

Virginia Swimming Board of Directors Meeting

Monday, November 11, 2024 – 7:30pm

MINUTES

Call to Order

John Stanley

- The meeting was called to order at 7:31 pm.

Approval of Minutes

- BoD minutes from August 25, 2024
 - **Motion:** The motion to adopt the August 25, 2024 minutes was approved.

Consent Agenda

Treasurer's Report

Bob Rustin

- **Report attached**
- Compromised checking account is closed. Transitioning the credit cards and will have a \$25,000 total line of credit.
- Bank of America CD that came up for renewal, but the CD is no longer supported and sent a check. \$91,000 needs to be reinvested. The finance committee is aware.
- 990 and audit completed. Contact Bob Rustin if you want to review.

Division/Committee Reports

- **General Chair Report**

- No report

John Stanley

- **Administrative Vice-Chair Report**

Bryan Wallin

Meet sanction report:

- Sanctioned - 51
- Approved - 4
- Dual Sanctioned - 17
- Block Party meets – a PVS team has block party sessions within meets. In two cases, the meet has already been sanctioned.

- **Officials Chair Report** - Michael Sizemore

- Michael reports that he would like to give less experienced referees opportunities to work district championship meets. Central District meets have already been identified. Under R9, teams can choose their own meet referees. A procedure would need to be adopted so that VSI can appoint meet refs for district meets. Kevin Hogan will draft the procedure.
- Referee clinics are being used for re-certification and for new referees.
- CJ clinics are also scheduled.

- **Open Water**-Scott Baldwin

- **Hall of Fame** – Anthony Pedersen (RAYS) will be the new Hall of Fame coordinator. He hopes to have HOF nominees by April.

- **Technical Planning Report**

- BASS moved from the SW district to the Northern district for the team alignments. Updated list has been posted on the website.

- **Senior Vice-Chair Report**

Jonathan Kaplan

- Ryan Woodruff spoke to the Senior Champs QTs. The new times have been posted for 2025-2028. For Senior Champs, a few got slower and a few got faster. The new

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times are in line with the USA Swimming motivational times. No overlap with AGC cuts.

- **Age Group Vice-Chair Report**

Mike Julian

- **Age Group Committee**

- Age Group Champs cuts have been approved aligning with USA Swimming's motivational times.
 - Age Group will add the 50 back, 50 breast and 50 fly to Age Group Champs this year for 13-14s. If an athlete has the 100 cut, then they will be qualified for the 50.
 - Updated the Age Group Champs order of events to incorporate the 50s. One event was added each day.
 - The committee does not anticipate the meet being longer with the extra events.
 - Team travel with zones is recommended by the Age Group Committee that 10 & unders will be parent travel and 11 & Overs will be team travel.
 - **Motion:** The Age Group Committee's motion that the 10 & Unders will be parent travel and the 11 & overs will be team travel for LC Age Group Zones has passed.

- **Zones Coordinator**

Maureen Tolliver

- Maureen went to Richmond to look for accommodations and eateries for the team. She is still in the research process.

- **Finance Vice-Chair Report**

Will Murphy

- At the October meeting, the committee had a long discussion about outreach. A policy/procedure recommendation from the Finance Committee that all fees (entry, surcharge, etc) for sanctioned meets be paid for by VSI. The \$2.50 fee will also be paid for by VSI. **The vote will take place in December.**
 - John asked what the anticipated financial impact of the proposed change. Last year, we used all budgeted monies. In 2024, \$9,000 was allocated. For 2024, \$16,000 was allocated. It is projected that this change will result in a 20% overage from the budgeted amount. The endowment can support this too if the budget cannot support it.
 - An email regarding the December change will go out at least 7 days before the next meeting.

- **Safe Sport Vice-Chair Report**

Maureen Tolliver

- **Operational Risk**

- **Safe Sport**

- VA Swimming is now above 50% for Safe Sport Recognized clubs.
 - MAAPP has been revised. Teams should revise their team travel policy based on the October 15 MAAPP update.
 - Safe Sport sponsored swim meet has received some interest from USA Swimming about hosting such an event. Maureen will reach out to a team with a meet already schedule and incorporate some safe sport themes into that meet.

- **DEI Chair Report**

Jihan Minson

- **No report.**

- **Athlete Committee's Report**

Piper Price

- Athlete committee met recently to discuss hosting a meet with another LSC and invite college coaches to do a meet and greet. Coaches would also be invited the meet for the showcase of the athletes' talents. The meet is targeted to be held the weekend of HOD.
 - The athletes are working on the order of events incorporating some unique relays.
 - Officials who work college meets will talk to college coaches about the meet.

