2023-2024 SES BUDGET WORKSH	EET	% of Income/Expense
Income		8/26/2023
Fines		
Grants		
USAS Grants	0	
Total Grants		
Investment Returns		
Other Income		
Penalties - Meet		
Registrations		
Athlete Registration		
Registration Upgrade to Premium	200	0.1%
Registration Athlete Flex	11000	4.5%
<b>Registration Athlete Premium</b>	66000	26.7%
<b>Registration Athlete Seasonal</b>	4750	1.9%
Registration Transfers	1800	0.7%
<b>Total Athlete Registration</b>	83750	33.9%
Club Registrations		
Club Registration Annual	6700	2.7%
Club Registration Seasonal		
<b>Total Club Registrations</b>	6700	2.7%
Non-Athlete Registration		
Non-Athlete Regis Individual	9000	3.6%
Non-Athlete Regis Junior Coach	300	0.1%
Non-Athlete Regis Other	1200	0.5%
<b>Total Non-Athlete Registration</b>	10500	4.3%
Registration Other		
Registration USAS Surcharge	(3698)	-1.5%
Total Registrations	97252	39.4%
Returned Check Charges		
Rewards Points Cash Redemption		
Sanction/Observed Fees		
Observed/Approved Fees	3500	1.4%
Sanction Fees	6500	2.6%
Total Sanction/Observed Fees	10000	4.0%
Surcharges		
Surcharges Non SES	14800	6.0%
Surcharges SES	125000	50.6%
Total Surcharges	139800	56.6%
Total Income	247052	100.0%
_		
Expense	3600	4.20/
Athlete Committee	3600	1.2%
Awards		
Other Awards	1050	0.69/
SES All Star Awards	1850	0.6% 4.0%
SES Championship Awards	12400	4.0%

2023-2024 SES BUDGET WORKSH	EET	% of Income/Expense
Special Election Awards		0.0%
Total Awards	14250	4.6%
Contract Services		
Bank Charges		
Payroll Services	1540	0.5%
Tax Prep & Audit Fees	3600	1.2%
TU - Credit Card Processing Fee	135	0.0%
TU ACH Monthly Fee	192	0.1%
TU ACH Per Transaction Fee	200	0.1%
Total Contract Services	5667	1.8%
Office and Administrative Exp		
Office Expenses		
Copying		0.0%
Equipment		0.0%
Internet Fees		0.0%
Office Travel	7000	2.3%
Other Office Expenses		0.0%
Postage	75	0.0%
Supplies	350	0.1%
Telephone		0.0%
Total Office Expenses	7425	2.4%
Payroll & Benefits		
Gross Salaries	87500	28.5%
Tax Liability		
Medicare	1269	0.4%
Social Security (FICA)	5425	1.8%
Total Tax Liability	6694	2.2%
Total Payroll & Benefits	94194	30.7%
Total Office and Administrative Exp	101619	33.1%
Officials Committee		2.20
Equipment & Maintenance	800	0.3%
National Evaluator Expense	2000	0.7%
National Officials Clinic	4000	0.0%
Stipend for Nationals	1000	0.3%
Total Officials Committee	3800	1.2%
Other Expenses		
Other Expenses		
Total Other Expenses	0	
Registration		
Non Athlete Registration	82	0.0%
Non Athlete Regis Individual	1000	0.0%
Non Athlete Regis Life	1082	0.3%
Total Registration	1002	0.4/0
Total Registration SES Meetings		
	400	0.1%
Hospitality	400	U.170

2023-2024 SES BUDGET WORKSH	EET	% of Income/Expense
Venue Rental	1100	0.4%
Total SES Meetings	1500	0.5%
Support Programs		
Club Relief Program		
Coach Education Reimbursement		
Coach of the Year Award	2000	0.7%
Outreach Meet Reimbursement	1000	0.3%
Travel - National Athlete	39750	13.0%
Travel - National Coach	18300	6.0%
Travel - Trials Meets Athlete	52500	17.1%
Travel - Trials Meets Coach	10000	3.3%
Total Support Programs	123550	40.3%
USAS Clinics		
LSC Leadership Workshop		
Lodging	3000	1.0%
Travel	6600	2.2%
Per Diem	3850	1.3%
Total LSC Leadership Workshop	13450	4.4%
Referee Workshop	2000	0.7%
Women's Leadership Conference	1100	0.4%
Total USAS Clinics	16550	5.4%
Zone All Star Meet		
Application Fees Zone		
Athlete Surcharge		
Coaching Stipends Zone		
Entry Fees Zone		
Food Zone		
Lodging Zone		
Other Zone	30000	
Outfitting Zone		
Supplies Zone Meet		
Team Activities Zone		
Transportation Zone		
Total Zone All Star Meet	30000	9.8%
Zone Open Water Meet		
Athlete Surchg Zone Open Water		
Coach Stipends Zone Open Water		
Entry Fees Zone Open Water		
Food Zone Open Water		
Other Zone Open Water	5000	
Outfitting Zone Open Water		
Supplies - Zone Open Water Meet		
Transportation Zone Open Water		
Total Zone Open Water Meet	5000	1.6%
Total Expense	306618	100.0%
NET GAIN/LOSS	(59566)	I