

		2020-21	2021-22	2022-23	Notes
	*** Revenue ***				
1	USAS Registration	\$434,932.00	\$485,200.00	\$550,600.00	
2	VS Registration	\$103,340.00	\$113,400.00	\$125,650.00	
3	Flex Registration	\$10,820.00	\$10,000.00	\$10,000.00	
4	USAS Club Dues	\$2,870.00	\$2,940.00	\$3,150.00	
5	VS Club Dues	\$1,828.00	\$1,860.00	\$1,650.00	
6	Meet Sanctions	\$8,430.00	\$4,900.00	\$4,900.00	
7	Meet Rebates	\$144,711.00	\$168,000.00	\$181,000.00	
8	Meet Swimmer Fees	\$0.00	\$0.00	\$0.00	
9	Sales & Misc.	\$5,562.00	\$2,000.00	\$2,000.00	
10	LSC Championship Meet Revenue	\$153,303.00	\$50,000.00	\$150,000.00	Revenue Neutral
11	Sectionals Meet Revenue	\$72,610.00	\$10,000.00	\$50,000.00	Revenue Neutral
12	Zone Meet Revenue	\$34,644.00	\$50,000.00	\$50,000.00	Revenue Neutral
13	SC Zones Team	\$0.00	\$0.00	\$0.00	
14	LC Zones Team	\$7,519.00	\$26,150.00	\$28,900.00	
15	Clinics and Swimposium Revenue	\$1,860.00	\$1,500.00	\$1,500.00	
16	Zone Meeting Revenue	\$0.00		\$0.00	
17	Awards Banquet	\$0.00	\$20,000.00	\$20,000.00	
18	Interest - Checking	\$32.00	\$25.00	\$25.00	
19	Interest - Reserve	\$66.00	\$500.00	\$300.00	
20	Endowment Income	\$80,305.00	\$50,000.00	\$50,000.00	
21	Total Revenue	\$1,062,832.00	\$996,475.00	\$1,229,675.00	
	*** Expenses ***				
22	USAS Registration	\$444,753.00	\$485,200.00	\$550,600.00	
23	USAS Club Dues	\$2,800.00	\$2,940.00	\$3,150.00	
24	Travel - US Open	\$0.00	\$0.00	\$4,500.00	
25	Travel - SC Season Nationals	\$7,100.00	\$22,500.00	\$18,000.00	
26	Travel - LC Season Nationals	\$6,900.00	\$13,500.00	\$13,500.00	
27	Travel - Olympic Trials / World Team Tr	\$7,200.00	\$0.00	\$0.00	
28	Travel - National Youth Team	\$0.00	\$1,500.00	\$1,500.00	
29	Travel - Discretionary	\$0.00	\$3,000.00	\$3,000.00	
30	National Meet Travel - Coaches	\$3,668.00	\$9,000.00	\$9,000.00	

31	Senior Champ Meet Support	\$0.00	\$10,000.00	\$0.00	
32	Va. Championship Meet Expenses	\$160,990.00	\$50,000.00	\$150,000.00	Revenue Neutral
33	Zone Meet Expenses	\$39,827.00	\$50,000.00	\$50,000.00	Revenue Neutral
34	Sectionals Meet Expenses	\$65,091.00	\$10,000.00	\$50,000.00	Revenue Neutral
	SC Zone Team Support	\$0.00	\$0.00	\$0.00	
35	LC Zone Team Support	\$31,926.00	\$68,150.00	\$70,900.00	
36	Champ Meet Awards	\$16,796.00	\$22,000.00	\$22,000.00	
37	Staff	\$84,400.00	\$82,400.00	\$80,400.00	
39	Payroll Taxes & Benefits	\$6,593.00	\$6,300.00	\$8,300.00	
41	Webmaster	\$0.00	\$0.00	\$0.00	
42	Web Hosting Fee, Upgrades	\$959.00	\$1,000.00	\$4,700.00	Upgrade to networking software
43	Administration Expenses	\$12,255.00	\$15,000.00	\$18,000.00	
44	Supplies & Misc.	\$1,054.00	\$3,000.00	\$3,000.00	
45	Awards Banquet	\$859.00	\$35,000.00	\$35,000.00	
46	National Convention/Meeting	\$0.00	\$7,500.00	\$18,000.00	
47	Zone Meeting	\$0.00	\$0.00	\$0.00	
48	Equipment	\$246.00	\$500.00	\$1,500.00	\$1,000 for Open Water Equipment
49	Officials Workshops / Training /Travel	\$9,000.00	\$20,000.00	\$20,000.00	
50	USAS Workshops	\$0.00	\$6,000.00	\$6,000.00	
51	VS Camps & Clinics	\$1,063.00	\$6,000.00	\$10,000.00	
52	VS Workshops	\$0.00	\$500.00	\$2,000.00	
53	Diversity & Outreach Programs	\$3,418.00	\$10,000.00	\$10,000.00	
54	Make a Splash / Learn to Swim Grants	\$6,000.00	\$10,000.00	\$6,000.00	
55	Safe Sport Programs	\$4,000.00	\$6,000.00	\$6,000.00	
56	Coach Mentoring Program	\$0.00	\$2,000.00	\$2,000.00	
57	Grants / Development / Clubs	\$0.00	\$0.00	\$0.00	
58	Athlete Scholarships	\$6,000.00	\$6,000.00	\$6,000.00	
59	Club Grants	\$0.00	\$0.00	\$0.00	
60	Transfer to Endowment Fund	\$80,000.00	\$50,000.00	\$50,000.00	
61	Total Expenses	\$1,002,898.00	\$1,014,990.00	\$1,233,050.00	
62	Net Income / Loss	\$59,934.00	-\$18,515.00	-\$3,375.00	