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- The athletes learned about this meet concept at the Annual Business Meeting.
- **Coach Committee's Report** Ryan Woodruff
 - No report.
- **Executive Director's Report** Mary Turner
 - **Report attached**
 - Jonathan reports there has been progress on the meet announcement for Senior Champs.
 - District Champs meet announcements will soon be sent to the meet hosts.
- **Governance Committee** Kevin Hogan
 - Next board meeting will have updated Rules and Regulations including the Finance proposal on Outreach.
 - Kelly Warnagiris is the new chair of the Governance Committee.

Old Business

- None.

New Business

- **Athlete Clinics, April 5, 2025**
 - Fitter and Faster will do three clinics in three locations.
 - AM Session – 12 & Unders
 - PM Session – 13 & Overs
 - NOVA Regency, Christiansburg and Jeff Rouse are the host sites.
 - Starts, turns and underwaters will be targeted.
 - 26 athletes per session.
 - Participants will pay Virginia Swimming directly. Virginia Swimming will subsidize the fee (\$55 per athlete is the fee) and the pool rental.
 - Each clinic is roughly two hours.
 - Light snack will be provided.
 - No restriction by district as to who participates at which location.
- **Developmental Meets Rebate Structure**
 - The LSC is looking for ways to encourage different age and proficiency levels to get them to participate more by offering more favorable financial and local scenarios for meets.
 - Developmental meets are already in the rulebook with controls built in (only swim in one session).
 - Firm proposal will be announced at the next meeting.
- **Reminder to committee chairs** – send committee meeting schedule to John or Emily so they can be added to the website.
- **LC Age Group Champs Venue Change:** Drew Hirth announced the Christiansburg Aquatic Center will undergo HVAC repair this summer and is no longer available to host LC Age Group Champs. LY is willing to be the new host team and Liberty University is available as a facility for LC Age Group Champs for 2025. Mary will follow up on the agreement.
 - **Motion:** The motion to move LC Age Group Champs meet to Liberty and hosted by LY passed.

Adjournment: The next meeting is December 2 via Zoom.

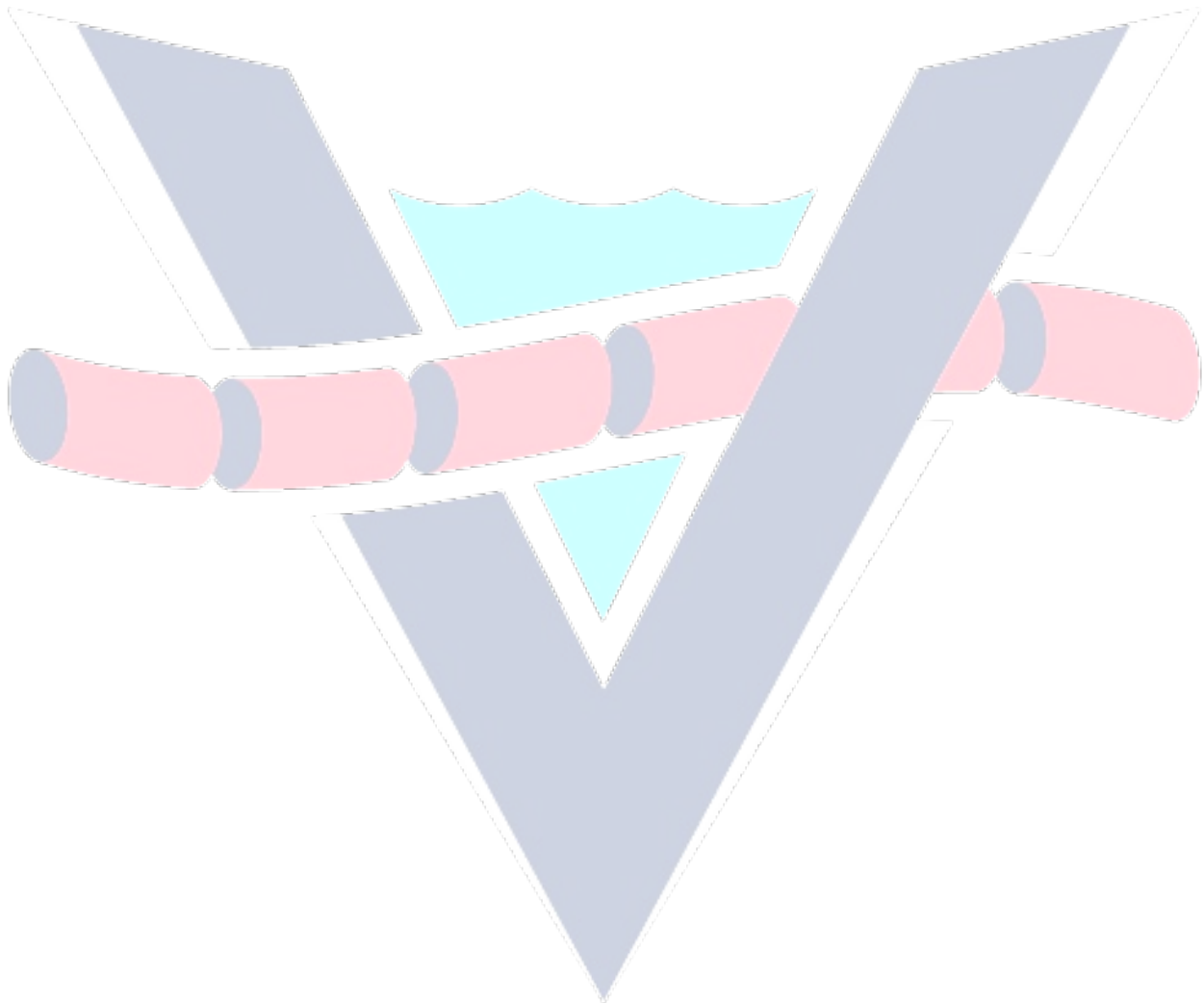
The meeting was adjourned at 9:01 pm.

