Athlete Reimbursement Expense	35,000.00
65000 Outreach Expense	
65001 Club Reimbursements for Outreach Athletes	5,500.00
Total 65000 Outreach Expense	5,500.00
66000 Officials Expense	
66100 New Officials Expense	800.00
66200 Officials Supplies	4,000.00
66300 National Meet - Travel/Lodging	4,900.00
66350 Paralympic Meet - Travel/Lodging	700.00
66400 Meet Evaluators	3,000.00
66500 Clinics & Workshops	4,000.00
66600 State Meet - Travel/Lodging	5,400.00
Total 66000 Officials Expense	22,800.00
68000 General & Administrative Expense	
68010 LSC Meetings	2,500.00
68030 Administrative	500.00
68035 PayPal - Monthly Service Fee	360.00
68045 Team Unify - Merchant Bankcard Fees	300.00
68050 Gifts	400.00
68070 Clinics/Conferences	2,000.00
68100 LSC-paid USAS Registrations	175.00
68150 Domain Registration "sc-swimming.org"	25.00
68200 Workers' Comp Insurance	660.00
Total 68000 General & Administrative Expense	6,920.00
69000 Sport Development	
69001 Sport Development Director	
69020 Phone/Internet service	600.00
69060 SDD Salary	66,200.00
69061 Benefits Allowance	8,000.00
69070 Payroll Taxes	5,700.00
69090 Memberships/Registration Fees	150.00
Total 69001 Sport Development Director	80,650.00
69100 Sport Development Program Expense	
69030 Travel	9,000.00
69080 Materials/Equipment	300.00
69081 Subscriptions	1,500.00
69150 Grassroots Outreach Program	2,000.00
69300 Marketing	32,000.00
Total 69100 Sport Development Program Expense	44,800.00
Total 69000 Sport Development	125,450.00
Total Expenditures	\$400,580.00
NET OPERATING REVENUE	\$ -61,130.00
NET REVENUE	\$ -61,130.00