

## Budget Plan

### 2024-2025 Season

#### \*\*\* Revenue \*\*\*

		2023-24 Actual through March 2024	
	22 / 23 Actual	23 / 24 Budget	24 /25 Budget

USAS Registration	-	-		
VS Registration	115,085	133,600	\$106,571.76	135,400
Flex Registration	7,040	7,000	\$8,490.00	7,000
USAS Club Dues	-	-	\$0.00	
VS Club Dues	1,380	1,350	\$0.00	1,440
Meet Sanctions	5,960	4,900	\$1,870.00	4,900
Meet Rebates	188,495	181,000	\$118,929.50	194,000
Sales & Misc.		2,000	\$0.00	2,000
LSC Championship Meet Revenue	158,031	150,000	\$20,245.50	160,000
Sectionals Meet Revenue	97,771	50,000	\$0.00	85,000
Zone Meet Revenue	72,726	50,000	\$0.00	65,000
LC Zones Team	70,328	61,400	\$0.00	70,000
Clinics and Swimposium Revenue	1,426	5,000	\$7,847.66	5,000
Zone Meeting Revenue			\$0.00	
Awards Banquet	13,058	20,000	\$0.00	20,000
Interest - Checking	49	40	\$31.60	40
Interest - Reserve	49	300	\$42.45	300
Income - Endowment	94,439	50,000	\$55,192.20	80,000

<b>Total Revenue</b>	<b>825,836</b>	<b>716,590</b>	<b>\$319,221</b>	<b>830,080</b>
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#### \*\*\* Expenses \*\*\*

USAS Registration	330		\$671	
USAS Club Dues	-		\$0	
<b>Travel</b>				
Travel - US Open		4,500	\$1,000	
Travel - Nationals September to April	17,900	18,000	\$11,600	20,000
Travel - Nationals May to August	15,350	10,000	\$800	10,500
Travel - Olympic Trials / World Team trial	-	15,000	\$0	12,000
Travel - National Youth Team	-	1,500	\$0	1,500
Travel - Discretionary		3,000	\$0	3,000
National Meet Travel - Coaches	5,000	9,000	\$900	10,000
<b>Meet Expenses</b>				
Senior Champ Meet Support			\$0	
Va. Championship Meet Expenses	140,280	150,000	\$59,825	150,000
Zone Meet Expenses	61,279	50,000	\$0	60,000
Sectionals Meet Expenses	88,337	50,000	3,805	80,000
LC Zone Team expense	93,159	50,000	27,915	60,000
Champ Meet Awards	24,823	24,000	14,788	24,000
<b>Administrative Office</b>				
Staff Salaries	83,000	86,832	51,800	86,800
Payroll Taxes	6,439	7,812	4,063	7,812
Benefits	-	2,000	-	2,000
Webmaster	-		-	
Web fees, Upgrades, security	-	2,000	636	2,000
Administration Expenses	16,665	18,000	9,285	18,000

Supplies & Misc.	2,403	3,000	4,106	3,000
Awards Banquet	2,597	35,000	-	20,000
Business Meeting plus Workshop	12,554	18,000	948	18,000
Zone Meeting	-	-	-	-
Equipment	231	1,500	-	1,500
Officials Workshops / Training /Travel	9,025	20,000	5,073	20,000
USAS Workshops	5,739	6,000	3,126	6,000
VS Camps & Clinics	340	10,000	9,216	10,000
VS Workshops	4,441	2,000	6,249	2,000
Diversity/Outreach Programs	8,831	10,000	10,623	25,000
Make a Splash/Learn to Swim Grants	6,000	9,000	-	18,000
Safe Sport Programs	-	1,000	-	1,000
Coach Mentoring Program	-	2,000	-	2,000
Athlete Scholarships	6,000	6,000	-	6,000
Club Grants	-	-	-	-
Transfer to Endowment	150,000	50,000	70,050	80,000
<b>Total Expenses</b>	<b>790,724</b>	<b>707,544</b>	<b>\$296,477.29</b>	<b>795,512</b>

Net Income / Loss

Beginning Funds

Inflow (Outflow)

Transfer to savings

Transfer to / From Savings

Ending Funds

Endowment

Virginia Swimming Savings

Total Funds