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Meeting Attendance November 11, 2024			
Role	Name	Role	Name
General Chair	John Stanley ✓	Coach Representative	Cat Leach ✓
Admin Vice Chair	Bryan Wallin ✓	Coach Representative	Ryan Woodruff ✓
Finance Chair	Will Murphy ✓	Athlete Representative	Piper Price ✓
Senior Chair	Jonathan Kaplan	Athlete Representative	Bella Levin
Age Group Chair	Mike Julian ✓	At Large Athlete Rep	Anna Shnowske ✓
Safe Sport Chair	Maureen Tolliver ✓	At Large Athlete Rep	Davis Hottle ✓
DEI Chair	Jihan Minson	At Large Non-Athlete Rep	Drew Hirth ✓
Secretary	Emily Fagan ✓	At Large Non-Athlete Rep	Scott Baldwin
Treasurer	Bob Rustin ✓	Executive Director	Mary Turner ✓

Also In attendance: Michael Sizemore, Kevin Hogan, Kelly Warnagiris



Virginia Swimming Financial Summaries 2024-2025

10/19/2024

*** Revenue ***	Budget	September	October	YTD
USAS Registration	USAS collect			
VS Registration	135,400	348	28,988	\$29,336.28
Flex registration	7,000		3,225	\$3,225.00
USAS Club Dues				\$0.00
VS Club Dues	1,440			\$0.00
Meet Sanctions	4,900		3,130	\$3,130.00
Meet Rebates	194,000	3,820	14,432	\$18,251.70
Sales & Misc.	2,000			\$0.00
Championship Meet Revenue	160,000	3,270		\$3,270.00
Sectionals Meet Revenue	85,000			\$0.00
Zone Meet Revenue	65,000	17,177		\$17,176.95
LC Zones Team	70,000	1,493		\$1,492.92
Clinics and Swimposium Revenue	5,000			\$0.00
Zone Meeting Revenue				\$0.00
Awards Banquet	20,000			\$0.00
Interest - Checking	40	3	1.52	\$4.11
Interest - Reserve	300	202	216.98	\$418.84
Endowment Income	80,000	955	10,222.80	\$11,177.80

Total Revenue	\$830,080.00	\$27,267.60	\$60,216.00	\$87,484
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*** Expenses ***				
USAS Registration				
USAS Club Dues				
Travel - US Open				\$0
Travel - Winter Nationals/Paralympic/Other	20,000			\$0
Travel - Summer Nationals	10,500			\$0
Travel - Olympic Trials / World Team trials	12,000			\$0
Travel - National Youth Team	1,500			\$0
Travel - Discretionary	3,000			\$0

