

		2021-22 Actual	2022-23 Budget	2022-23 (Through February)	2023-24 Proposed	Notes
	*** Revenue ***					
1	USAS Registration	\$513,465.00	\$0.00	\$0.00	\$0.00	
2	VS Registration	\$114,027.00	\$125,650.00	\$103,521.00	\$133,600.00	
3	Flex Registration	\$15,510.00	\$10,000.00	\$5,980.00	\$7,000.00	
4	USAS Club Dues	\$3,060.00	\$3,150.00	\$0.00	\$0.00	
5	VS Club Dues	\$1,985.00	\$1,650.00	\$270.00	\$1,350.00	
6	Meet Sanctions	\$5,860.00	\$4,900.00	\$1,750.00	\$4,900.00	
7	Meet Rebates	\$182,774.00	\$181,000.00	\$102,597.00	\$181,000.00	
8	Sales & Misc.	\$1,244.00	\$2,000.00	\$0.00	\$2,000.00	
9	Championship Meet Revenue	\$160,425.00	\$150,000.00	\$0.00	\$150,000.00	
10	Sectionals Meet Revenue	\$75,660.00	\$50,000.00	\$0.00	\$50,000.00	
11	Zone Meet Revenue	\$11,569.00	\$50,000.00	\$0.00	\$50,000.00	
12	LC Zones Team	\$8,382.00	\$28,900.00	\$0.00	\$28,900.00	
13	Clinics and Swimposium Revenue	\$6,858.00	\$1,500.00	\$329.00	\$5,000.00	
14	Zone Meeting Revenue	\$0.00	\$0.00	\$0.00	\$0.00	
15	Awards Banquet	\$0.00	\$20,000.00	\$13,058.00	\$20,000.00	
16	Interest - Checking	\$41.00	\$25.00	\$22.00	\$40.00	
17	Interest - Reserve	\$45.00	\$300.00	\$38.00	\$300.00	
18	Endowment Income	\$98,266.00	\$50,000.00	\$37,503.00	\$50,000.00	
19	Total Revenue	\$1,199,171.00	\$679,075.00	\$265,068.00	\$684,090.00	
	*** Expenses ***					
20	USAS Registration	\$512,558.00	\$0.00	\$330.00	\$0.00	
21	USAS Club Dues	\$2,590.00	\$3,150.00	\$0.00	\$0.00	
22	Travel - US Open	\$4,500.00	\$4,500.00	\$0.00	\$4,500.00	
23	Travel - Winter Nationals/Paralympic/Other	\$12,100.00	\$18,000.00	\$16,500.00	\$18,000.00	
24	Travel - Summer Nationals	\$11,900.00	\$13,500.00	\$1,450.00	\$10,000.00	
25	Travel - Olympic Trials / World Team Trials	\$0.00	\$0.00	\$0.00	\$15,000.00	Olympic Year
26	Travel - National Youth Team	\$0.00	\$1,500.00	\$0.00	\$1,500.00	
27	Travel - Discretionary	\$0.00	\$3,000.00	\$0.00	\$3,000.00	
28	National Meet Travel - Coaches	\$2,400.00	\$9,000.00	\$2,200.00	\$9,000.00	
29	Senior Champ Meet Support	\$0.00	\$0.00	\$0.00	\$0.00	
30	Va. Championship Meet Expenses	\$138,754.00	\$150,000.00	\$2,279.00	\$150,000.00	
31	Zone Meet Expenses	\$1,401.00	\$50,000.00	\$0.00	\$50,000.00	
32	Sectionals Meet Expenses	\$59,114.00	\$50,000.00	\$0.00	\$50,000.00	
33	LC Zone Team Support	\$39,266.00	\$70,900.00	\$10,328.00	\$73,900.00	
34	Champ Meet Awards	\$21,481.00	\$22,000.00	\$11,168.00	\$24,000.00	
35	Staff Salaires	\$82,400.00	\$80,400.00	\$41,200.00	\$86,832.00	8% Increase
36	Payroll Taxes	\$6,440.00	\$6,300.00	\$3,267.00	\$7,812.00	Actual of 9%
37	Benefits	\$0.00	\$2,000.00	\$0.00	\$2,000.00	
38	Web Hosting Fee, Upgrades	\$588.00	\$4,700.00	\$0.00	\$2,000.00	
39	Administration Expenses	\$17,442.00	\$18,000.00	\$10,678.00	\$18,000.00	
40	Supplies & Misc.	\$4,199.00	\$3,000.00	\$1,874.00	\$3,000.00	
41	Awards Banquet	\$14,278.00	\$35,000.00	\$2,597.00	\$35,000.00	
42	National Convention	\$8,769.00	\$18,000.00	\$0.00	\$18,000.00	
43	Zone Meeting	\$0.00	\$0.00	\$0.00	\$0.00	
44	Equipment	\$0.00	\$1,500.00	\$0.00	\$1,500.00	
45	Officials Workshops / Training /Travel	\$12,896.00	\$20,000.00	\$3,680.00	\$20,000.00	
46	USAS Workshops	\$1,562.00	\$6,000.00	\$0.00	\$6,000.00	
47	VS Camps & Clinics	\$8,154.00	\$10,000.00	\$340.00	\$10,000.00	
48	VS Workshops	\$0.00	\$2,000.00	\$1,856.00	\$2,000.00	
49	Diversity & Outreach Programs	\$6,806.00	\$10,000.00	\$3,679.00	\$10,000.00	

50	Make a Splash / Learn to Swim Grants	\$9,000.00	\$6,000.00	\$0.00	\$9,000.00	Return to Previous Year's Budget
51	Safe Sport Programs	\$1,001.00	\$6,000.00	\$0.00	\$1,000.00	End of Incentive Program
52	Coach Mentoring Program	\$0.00	\$2,000.00	\$0.00	\$2,000.00	
53	Athlete Scholarships	\$6,000.00	\$6,000.00	\$0.00	\$6,000.00	
54	Club Grants	\$0.00	\$0.00	\$0.00	\$0.00	
55	Transfer to Endowment Fund	\$98,500.00	\$50,000.00	\$90,000.00	\$50,000.00	
56	Total Expenses	\$1,084,099.00	\$682,450.00	\$203,426.00	\$699,044.00	
57	Net Income / Loss	\$115,072.00	-\$3,375.00	\$61,642.00	-\$14,954.00	