National Meet Travel - Coaches	10,000			\$0
				\$0
Senior Champ Meet Support				\$0
Va. Championship Meet Expenses	150,000	27,233		\$27,233
Zone Meet Expenses	60,000	1,758		\$1,758
Sectionals Meet Expenses	80,000			-
LC Zone Team Support	125,000	190	922.00	1,112
Champ Meet Awards	24,000	2,894		2,894
Staff Salaries	90,256	7,688	7,688	15,376
Payroll Taxes	7,812	588	588.12	1,176
Benefits	2,000			-
Webmaster				-
Web Upgrades	2,000			-
Administration Expenses	18,000	2,894.76	341.12	3,236
Supplies & Misc.	3,000	545	163.26	708
				-
Awards Banquet	20,000		3,452.07	3,452
National Convention	18,000	748	14,211.77	14,960
Zone Meeting				-
				-
Equipment	1,500	69		69
Officials Workshops / Training /Travel	20,000	2,847	2,186.88	5,034
				-
USAS Workshops	6,000			-
VS Camps & Clinics	10,000	10,890		10,890
VS Workshops	2,000			-
				-
Diversity, Outreach Reimbursements	25,000	240	1,984.00	2,224
Diversity / Travel, Other				-
Make a Splash/Learn to Swim Grants	9,000			-
Safe Sport Programs	1,000			-
Coach Mentoring Program	2,000			-
Athlete Scholarships	6,000			-
Club Grants				-
Endowment Funding	80,000	34,000		34,000

Total Expenses	\$819,568	\$92,587	\$31,537	\$124,124
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Net Income / Loss	\$10,512.00	(\$65,319.18)	\$28,678.78	(\$36,640.40)
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Beginning Funds	\$480,909			\$480,909
Inflow (Outflow)	\$10,512			-\$36,640
Transfer to savings	\$300			\$418.84
Transfer to / From Savings	\$0			\$91,490
Ending Funds	\$491,421			\$535,339
Endowment	\$471,097			\$471,097
BOD Restricted Funds	\$30,874			\$30,874
Virginia Swimming Savings	\$251,946			\$160,875

Total Funds	\$1,245,337.57			\$1,198,185.17
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Virginia Swimming, Inc.
BoD Meeting
November 11, 2024
Executive Director Report

2025 Registrations as of 11/10/24

Premium: 2860
Flex: 468 (inc 8 upgrades)
Outreach: 88
Individual Season: 102 (inc 6 upgrades)
Total: 3518
Non-Athletes: 314
Clubs: 14

2024 (10/27/23)

2291
430 (inc 9 upgrades)
55
191 (inc 12 upgrades)
2967
306
18

New Club: A new club was approved and joined in October. OBX Swim Club, BANKS, is located in Southern Shores, NC, and plans to open an additional facility on the mainland in Currituck County. BANKS is a coach-owned club and Robert Tyrrell is the owner. They have registered 28 athletes at this point.

Bulk Registration/Renewal: This year teams are able to register new and returning athletes using certain team management software platforms. Two of these include Team Unify and Commit which are the ones used predominantly by our teams. Using this integration between the vendors and SWIMS is very much like athlete registrations were handled prior to September 2022 and the teams that are using it are generally pleased with the process. More of our teams elected to utilize bulk renewal this year:

- 7 teams – athletes only
- 6 teams – non-athletes only
- 12 teams – both athletes and non-athletes

Bulk renewal for returning athletes and non-athletes can still be completed through the USA Swimming club portal.

At this point no comparisons between 2024 and 2025 numbers should be made due to the different registration methods available each year. However, I talked with several clubs during this past weekend and they are seeing an increase this year.

Records Update: Last week I began the process of updating the LC records and a few for SC, too. Once I double-check the data, I should be able to post them by the end of the week.

2025 Eastern Zone Meets: Virginia Swimming was awarded bids for the following meets:

- March 26-29: EZ Spring SC Sectional at Christiansburg Aquatic Center
- May 14-17L: EZ LC Super Sectional at Collegiate School Aquatic Center
- August 5-8: LC EZ Age Group Champs at Collegiate School Aquatic Center

High School Swimming: That season is upon us! I have already received several requests for observation and will soon be reaching out to last year's meet hosts with instructions and updates.

2025 Scholarship: The application and forms have been updated for 2025 and will be distributed to team leaders and posted on the website on December 2nd.

SC Championship Meets: District championship meet announcements have been updated and will be sent to meet hosts this week. I will edit the Age Group and Senior Champs announcements this week to send to the respective committee chairs for their review this week. Medals for all of the SC meets have been ordered.